



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Doc. No. 2056216916 to Acklands Grainger Inc. for Supply and Delivery of Various Industrial Supplies, Equipment and Services for Various City of Toronto Divisions

Date: April 9th, 2020
To: Bid Award Panel
From: Chief Purchasing Officer
Wards: All

RECOMMENDATIONS

The Chief Purchasing Officer recommends that the Bid Award Panel grant authority to award the following contract:

Call Number:
Doc Number 2056216916

Description:

Ariba Doc. No. 2056216916 (RFQ #6302-19-0229) for the non-exclusive supply and delivery of industrial supplies, equipment and services for various City of Toronto's Water Division, Toronto Paramedic Services, Toronto Fire Services, Fleet Services Division, Solid Waste Management Division, Parks, Forestry and Recreation Division, Corporate Real Estate Management Division and Purchasing and Materials Management Division locations from the date of award to April 30, 2021, with the option to renew the Contract for four (4) additional separate one (1) year periods at the sole discretion of the City and subject to budget approval(s).

Should the option(s) be exercised, the Directors of various Divisions will request the Chief Purchasing Officer of Purchasing and Materials Management to process the renewals under the same terms and conditions.

Recommended Proponent:

Acklands Grainger Inc.

Contract Award Value:

\$2,275,597 net of all applicable taxes and charges
\$2,571,425 including HST and all applicable charges
\$2,315,648 net of HST recoveries

Contract is expected to start on Date of Award and end on April 30, 2021.

Option Year 1 (May 1, 2021 to April 30, 2022)
\$2,343,864 net of all applicable taxes and charges
\$2,648,567 including HST and all applicable charges
\$2,385,117 net of HST recoveries

Option Year 2 (May 1, 2022 to April 30, 2023)
\$2,414,180 net of all applicable taxes and charges
\$2,728,024 including HST and all applicable charges
\$2,456,670 net of HST recoveries

Option Year 3 (May 1, 2023 to April 30, 2024)
\$2,486,606 net of all applicable taxes and charges
\$2,809,865 including HST and all applicable charges
\$2,530,370 net of HST recoveries

Option Year 4 (May 1, 2024 to April 30, 2025)
\$2,561,204 net of all applicable taxes and charges
\$2,894,161 including HST and all applicable charges
\$2,606,281 net of HST recoveries

The total potential cost to the City including all option years is \$12,294,085 net of HST recoveries, \$13,652,040 including all applicable taxes and charges and \$12,081,451 net of all applicable taxes and charges.

FINANCIAL IMPACT

The total contract award identified in this report is \$13,652,040 including all applicable taxes and charges. The cost to the City is \$12,294,085 net of HST recoveries.

Funding is available in the 2020 Approved Operating Budgets for Toronto Water, Toronto Paramedic Services, Toronto Fire Services, Fleet Services Division, Solid Waste Management Division, Parks, Forestry and Recreation Division, Corporate Real Estate Management Division and Purchasing and Materials Management Division. Additional funding will be included in the 2021 Operating Budget Submissions for Toronto Water, Toronto Paramedic Services, Toronto Fire Services, Fleet Services Division, Solid Waste Management Division, Parks, Forestry and Recreation Division, Corporate Real Estate Management Division and Purchasing and Materials Management Division. Additional funding is available in the 2020-2029 Approved Capital Budget and Plan for Solid Waste Management Services.

Should the City choose to exercise its option to renew for an additional four (4) one (1) year period, then appropriate additional funding, if needed, will be included in the 2021-2025 annual Operating Budget Submissions for Toronto Water, Toronto Paramedic Services, Toronto Fire Services, Fleet Services Division, Solid Waste Management Division, Parks, Forestry and Recreation Division, Corporate Real Estate Management Division and Purchasing and Materials Management Division, as well as future Capital Budget Submissions for Solid Waste Management Services. Funding details are summarized in Table 1 as follows:

Table 1: Financial Impact Summary of Recommended Contract (Net of HST):

WBS Element / Group Cost Centre	Initial Year	Initial Year	Option Year 1	Option Year 2	Option Year 3	Option Year 4
	Date of Award to December 31, 2020	January 1, 2021 to April 30, 2021	May 1, 2021 to April 30, 2022	May 1, 2022 to April 30, 2023	May 1, 2023 to April 30, 2024	May 1, 2024 to April 30, 2025
Toronto Water TW2025-TW7075 2120, 2710, 3080, 3099	\$712,973	\$356,486	\$1,101,543	\$1,134,589	\$1,168,627	\$1,203,686
Solid Waste Management SW0011/2120 SW0850/2120 SW0851/2120 SW0852/2120 SW0853/2120 SW0854/2120 SW0855/2120 SW0856/2120 SW0860/2120 SW0862/2120 SW0864/2120 CSW930-01-01 CSW930-02-01 CSW930-03-01 CSW930-04-01	\$0	\$37,187	\$114,908	\$118,355	\$121,906	\$125,563
	\$123,957	\$24,791	\$76,605	\$78,903	\$81,270	\$83,708
Fleet Services FL100/2181	\$205,600	\$102,800	\$317,652	\$327,181	\$336,997	\$347,107
Fire Services FR0024/3045 FR0024/3080 FR0025/3080 FR0025/2120 FR0025/3140	\$78,501	\$39,250	\$121,284	\$124,922	\$128,670	\$132,530
Paramedic Services AM-B-01/2710 AM-B-01/2999 AM-B-01/3099	\$62,239	\$31,120	\$96,160	\$99,044	\$102,016	\$105,076
Parks, Forestry and Recreation Parks, Forestry and Recreation	\$42,361	\$21,182	\$65,448	\$67,412	\$69,434	\$71,517

P00166, P00263 P00264, P00265 P00267, P00268 P00270, P00272 P00830, P00833 P00834, P00835 P00839, P03651 P06887, P10932 P12856 / 2710, 3080						
Corporate Real Estate Management FA 100-30/2530 FA 100-30/4424	\$71,450	\$35,725	\$110,390	\$113,702	\$117,113	\$120,627
Purchasing and Materials Management Division 160004, 160026, 160049, 160067, 160068, 160082, 160083, 160085,160171	\$246,684	\$123,342	\$381,127	\$392,561	\$404,337	\$416,467
Total (net of HST Recoveries)						\$12,294,085

CALL SUMMARY

Call Issued: October 7, 2019

Call Closed: November 21, 2019

Number of Addenda Issued: 6

Number of Bids: 4

Table 2: Summary of Bids Received for Ariba Doc. No.2056216916

Acklands Grainger Inc.
Canadian Bearings Ltd.*
Guillevin International*
Wurth Canada Ltd*

*Proponents did not meet the minimum technical threshold score of 75%

DIVISION CONTACTS

Elena Caruso, Manager, Purchasing & Materials Management, 416-392-7316,
Elena.Caruso@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the highest scoring proponent based on the evaluation criteria included in the call and meeting the requirements of the call;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. there are no material written objections to the award;

e. the call document was advertised on the City's internet website and bids or proposals were opened publicly; and

f. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above calls are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok
Chief Purchasing Officer