



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Doc. No. 2144702530 to ROC Corporation, for Crane Services for Toronto Water

Date: May 14, 2020
To: Bid Award Panel
From: Chief Purchasing Officer
Wards: All

RECOMMENDATIONS

The Chief Purchasing Officer recommends that the Bid Award Panel grant authority to award the following contract:

Call Number:
RFQ No. 2144702530

Description:
RFQ No. 6714-19-7251 for non-exclusive supply of cranes/trucks, all labour, equipment/attachments, materials, fuel, maintenance with insurance required to provide Mobile Crane Services for the City of Toronto's Water Division at various locations for a period of one (1) year from date of award and ending April 30, 2021, with the option to renew the Contract for four (4) additional separate one (1) year periods at the sole discretion of the City.

Should the option(s) be exercised, then the General Manager of Toronto Water, or his designate will request the Chief Purchasing Officer to process the necessary contract renewals under the same terms and conditions.

Recommended Bidder:
ROC Corporation

Contract Award Value:
\$235,560 net of all applicable taxes and charges
\$266,183 including HST and all applicable charges
\$239,706 net of HST recoveries

Contract is expected to start on date of award and end on April 30, 2021 with the option to renew for four (4) additional one (1) year periods.

Option Period 1 - From May 1, 2021 to April 30, 2022
\$ 242,627 net of all applicable taxes and charges
\$ 274,168 including HST and all applicable charges
\$ 246,897 net of HST recoveries.

Option Period 2 - From May 1, 2022 to April 30, 2023
\$ 249,906 net of all applicable taxes and charges
\$ 282,393 including HST and all applicable charges
\$ 254,304 net of HST recoveries

Option Period 3 - From May 1, 2023 to April 30, 2024
\$ 257,403 net of all applicable taxes and charges
\$ 290,865 including HST and all applicable charges
\$ 261,933 net of HST recoveries

Option Period 4- From May 1, 2024 to April 30, 2025
\$265,125 net of all applicable taxes and charges
\$299,591 including HST and all applicable charges
\$269,791 net of HST recoveries

The total potential award including all options years is \$1,272,631 net of HST recoveries, \$1,413,201 including all applicable taxes and charges and \$1,250,620 net of all applicable taxes and charges.

The above cost calculations for the Option Periods reflects an estimated annual 3% increase as per the Consumer Price Index.

FINANCIAL IMPACT

The total potential contract award identified in this report including the option years is \$1,413,201 including all applicable taxes and charges, \$1,250,620 including all net of all applicable taxes and charges. The total potential cost to the City is \$1,272,631 net of HST recoveries.

Funding is available in the 2020 Approved Operating Budget for Toronto Water. Additional funding for the balance of the contract term will be included in the 2021 Operating Budget Submission for Toronto Water.

Should the City of Toronto choose to exercise its option(s) to renew for the additional four (4) separate one (1) year periods, then appropriate funding will be requested in the 2021-2025 Operating Budget Submissions. Funding details are provided in Table 1 to follow:

Table 1: Financial Impact Summary, net of HST Recoveries

G/L Account / Cost Centre	Date of Award to December 31, 2020	January 1, 2021 to April 30, 2021	Option Period 1, May 1, 2021 to April 30, 2022	Option Period 2, May 1, 2022 to April 30, 2023	Option Period 3 May 1, 2023 to April 30, 2024	Option Period 4 May 1, 2024 to April 30, 2025
TW2060 Cost Element: 4424	\$159,804	\$79,902	\$246,897	\$254,304	\$261,933	\$269,791
SUB-TOTAL	\$239,706		\$246,897	\$254,304	\$261,933	\$269,791
TOTAL						\$1,272,631

CALL SUMMARY

Call Issued: January 3, 2020 **Call Closed: January 31, 2020**
Number of Addenda Issued: two (2)
Number of Bids: Three (3)

Table 2: Summary of Bids Received for RFQ No. 2144702530 including bid price

Supplier Name	Bid Price (including H.S.T.)
ROC Corporation	\$266,182.80
Modern Crane	\$284,830.06
Amherst Group	\$317,185.35

DIVISION CONTACTS

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COMMENTS

For the recommended contract award, the following requirements have been met:

- a. The firm recommended for award is the lowest bidder meeting specifications based on the evaluation criteria included in the call and meeting the requirements of the call;
- b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:
 - 1. for a contract funded by the operating budget, 5 years or less including any option years; or
 - 2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. there are no material written objections to the award;

e. the call document was advertised on the City's internet website and bids were opened publicly; and

f. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above calls are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok
Chief Purchasing Officer