



BID AWARD PANEL CONTRACT AWARD

Award of Sourcewell Solicitation No. 091219-CRB to Nexgen Municipal Inc. for the supply and delivery of Refuse Collection Trucks including warranty and non-warranty parts and services

Date: July 16, 2020
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract as per the Toronto Municipal Code, Chapter 195-6.6. Procurement of same goods and services as a public body.

Solicitation Number:
Sourcewell RFP No. 091219-CRB

Description:
Leveraging from Sourcewell request for Proposal (RFP) No. 091219-CRB for the non-exclusive supply and delivery of six (6) refuse collection trucks (cabover truck chassis with 8 cubic yard dual stream slideload packer body), including warranty and non-warranty parts and services for a period of forty (40) months, from July 1, 2020 to November 15, 2023 with the option to renew the contract for one (1) additional optional year from November 16, 2023 to November 15, 2024.

Recommended Supplier:
Nexgen Municipal Inc.

Contract Award Value:
\$5,789,016 net of all applicable taxes and charges
\$6,541,588 including HST and all applicable charges
\$5,890,903 net of HST recoveries

Contract is expected to start on date of award and end on November 15, 2023.

Option Year 1: November 16, 2023 to November 15, 2024
\$1,005,601 net of all applicable taxes and charges
\$1,136,329 including HST and all applicable charges

\$1,023,300 net of HST recoveries

FINANCIAL IMPACT

The grant total potential contract award identified in this report including all optional years is \$7,677,918 including all applicable taxes and charges. The total potential cost to the City is \$6,914,203 net of HST recoveries.

This will require capital funding in the amount of \$1,350,495 net of HST recoveries in 2020 and is available in the 2020 Council Approved Capital Budget for Fleet Services Division. This will also require operating funding in the amount of \$24,961 net of HST recoveries is included in the 2020 Council Approved Operating Budget for Fleet Services. Funding for the balance of the contract term to November 15, 2023 will be included in the 2021-2023 Capital and Operating Budget Submissions for Fleet Services Division.

Should the City choose to exercise its option to renew for an additional one (1) year period, then appropriate fund will be included in the 2023-2024 Capital and Operating Budget Submissions for Fleet Services Division. Funding details are provided below:

Table 1: Financial Impact Summary of Recommended Contract

Fleet Services Division - Cost of Asset Cost Element: CFL008	Net of HST recoveries
From July 1, 2020 to December 31, 2020	\$1,350,495
From January 1, 2021 to December 2021	\$952,669
From January 1, 2022 to December 31, 2022	\$1,190,836
From January 1, 2023 to November 15, 2023	\$1,905,338
Option Year 1 from November 16, 2023 to November 15, 2024	\$741,502
Total Award from Capital Budget from July 1, 2020 to November 15, 2024	\$6,113,840

Fleet Services Division - Cost of Service Cost Centre: FL100 Cost Element: 2181/4404	Net of HST recoveries
From July 1, 2020 to December 31, 2020	\$24,961
From January 1, 2021 to December 2021	\$51,419
From January 1, 2022 to December 31, 2022	\$165,746

Fleet Services Division - Cost of Service Cost Centre: FL100 Cost Element: 2181/4404	Net of HST recoveries
From January 1, 2023 to November 15, 2023	\$249,439
Option Year 1 from November 16, 2023 to November 15, 2024	\$308,798
Total Award from Operating Budget from July 1, 2020 to November 15, 2024	\$800,363

SOLICITATION SUMMARY

Solicitation Issued: July 11, 2019 **Solicitation Closed:** September 12, 2019
Number of Addenda Issued: Three (3)
Number of Bids: Eight (8)

DIVISION CONTACTS

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COMMENTS

The City of Toronto is utilizing the Sourcewell Contract for the recommended award, as per the Toronto Municipal Code, Chapter 195-6.6. Procurement of same goods and services as a public body, the following requirements have been met:

- a. The firm recommended for award is the third scoring Proponent based on the evaluation criteria included in the Call and meeting the requirements of the Call;
- b. The resulting contract between the public body and the supplier stipulates that the same goods and/or services be made available to other public bodies which include the City at the same price as provided by the supplier to the initiating public body;
- c. The same goods and/or services will be made available to the City for the same or better price than the price that is to be paid by the public body;
- d. the appropriate Division has reviewed the Sourcewell submission and found the price to be reasonable, within available budget and concurs with the recommendation;
- e. The supplier is not ineligible, suspended or otherwise in contravention of Chapters 71 - Financial Control and 195 - Purchasing of the City of Toronto Municipal Code.
- f. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is;

for a Contract funded by the operating budget, five (5) years or less including any option terms.

g. being within the authority of the Bid Award Panel;

h. there are no material written objections to the award;

i. the Call Document was advertised on the Sourcewell internet website as part of the Competitive Call process; and

j. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Call is on the file in the Purchasing & Materials Management Division.

SIGNATURE

Mike Pacholok
Chief Procurement Officer