



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Doc No. 2445916523 to Guild Electric Limited for the provision of traffic paint repainting and custom painting service within the various City of Toronto locations for Transportation Services Division.

Date: August 5, 2020
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:
Ariba Doc No. 2445916523

Description:

For the non-exclusive provision of traffic paint repainting and custom painting service of centre & lane lines, transverse, symbols & custom pavement markings as required on roads & expressways within the City of Toronto for the City of Toronto's Transportation Services Division from date of award to December 31, 2021 all in accordance with the provisions and specifications contained in this Request for Quotation (RFQ).

Recommended Supplier:

Guild Electric Limited

Contract Award Value:

\$7,069,061 net of all applicable taxes and charges
\$7,988,039 including HST and all applicable charges
\$7,193,477 net of HST recoveries

The contract is expected to start on date of award and end on December 31, 2021

The total contract award is \$7,988,039 including all applicable taxes and charges and \$7,069,061 net of all applicable taxes and charges. **The total cost to the City is \$7,193,477 net of HST recoveries**

The engineering estimate for this project is \$10,553,300.51 net of all taxes and charges.

FINANCIAL IMPACT

The total potential contract award identified in this report is \$7,988,039 including all applicable taxes and charges. The total potential cost to the City is \$7,193,477 net of HST recoveries.

Funding is available in the 2020 Approved Capital Budget and 2021-2029 Approved Capital Plan for Transportation Services. Additional funding details follow in the Table 1.

Table 1: Financial Impact Summary of Recommended Contract

WSB Element	Date of Award - December 31, 2020	January 1, 2021 - December 31, 2021	Total (Net HST recoveries)
CTP717-27-20	\$491,237	\$982,473	\$1,473,710
CTP717-27-21	\$333,671	\$667,342	\$1,001,013
CTP817-01-291	\$4,345,040	-	\$4,345,040
CTP817-05-164	\$234,048	\$139,666	\$373,714
Total	\$5,403,996	\$1,789,481	\$7,193,477

SOLICITATION SUMMARY

Solicitation Issued: June 10, 2020 **Solicitation Closed:** July 17, 2020

Number of Addenda Issued: 3

Number of Bids: 4

Table 2A: Summary of Bids Received for Ariba Doc No. 2445916523 including bid price: Part A

Bidder Name	Bid Price (including H.S.T.)
Guild Electric Limited	\$1,636,490.50
Woodbine Pavement Markings Limited	\$2,010,243.67
Upper Canada Road Services Inc.	\$3,446,741.56
Almon Equipment Limited	\$3,575,508.31

Table 3B: Summary of Bids Received for Ariba Doc No. 2445916523 including bid price: Part B

Bidder Name	Bid Price (including H.S.T.)
Guild Electric Limited	\$1,111,580.69
Woodbine Pavement Markings Limited	\$1,538,310.47
Almon Equipment Limited	\$2,487.824.01
Upper Canada Road Services Inc.	\$2,514,390.46

Table 4C: Summary of Bids Received for Ariba Doc No. 2445916523 including bid price: Part C

Bidder Name	Bid Price (including H.S.T.)
Guild Electric Limited	\$4,824,975.18
Upper Canada Road Services Inc.	\$5,767,633.00
Woodbine Pavement Markings Limited	\$9,331,907.25
Almon Equipment Limited *	Non-compliant

Table 5D: Summary of Bids Received for Ariba Doc No. 2445916523 including bid price: Part D

Bidder Name	Bid Price (including H.S.T.)
Guild Electric Limited	\$414,992.50
Upper Canada Road Services Inc.	\$423,750.00
Woodbine Pavement Markings Limited	\$706,250.00
Almon Equipment Ltd.	\$847,500.00

* Bidder was found non-compliant with mandatory requirements.

DIVISION CONTACTS

Sabrina Dipietro, Acting Manager, Goods & Services, Purchasing & Materials Management, 416-397-4809, Sabrina.Dipietro@toronto.ca

Allen Pinkerton, Manager, Signs and Markings, Operations and Maintenance, Transportation Services, 416-338-4807, allen.pinkerton@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest bidder meeting specifications meeting the requirements of the Solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. there are no material written objections to the award;

e. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly; and

f. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok
Chief Procurement Officer