



BID AWARD PANEL CONTRACT AWARD

Award of Request for Proposal Doc2456826157 to Bio Nuclear Diagnostics Inc for the supply and delivery of Medical, Non-Medical & General Purpose Gloves

Date: September 24, 2020
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contracts:

Solicitation Number:
Request for Proposal Doc 2456826157

Description:
For the supply and delivery of one or more COVID 19 related Personal Protective Equipment (PPE), Hand Sanitizers, and other related supplies for the City of Toronto's Purchasing and Materials Management (Stores) Division from the date of Award for the period of one (1) year, with the option to renew the Contract for two (2) additional separate six (6) months periods.

Recommended Proponent:

Bio Nuclear Diagnostics Inc. – Primary Vendor
Logistix Unicorp – Secondary Vendor
Outdoor Outfitters Limited – Tertiary Vendor

Contract Award Value:

Bio Nuclear Diagnostics Inc.
Highest Ranked Vendor

\$9,021,452 net of all applicable taxes and charges
\$10,194,241 including HST and all applicable charges
\$9,180,229 net of HST recoveries

The contract is expected to start on the date of award and end on Oct 31, 2021.

Optional Extension #1 (6 Months): Nov 1, 2021 to April 30, 2022
\$5,012,381 net of all applicable taxes and charges
\$5,663,989 including HST and all applicable charges
\$5,100,598 net of HST recoveries

Optional Extension #2 (6 Months): May 1, 2022 to Oct 31, 2022
\$5,012,381 net of all applicable taxes and charges
\$5,663,989 including HST and all applicable charges
\$5,100,598 net of HST recoveries

The total potential award identified in this report including all option years is \$19,046,214 net of all applicable taxes and charges, \$21,522,222 including all applicable taxes and charges. **The total potential cost to the City including all option years is \$19,381,427 net of HST recoveries.**

Logistix Unicorp
Secondary Highest Ranked

\$6,094,884 net of all applicable taxes and charges
\$6,887,218 including HST and all applicable charges
\$6,202,153 net of HST recoveries

The contract is expected to start on the date of award and end on Oct 31, 2021.

Optional Extension #1 (6 Months): Nov 1, 2021 to April 30, 2022
\$2,246,176 net of all applicable taxes and charges
\$2,538,179 including HST and all applicable charges
\$2,285,709 net of HST recoveries

Optional Extension #2 (6 Months): May 1, 2022 to Oct 31, 2022
\$2,246,176 net of all applicable taxes and charges
\$2,538,179 including HST and all applicable charges
\$2,285,709 net of HST recoveries

The total potential award identified in this report including all option years is \$10,587,236 net of all applicable taxes and charges, \$11,963,577 including all applicable taxes and charges. **The total potential cost to the City including all option years is \$10,773,571 net of HST recoveries.**

Outdoor Outfitters Limited
Third Highest Ranked Vendor

\$2,297,868 net of all applicable taxes and charges
\$2,596,590 including HST and all applicable charges
\$2,338,310 net of HST recoveries

The contract is expected to start on the date of award and end on Oct 31, 2021.

Optional Extension #1 (6 Months): Nov 1, 2021 to April 30, 2022

\$1,393,237 net of all applicable taxes and charges

\$1,574,358 including HST and all applicable charges

\$1,417,758 net of HST recoveries

Optional Extension #2 (6 Months): May 1, 2022 to Oct 31, 2022

\$1,393,237 net of all applicable taxes and charges

\$1,574,358 including HST and all applicable charges

\$1,417,758 net of HST recoveries

The total potential award identified in this report including all option years is \$5,084,342 net of all applicable taxes and charges, \$5,745,306 including all applicable taxes and charges. **The total potential cost to the City including all option years is \$5,173,826 net of HST recoveries.**

The combined total potential initial contract award identified in this report including all option years is \$34,717,789 net of all applicable taxes and charges, \$39,231,102 including HST and applicable charges. **The combined total potential cost to the City is \$35,328,822 net of HST recoveries.**

FINANCIAL IMPACT

The combined total potential initial contract award identified in this report including all option years is \$34,717,789 net of all applicable taxes and charges, \$39,231,102 including HST and applicable charges. The combined total potential cost to the City is \$35,328,822 net of HST recoveries.

The materials on this contract will be purchased for PMMD Stores inventory purposes. The material value will be held in inventory holding Balance Sheet accounts (160004, 160026, 160044, 160049, 160067, 160068, 160082, 160083, 160085, 160171) until City Divisions require the material to support their work programs at which time the material value is charged to the appropriate Divisions' approved operating budgets.

Should the optional year(s) be exercised, then additional funding, as required, will be requested in the 2021-2022 Operating Budget Submissions of City Divisions requiring the material to support their work programs. Additional funding details are summarized in Table 1 as follows:

Table 1: Financial Impact Summary of Recommended Contracts (net of HST Recoveries)

	2020	2021	Option 1 (Six Months): Nov 1, 2021 to April 30, 2022	Option 2 (Six Months): May 1, 2022 to Oct 31, 2022
Balance Sheet Accounts - Stores (Various – see above)	\$9,199,783	\$8,520,909	\$8,804,064	\$8,804,064
Total				\$35,328,822

SOLICITATION SUMMARY

Solicitation Issued: June 09, 2020 **Solicitation Closed:** July 08, 2020

Number of Addenda Issued: Fourteen (14)

Number of Bids: Ninety One (91) Overall, Thirteen (13) for Gloves

Table 2 - Summary of Bids Received for Ariba Doc2456826157

PROPONENT NAME	BID STATUS
Blue chip distributors Inc	Non - compliant
Domrex pharma Inc.	Non - compliant
Frontline medical supply ltd	Non - compliant
Logistik unicorp	Recommended
Medcancare co.ltd	Non - compliant
Mister chemical ltd.	Non - compliant
Mssltd	Non - compliant
Outdoor outfits limited	Recommended
Red ridge development services Inc.	Non - compliant
Sdocca cyber Inc	Non - compliant
Sulde global Inc.	Non - compliant
Bio nuclear (bnd Inc)	Recommended
Invest globe	Non - compliant

Range of Total Scores:
71.7 – 79.2

DIVISION CONTACTS

Elena Caruso, Manager, Goods and Services, Purchasing and Materials Management, 416-392-7316, elena.caruso@toronto.ca

Craig Mavin, Manager, Materials Management & Stores, PMMD, 416-392-6764, Craig.Mavin@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest bidder(s) meeting specifications or to the highest scoring proponent based on the evaluation criteria included in the Solicitation and meeting the requirements of the Solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. there are no material written objections to the award;

e. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly; and

f. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok
Chief Procurement Officer

Doc 2456826157