



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Doc No. 2501087009 to Beacon Utility Contractors Limited for the Supply and Installation of New Traffic Control Devices for Transportation Services

Date: November 5, 2020
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All Wards

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:
Ariba Doc No.2501087009 (156-2020)

Description:
Ariba Doc No.2501087009 (156-2020), for the Supply and Installation of New Traffic Control Devices as per Council approved signaling intersections within the City of Toronto.

Recommended Supplier:
Beacon Utility Contractors Limited

Contract Award Value:
\$2,145,670 net of all applicable taxes and charges
\$2,424,607 including HST and all applicable charges
\$2,183,434 net of HST recoveries

Contract is expected to start on date of award and end on December 31, 2022.

FINANCIAL IMPACT

The total contract award identified in this report is \$2,424,607 including all applicable taxes and charges. The total cost to the City is \$2,183,434 net of HST recoveries.

The engineering estimate for this project is \$2,241,854.65 excluding HST.

Funding is available in the 2020-2029 Approved Capital Budget and Plan for Transportation Services. Funding details are in Table 1 below.

Table 1: Financial Impact Summary of Recommended Contract

WBS Element/Cost Centre	SAP Description	Total Amount - Date of Award to December 31, 2022 (net of HST recoveries)	Cash Flow
CTP716-01-27	New Traffic Control Devices/Signals	\$1,825,049	2021
		\$159,891	2022
CTP315-09-385	Major SOGR Pooled Contingency	\$198,494	2022
TOTAL		\$2,183,434	

SOLICITATION SUMMARY

Solicitation Issued: June 13, 2020
Number of Addenda Issued: Five (5)
Number of Bids: Five (5)

Solicitation Closed: August 7, 2020

Table 2: Summary of Bids including bid price for Ariba Doc No.2501087009 (156-2020)

Bidder Name	Bid Price (including H.S.T.)
Beacon Utility Contractors Limited	\$2,204,188*
TM3	\$2,393,891
Black & McDonald Limited	\$2,393,905
Guild Electric Limited	\$2,470,406
All Trade Industrial Contractor	\$3,146,392

*Pursuant to the Request for Tender document the contract award value includes contingency

DIVISION CONTACTS

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Mike Barnet, Acting Manager, Traffic Systems Delivery, Traffic Management, Transportation Services Division, (416) 397-0044, Mike.Barnet@toronto.ca

COMMENTS

Bids were accepted only from the following contractors that have pre-qualified under RFSQ No. Doc1984107803, Part A: Tristar Electric Inc., Beacon Utility Contractors Limited, Black & McDonald Limited, Guild Electric Limited, ALLTRADE and TM3 Inc.

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest bidder meeting specifications based on the evaluation criteria included in the call and meeting the requirements of the call;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. there are no material written objections to the award;

e. the call document was advertised on the City's internet website and bids or proposals were opened publicly; and

f. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above calls are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok,
Chief Procurement Officer