



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Doc No. 2588061322 to Across Canada Construction Limited for Winter Maintenance Services including Snow and/or Ice clearing, melting, disposal, and salting services for various Toronto Water facilities

Date: November 3, 2020
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Request for Quotation, Ariba Doc No. 2588061322

Description:

For the supply of all labour, materials and equipment required to provide Winter Maintenance Services including Snow and/or Ice clearing, melting, disposal, and salting services for various Toronto Water facilities from November 1, 2020 to October 31, 2021, with an option to renew the contract for an additional four (4) additional separate one (1) year periods.

Should the option(s) be exercised, then the General Manager of Toronto Water will request the Chief Procurement Officer to process the renewals under the same terms and conditions.

Recommended Supplier:

Across Canada Construction Limited

Contract Award Value:

\$ 393,621 net of all applicable taxes and charges
\$ 444,792 including HST and all applicable charges
\$ 400,549 of HST recoveries

Contract is expected to start on the date of award and end on October 31, 2021.

Option Year 1 -November 1, 2021 to October 31, 2022
\$ 405,430 net of all applicable taxes and charges
\$ 458,136 including all applicable taxes and charges
\$ 412,566 net of HST recoveries

Option Year 2- November 1 2022 to October 31, 2023
\$ 417,593 net of all applicable taxes and charges
\$ 471,880 including all applicable taxes and charges
\$ 424,942 net of HST recoveries

Option Year 3- November 1, 2023 to October 31, 2024
\$ 430,121 net of all applicable taxes and charges
\$ 486,036 including all applicable taxes and charges
\$ 437,691 net of HST recoveries

Option Year 4 -November 1, 2024 to October 31, 2025
\$ 443,024 net of all applicable taxes and charges
\$ 500,617 including all applicable taxes and charges
\$ 450,821 net of HST recoveries

The total potential cost to the City including all optional years is \$2,126,569 net of HST recoveries. The total potential contract award is \$2,089,789 net of all applicable taxes and charges, and \$2,361,461 including all applicable taxes and charges.

The above cost calculations for the Option Year Periods reflects an estimated annual 3% increase as per the Consumer Price Index (CPI)

FINANCIAL IMPACT

The total potential contract award identified in this report is, \$2,089,789 including all applicable taxes and charges. The cost to the City is \$2,126,569 net of HST recoveries.

Funding in the amount of \$66,758 net of HST recoveries is available in the 2020 Approved Operating Budget for Toronto Water. Additional funding of \$333,791 net of HST recoveries for the balance of the contract award will be included in the 2021 Operating Budget Submission. Should the City of Toronto choose to exercise its option(s) to renew for an additional four (4) separate one (1) year periods, then appropriate additional funding, if needed, will be included in the 2021-2025 Operating Budget Submissions for Toronto Water.

Table 1: Financial Impact Summary of Recommended Contract (Net of HST Recoveries)

Cost Centre/Cost Element	Contract Period Base Year		Option Year 1	Option Year 2	Option Year 3	Option Year 4	Total
	Nov 1, 2020 to Dec. 31 2020	Jan 1, 2021 to Oct. 31, 2021	Nov 1, 2021 to Oct. 31, 2022	Nov. 1 2022 to Oct. 31, 2023	Nov. 1, 2023 to Oct. 31, 2024	Nov. 1, 2024 to Oct. 31, 2025	
Toronto Water Cost Centre TW5007: Cost Element: 4413 Cost Centres: TW4022 TW5007 TW7015 – TW7075 Cost Element: 4409	\$66,758	\$333,791	\$412,565	\$424,942	\$437,690	\$450,823	\$2,126,569

SOLICITATION SUMMARY

Call Issued: September 1, 2020

Call Closed: October 2, 2020

Number of Addenda Issued: One (1)

Number of Bids: Four (4)

Table 2: Summary of Bids Received for Ariba Doc No. 2588061322 including bid price

Bidder	Bid Price (excluding H.S.T.)
Across Canada Construction Limited	\$ 342,279.00 **
CSL GROUP LTD	\$ 1,885,614
2574190 Ont Inc. dba The Grounds Guys of Toronto	\$ 2,120,715
Upper Canada Road Services Inc.	\$3,552,000

**Pursuant to the Request for Quotation document the contract award value includes contingency

DIVISION CONTACTS

Allison Phillips, Manager, Professional Services, Purchasing & Materials Management, (647) 882-9803, Allison.Phillips.@toronto.ca

Lawson Oates, Director, Environment & Administration, Toronto Water 416- 392-5305, lawson.oates@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. there are no material written objections to the award;

e. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly; and

f. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok
Chief Procurement Officer