



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Doc No. 2456826157 to Isoplex Inc. & Logistix Unicorp for the supply and delivery of Face Shields for Purchasing and Materials Management (Stores) Division

Date: Nov 26, 2020
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contracts:

Solicitation Number:

Request for Proposal, Ariba Doc No. 2456826157

Description:

For the supply and delivery of one or more COVID 19 related Personal Protective Equipment (PPE), Hand Sanitizers, and other related supplies for the City of Toronto's Purchasing and Materials Management (Stores) Division from the date of Award for the period of one (1) year, with the option to renew the Contract for two (2) additional separate six (6) months periods.

Recommended Suppliers:

Isoplex Inc.
Logistix Unicorp

Contract Award Value:

Isoplex Inc.

\$386,250 net of all applicable taxes and charges
\$436,462 including HST and all applicable charges
\$393,048 net of HST recoveries

Optional Extension #1 (6 Months): Dec 1, 2021 to May 31, 2022

\$196,987 net of all applicable taxes and charges
\$222,595 including HST and all applicable charges
\$200,454 net of HST recoveries

Optional Extension #2 (6 Months): June 1, 2022 to Nov 30, 2022

\$196,987 net of all applicable taxes and charges
\$222,595 including HST and all applicable charges
\$200,454 net of HST recoveries

The total potential award identified in this report including all option years is \$780,225.00 net of all applicable taxes and charges, \$881,654 including all applicable taxes and charges. **The total potential cost to the City including all option years is \$793,956 net of HST recoveries.**

Logistix Unicorp

\$333,750 net of all applicable taxes and charges
\$377,137 including HST and all applicable charges
\$339,624 net of HST recoveries

Optional Extension #1 (6 Months): Dec 1, 2021 to May 31, 2022

\$170,212 net of all applicable taxes and charges
\$192,340 including HST and all applicable charges
\$173,208 net of HST recoveries

Optional Extension #2 (6 Months): June 1, 2022 to Nov 30, 2022

\$170,212 net of all applicable taxes and charges
\$192,340 including HST and all applicable charges
\$173,208 net of HST recoveries

The total potential award identified in this report including all option years is \$674,175 net of all applicable taxes and charges, \$761,817 including all applicable taxes and charges. **The total potential cost to the City including all option years is \$686,040 net of HST recoveries.**

The combined total potential initial contract award identified in this report including all option years is \$1,454,400 net of all applicable taxes and charges, \$1,643,472 including HST and applicable charges. **The combined total potential cost to the City including option years for both awards is \$1,479,996 net of HST recoveries.**

FINANCIAL IMPACT

The combined total potential initial contract award identified in this report including all option years is \$1,454,400 net of all applicable taxes and charges, \$1,643,472 including HST and applicable charges. The combined total potential cost to the City including all option years for both awards is \$1,479,996 net of HST recoveries.

The materials on this contract will be purchased for PMMD Stores inventory purposes. The material value will be held in inventory holding Balance Sheet accounts (160004, 160026, 160044, 160049, 160067, 160068, 160082, 160083, 160085, 160171) until City Divisions require the material to support their work programs at which time the material value is charged to the appropriate Divisions' approved Operating Budgets. Additional funds will be included in their 2021 Operating Budget Submissions.

Should the optional year(s) be exercised, then additional funding, as required, will be requested in the 2021-2022 Operating Budget Submissions of City Divisions requiring the material to support their work programs. Additional funding details are summarized in Table 1 below.

Table 1: Financial Impact Summary of Recommended Contracts (net of HST Recoveries)

	2020	2021 Jan. 1, 2021 to November 30, 2021	Option 1 (Six Months): Dec 1, 2021 to May 31, 2022	Option 2 (Six Months): June 1, 2022 to Nov 30, 2022
Balance Sheet Accounts - Stores (Various – see above)	\$97,435	\$635,237	\$373,662	\$373,662
Total				\$1,479,996

SOLICITATION SUMMARY

Solicitation Issued: June 09, 2020 **Solicitation Closed:** July 08, 2020

Number of Addenda Issued: Fourteen (14)

Number of Bids: Ninety - One (91) Overall, Forty - two (42) for Face Shields

Table 2 - Summary of Proposals Received for Ariba Doc Number 2456826157

PROPONENT NAME
9500880 CANADA CORPORATION*
ALLCARD LIMITED*
AXIS PROTOTYPES INC**
BLUE CHIP DISTRIBUTORS INC**
CAPSTONE NETWORKS INC**
CERTA OPPORTUNE*
CICAME ENERGIE INC**
DISTRIBUTION MEDSUP CANADA*
DOMREX PHARMA INC.*
DYNAMIC IMAGING SOLUTIONS INC**
GEORGE COUREY INC*

GOLDRICH PRINTPAK
HEALTHMARK**
INKSMITH LTD*
INNOVATIVE AUTOMATION INC.
IPEX INC.**
ISOPLEX INC
LEVITT SAFETY LTD*
LOGISTIK UNICORP
LUMIFY INC. DBA OMNIFY
MACK MEDIA INC.**
MEDICAL PLASTIC DEVICES (MPD) INC.*
MSSLTD*
OUTDOOR OUTFITS LIMITED
PHARMASYSTEMS INC
POLYMED CHIRURGICAL INC.*
RED RIDGE DEVELOPMENT SERVICES INC.*
S.R.GRAPHICS LTD
SAFE DIRECT MEDICAL SUPPLIES
SDOCCA CYBER INC.*
SIMRANJIT SACHAR*
SOLUTION ASSOCIATES INC.*
SPI HEALTH AND SAFETY INC.*
THE STEVENS COMPANY*
TINKERINE 3D PRINTS SYSTEMS LTD.
TORONTO STAMP INC.
TRIAMICA SOURCING GROUP INC.*
VERMED*
WHITEBIRD
GOSS GLOBAL*
BIO NUCLEAR (BND INC)*
INVEST GLOBE*

* Proponent was declared non-compliant

**Proponent did not meet the minimum technical threshold

Range of Total Scores: 70.4 - 79.2

DIVISION CONTACTS

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Craig Mavin, Manager, Materials Management & Stores, PMMD, 416-392-6764,
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COMMENTS

For the recommended contract award, the following requirements have been met:

- a. The firm recommended for award is the lowest bidder(s) meeting specifications or to the highest scoring proponent based on the evaluation criteria included in the Solicitation and meeting the requirements of the Solicitation;
- b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

- 1. for a contract funded by the operating budget, 5 years or less including any option years; or
- 2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. there are no material written objections to the award;

e. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly; and

f. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok
Chief Procurement Officer