TORONTO

BID AWARD PANEL CONTRACT AWARD

Award of Ariba Doc. No. 2526121266 to OnX Enterprise Solutions Ltd. for the supply of various types of Broadcom/Symantec products and Maintenance and Support Services for the Technology Services Division.

Date: December 10, 2020
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:
Request for Quotation (RFQ), Ariba Doc No. 2526121266

Description:
The non-exclusive supply of various types of Broadcom/Symantec products and Maintenance Support Services for a period of five (5) years.

Recommended Supplier:
OnX Enterprise Solutions Ltd. (Part A & B)

Contract Award Value:

Part A - Support Renewal:
$4,553,995 net of all applicable taxes and charges
$5,146,014 including HST and all applicable charges
$4,634,145 net of HST recoveries

Part B - New product procurement:
$1,451,446 net of all applicable taxes and charges
$1,640,134 including HST and all applicable charges
$1,476,991 net of HST recoveries

The contract for both parts is expected to start on date of award and end on October 31, 2025.

The total contract award identified in this report for both parts is $6,005,441 net of all applicable taxes and charges, $6,786,148 including all applicable taxes and charges. **The total cost to the City for both parts is $6,111,136 net of HST recoveries.**

FINANCIAL IMPACT

The total contract award identified in this report is $6,005,441 net of all applicable taxes and charges, $6,786,148 including all applicable taxes and charges. The total cost to the City is $6,111,136 net of HST recoveries.

Funding is available in the 2020 Approved Operating and Capital Budget for the Technology Services Division. Additional funding will be requested in the 2021-2025 Technology Services Operating and Capital Budget Submissions. Funding details are provided in Table 1 below.

Table 1: Financial Impact Summary of Recommended Contract:

Date	Cost Center IT1017 GL 3420/4474/4828	Cost Center IT1082 GL 3420/4828	Cost Center CIT702-09-03 GL 3410/3420	Grand Total (net of HST recoveries)
Date of Award to Dec. 31, 2020		$61,136	$50,000	$111,136
Jan. 1, 2021 to Dec. 31, 2021	$640,000	$250,000	$310,000	$1,200,000
Jan. 1, 2022 to Dec. 31, 2022	$640,000	$250,000	$310,000	$1,200,000
Jan. 1, 2023 to Dec. 31, 2023	$640,000	$250,000	$310,000	$1,200,000
Jan. 1, 2024 to Dec. 31, 2024	$640,000	$250,000	$310,000	$1,200,000
Jan. 1, 2025 to Oct. 31, 2025	$640,000	$250,000	$310,000	$1,200,000
Total (net of HST recoveries)	$3,200,000	$1,311,136	$1,600,000	$6,111,136

SOLICITATION SUMMARY

Solicitation Issued: August 10, 2020 **Solicitation Closed:** September 25, 2020
Number of Addenda Issued: None
Number of Bids: Three (3)

Table 2: Summary of Bids Received for RFQ, Ariba Doc. No. 2526121266 including bid price for Part A - Support Renewal:

Supplier Name	**Bid Price (including H.S.T.)**
*Staples Business Advantage Canada	$2,753,014.94
OnX Enterprise Solutions Ltd.	$5,146,014.21
GoSecure Inc. (GoSecure)	$5,258,920.25

* Supplier was found non-compliant with mandatory requirements.

Table 3: Summary of Bids Received for RFQ, Ariba Doc. No. 2526121266 including bid price for Part B - New product procurement:

Supplier Name	**Bid Price (including H.S.T.)**
*Staples Business Advantage Canada	$1,140,958.29
OnX Enterprise Solutions Ltd.	$1,640,133.55
GoSecure Inc. (GoSecure)	$1,866,241.41

* Supplier was found non-compliant with mandatory requirements.

DIVISION CONTACTS

Sabrina Dipietro, Acting Manager, Goods & Services, Purchasing & Materials Management, Telephone: 416-392-4809, Email: Sabrina.Dipietro@toronto.ca

Lawrence Eta, Chief Technology Officer, Technology Services,
Telephone: (416) 492-8421, Email: Lawrence.Eta@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than $20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. there are no material written objections to the award;

e. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly; and

f. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok
Chief Procurement Officer