



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Doc No. 2456826157 to Isoplex Inc. for the supply and delivery of Isolation Gowns for Purchasing and Materials Management (Stores) Division

Date: Dec 17, 2020
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Request for Proposal (RFP), Ariba Doc No. 2456826157

Description:

For the supply and delivery of one or more COVID 19 related Personal Protective Equipment (PPE), Hand Sanitizers, and other related supplies for the City of Toronto's Purchasing and Materials Management (Stores) Division from date of award for the period of one (1) year, with the option to renew the Contract for two (2) additional separate six (6) months periods.

Recommended Supplier:

Isoplex Inc.

Contract Award Value:

Isoplex Inc.

Date of Award to December 31, 2021

\$2,916,000 net of all applicable taxes and charges

\$3,295,080 including HST and all applicable charges

\$2,967,321 net of HST recoveries

Optional Extension #1 (6 Months): Jan 1, 2022 to June 30, 2022

\$199,000 net of all applicable taxes and charges

\$224,870 including HST and all applicable charges

\$202,502 net of HST recoveries

Optional Extension #2 (6 Months): July 1, 2022 to Dec 31, 2022

\$199,000 net of all applicable taxes and charges
\$224,870 including HST and all applicable charges
\$202,502 net of HST recoveries

The total potential award identified in this report including all option years is \$3,314,000 net of all applicable taxes and charges, \$3,744,820 including all applicable taxes and charges. **The total potential cost to the City including all option years is \$3,372,326 net of HST recoveries.**

FINANCIAL IMPACT

The total potential initial contract award identified in this report including all option years is \$3,314,000 net of all applicable taxes and charges, \$3,744,820 including HST and applicable charges. The total potential cost to the City including all option years for both awards is \$3,372,326 net of HST recoveries.

The materials on this contract will be purchased for PMMD Stores inventory purposes. The material value will be held in inventory holding Balance Sheet accounts (160004, 160026, 160044, 160049, 160067, 160068, 160082, 160083, 160085, 160171) until City Divisions require the material to support their work programs at which time the material value is charged to the appropriate Divisions' Operating Budgets. Funding will be included in the 2021 Operating Budget Submissions of City Divisions requiring the material to support their work programs.

Should the optional period(s) be exercised, then additional funding will be requested in the 2022 Operating Budget Submissions of City Divisions requiring the material to support their work programs. Additional funding details are summarized in Table 1 below.

Table 1: Financial Impact Summary of Recommended Contracts (net of HST Recoveries)

	2021 Jan. 1, 2021 to Dec 31, 2021	Option 1 (Six Months): Jan 1, 2022 to June 30, 2022	Option 2 (Six Months): July 1, 2022 to Dec 31, 2022
Balance Sheet Accounts -Stores (Various – see above)	\$2,967,321	\$202,502	\$202,502
Total			\$3,372,326

SOLICITATION SUMMARY

Solicitation Issued: June 09, 2020
Number of Addenda Issued: Fourteen (14)

Solicitation Closed: July 08, 2020

Number of Bids: Ninety - One (91) Overall, Twenty Seven (27) for Isolation Gowns

Table 2 - Summary of Proposals Received for Ariba Doc No. 2456826157

PROPONENT NAME
9500880 Canada Corporation**
Beyond Green Consulting Inc.* *
Big Strides Consulting Inc.* *
Blue Chip Distributors Inc**
Burtex Inc**
Distribution Medsup Canada**
DOMREX PHARMA INC.* *
E.Star International Inc**
Isoplex Inc*
LEVITT SAFETY LTD**
Medcancare co.Ltd**
MSSLTD**
NUCM Associates Inc.* *
OUTDOOR OUTFITS LIMITED**
Patch Medical, a division of CG Belle Industries**
PharmaSystems Inc**
Polymed Chirurgical Inc.* *
PPE GEARS Vietnam (a project of Invi Bridge Company Limited)* *
ProcureNet**
RED RIDGE DEVELOPMENT SERVICES INC.* *
Safe Direct Medical Supplies**
Toronto Stamp Inc.* *
Triamica Sourcing Group Inc.* *
Trident Security International Inc.* *
Bosmelia Inc**
Bio Nuclear (bnd Inc)* *
Invest Globe**

* Proponent recommended for Award

**Proponent did not meet the minimum technical threshold

Range of Total Scores: 70.4 -79.2

DIVISION CONTACTS

Elena Caruso, Manager, Goods and Services, Purchasing and Materials Management, 416-392-7316, elena.caruso@toronto.ca

Craig Mavin, Manager, Materials Management & Stores, PMMD, 416-392-6764, Craig.Mavin@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest bidder(s) meeting specifications or to the highest scoring proponent based on the evaluation criteria included in the Solicitation and meeting the requirements of the Solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. there are no material written objections to the award;

e. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly; and

f. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok
Chief Procurement Officer