



## REPORT FOR ACTION WITH CONFIDENTIAL ATTACHMENT

### Multi-Year Agreement with a Gala Event Producer at the Beanfield Centre

**Date:** June 10, 2020

**To:** Board of Governors of Exhibition Place

**From:** Don Boyle, Chief Executive Officer

**Wards:** Ward 10

#### REASON FOR CONFIDENTIAL INFORMATION

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This report involves the security of property of the Board.

#### SUMMARY

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This report recommends a multi-year license agreement between a Gala Event Producer and Exhibition Place within the Beanfield Centre.

#### RECOMMENDATIONS

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The Chief Executive Officer recommends that:

1. The Board approve five license agreements with the Gala Event Producer for the Beanfield Centre for a five year term in each of 2020, 2021, 2022, 2023, and 2024 on the terms and conditions set out in Confidential Attachment 1, and the terms and conditions of the standard license agreements for Cerise Fine Catering, and such other terms and conditions satisfactory to the Chief Executive Officer and City Solicitor.
2. The Board direct that Confidential Attachment 1 to this report remain confidential as it relates to the security of the property of the Board.

## **FINANCIAL IMPACT**

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The license agreement recommended in this report provides financial revenue to the Board as set out in the Confidential Attachment 1.

## **DECISION HISTORY**

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The Exhibition Place 2017 - 2019 Strategic Plan has a Business Development Goal to grow event activity especially at Enercare Centre and Beanfield Centre, and as a Strategy to support this goal to maintain strong relationships with existing clients/events.

## **COMMENTS**

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The details of the agreements between Cerise Fine Catering and the Gala Event Producer are provided in the Confidential Attachment 1.

## **CONTACT**

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## **SIGNATURE**

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Don Boyle  
Chief Executive Officer

## **ATTACHMENTS**

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Confidential Attachment 1 - Licence Terms and Conditions