



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Doc. No. 2640786158 to Vallen Canada Inc. for the supply and delivery of new Industrial Scientific MX6 IBRID Gas Detectors, equipment, parts, service, calibration, software updates and repairs on equipment owned and operated by Toronto Fire Services (TFS).

Date: January 14, 2021
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Request for Quotations (RFQ) Ariba Doc. No. 2640786158

Description:

Ariba Doc. No. 2640786158 for the non-exclusive supply and delivery of new Industrial Scientific MX6 IBRID Gas Detectors, equipment, parts, service, calibration, software updates and repairs on equipment owned and operated by Toronto Fire Services (TFS).

Recommended Supplier:

Vallen Canada Inc

Contract Award Value:

\$167,273 net of all applicable taxes and charges (including 20% contingency)

\$189,018 including HST and all applicable charges

\$170,217 net of HST recoveries

Contract is expected to start on February 1, 2021 and end on January 31, 2022

Option Year 1 (February 1, 2022 to January 31, 2023)

\$172,291 net of all applicable taxes and charges (including 20% contingency)

\$194,689 including all applicable taxes and charges

\$175,323 net of HST recoveries

Option Year 2 (February 1, 2023 to January 31, 2024)

\$177,459 net of all applicable taxes and charges (including 20% contingency)

\$200,529 including all applicable taxes and charges

\$180,583 net of HST recoveries

Option Year 3 (February 1, 2024 to January 31, 2025)

\$182,783 net of all applicable taxes and charges (including 20% contingency)

\$206,545 including all applicable taxes and charges

\$186,000 net of HST recoveries

The total potential contract award identified in this report is \$790,781 including all applicable taxes and charges and \$699,806 net of all applicable taxes and charges. **The total potential cost to the City including all option years is \$712,122 net of HST recoveries.**

The above cost calculations for the Option Years reflect an estimated 3% increase as per the Consumer Price Index (CPI).

FINANCIAL IMPACT

The total contract award identified in this report is \$790,781 including all applicable taxes and charges. The cost to the City is \$712,122 net of HST recoveries.

Funding in the amount of \$156,149 net of HST recoveries have been included in the 2021 Operating Budget for Toronto Fire Services. Additional funding will be requested in the 2022 Operating Budget Submission.

Should the City choose to exercise the option years for an additional three (3) separate one (1) year periods, then appropriate funding will be requested for consideration in the 2022-2025 Operating Budget Submission for Toronto Fire Services. The cash flow funding requirement for this service is summarized in Table 1.

Table 1: Financial Impact Summary of Recommended Contract, net of HST Recoveries

Cost Centre/ Cost Element	Initial Term	Initial Term	Optional Year One	Optional Year Two	Optional Year Three
	Feb 1, 2021 - Dec 31, 2021	Jan 1, 2022 - Jan 31, 2022	Feb 1, 2022 - Jan 31, 2023	Feb 1, 2023 - Jan 31, 2024	Feb 1, 2024 - Jan 31, 2025
FR0024 / 2120 & 4424	\$156,149	\$14,067	\$175,323	\$180,583	\$186,000
Total Contract Term (net of HST Recoveries)				\$712,122	

SOLICITATION SUMMARY

Solicitation Issued: October 20, 2020
2020

Solicitation Closed: November 16,

Number of Addenda Issued: One (1)

Number of Bids: Three [3]

Table 2: Summary of Bids Received for Ariba Doc. No. 2640786158 including Bid Price

Supplier Name	Bid Price (including H.S.T.)
Vallen Canada Inc.	\$157,515
Argus Health & Safety Ltd. o/a Premier Safety	\$218,099
Levitt Safety Limited	\$199,313

DIVISION CONTACTS

Allison Phillips, Manager, Purchasing & Materials Management, 647-882-9803
Allison.Phillips@toronto.ca

Debbie Higgins, Deputy Fire Chief Director, Toronto Fire Services, 416-338-9055,
Debbie.Higgins@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

- a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;
- b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:
 - 1. for a contract funded by the operating budget, 5 years or less including any option years; or
 - 2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. there are no material written objections to the award;

e. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly; and

f. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok
Chief Procurement Officer