



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Doc No. 2525386941 to a Multiple of Successful Suppliers for the Purpose of Establishing a Roster of Suppliers Eligible to Provide Professional Engineering Consulting Services for Transportation Services Division

Date: February 25 2021
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Request for Supplier Qualifications (RFSQ) No. Doc2525386941

Description:

The award of this Request for Supplier Qualifications (RFSQ) supports the provision of professional, consulting services to Transportation Services Division under 17 scope area categories for each individual project (work assignment) less than \$500,000. The RFSQ will last for a period of three (3) years starting from the date of award with the option to renew for an additional two (2) separate one (1) year periods, at the sole discretion of the City and subject to budget approval(s).

Should the option year(s) be exercised, the Division Head, or designates of Transportation Services will request the Chief Procurement Officer to process the renewals under the same terms and conditions.

Recommended Suppliers:

Refer to Appendix A for additional information on Recommended Suppliers for each category.

Contracts Award Value (Per Supplier):

AECOM CANADA LTD.

\$1,345,500 net of all applicable taxes and charges

\$1,520,415 including HST and all applicable charges

\$1,369,181 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)

\$448,500 net of all applicable taxes and charges

\$506,805 including HST and all applicable charges

\$456,394 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)

\$448,500 net of all applicable taxes and charges

\$506,805 including HST and all applicable charges

\$456,394 net of HST recoveries

The total potential cost including all option years is \$2,242,500 net of all applicable taxes and charges, \$2,534,025 including all applicable taxes and charges, and \$2,281,968 net of HST recoveries.

AMEC FOSTER WHEELER ENVIRONMENT & INFRASTRUCTURE

\$922,500 net of all applicable taxes and charges

\$1,042,425 including HST and all applicable charges

\$938,736 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)

\$307,500 net of all applicable taxes and charges

\$347,475 including HST and all applicable charges

\$312,912 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)

\$307,500 net of all applicable taxes and charges

\$347,475 including HST and all applicable charges

\$312,912 net of HST recoveries

The total potential cost including all option years is \$1,537,500 net of all applicable taxes and charges, \$1,737,375 including all applicable taxes and charges, and \$1,564,560 net of HST recoveries.

ARUP CANADA INC.

\$150,000 net of all applicable taxes and charges

\$169,500 including HST and all applicable charges

\$152,640 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)

\$100,000 net of all applicable taxes and charges

\$113,000 including HST and all applicable charges

\$101,760 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)

\$100,000 net of all applicable taxes and charges

\$113,000 including HST and all applicable charges

\$101,760 net of HST recoveries

The total potential cost including all option years is \$350,000 net of all applicable taxes and charges, \$395,500 including all applicable taxes and charges, and \$356,160 net of HST recoveries.

CIMA CANADA INC.

\$4,261,500 net of all applicable taxes and charges
\$4,815,495 including HST and all applicable charges
\$4,336,502 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)
\$1,476,500 net of all applicable taxes and charges
\$1,668,445 including HST and all applicable charges
\$1,502,486 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)
\$1,476,500 net of all applicable taxes and charges
\$1,668,445 including HST and all applicable charges
\$1,502,486 net of HST recoveries

The total potential cost including all option years is \$7,214,500 net of all applicable taxes and charges, \$8,152,385 including all applicable taxes and charges, and \$7,341,475 net of HST recoveries.

DILLON CONSULTING LIMITED

\$742,500 net of all applicable taxes and charges
\$839,025 including HST and all applicable charges
\$755,568 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)
\$247,500 net of all applicable taxes and charges
\$279,675 including HST and all applicable charges
\$251,856 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)
\$247,500 net of all applicable taxes and charges
\$279,675 including HST and all applicable charges
\$251,856 net of HST recoveries

The total potential cost including all option years is \$1,237,500 net of all applicable taxes and charges, \$1,398,375 including all applicable taxes and charges, and \$1,259,280 net of HST recoveries.

EXP SERVICES INC.

\$210,000 net of all applicable taxes and charges
\$237,300 including HST and all applicable charges
\$213,696 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)
\$70,000 net of all applicable taxes and charges

\$79,100 including HST and all applicable charges
\$71,232 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)
\$70,000 net of all applicable taxes and charges
\$79,100 including HST and all applicable charges
\$71,232 net of HST recoveries

The total potential cost including all option years is \$350,000 net of all applicable taxes and charges, \$395,500 including all applicable taxes and charges, and \$356,160 net of HST recoveries.

GANNETT FLEMING CANADA ULC

\$150,000 net of all applicable taxes and charges
\$169,500 including HST and all applicable charges
\$152,640 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)
\$50,000 net of all applicable taxes and charges
\$56,500 including HST and all applicable charges
\$50,880 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)
\$50,000 net of all applicable taxes and charges
\$56,500 including HST and all applicable charges
\$50,880 net of HST recoveries

The total potential cost including all option years is \$250,000 net of all applicable taxes and charges, \$282,500 including all applicable taxes and charges, and \$254,400 net of HST recoveries.

GHD LIMITED

\$400,500 net of all applicable taxes and charges
\$452,565 including HST and all applicable charges
\$407,549 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)
\$133,500 net of all applicable taxes and charges
\$150,855 including HST and all applicable charges
\$135,850 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)
\$133,500 net of all applicable taxes and charges
\$150,855 including HST and all applicable charges
\$135,850 net of HST recoveries

The total potential cost including all option years is \$667,500 net of all applicable taxes and charges, \$754,275 including all applicable taxes and charges, and \$679,248 net of HST recoveries.

HDR CORPORATION

\$745,500 net of all applicable taxes and charges
\$842,415 including HST and all applicable charges
\$758,621 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)
\$323,500 net of all applicable taxes and charges
\$365,555 including HST and all applicable charges
\$329,194 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)
\$323,500 net of all applicable taxes and charges
\$365,555 including HST and all applicable charges
\$329,194 net of HST recoveries

The total potential cost including all option years is \$1,392,500 net of all applicable taxes and charges, \$1,573,525 including all applicable taxes and charges, and \$1,417,008 net of HST recoveries.

HILL + KNOWLTON STRATEGIES

\$75,000 net of all applicable taxes and charges
\$84,750 including HST and all applicable charges
\$76,320 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)
\$25,000 net of all applicable taxes and charges
\$28,250 including HST and all applicable charges
\$25,440 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)
\$25,000 net of all applicable taxes and charges
\$28,250 including HST and all applicable charges
\$25,440 net of HST recoveries

The total potential cost including all option years is \$125,000 net of all applicable taxes and charges, \$141,250 including all applicable taxes and charges, and \$127,200 net of HST recoveries.

IBI GROUP PROFESSIONAL SERVICES CANADA INC.

\$3,673,500 net of all applicable taxes and charges
\$4,151,055 including HST and all applicable charges
\$3,738,154 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)
\$1,355,500 net of all applicable taxes and charges
\$1,531,715 including HST and all applicable charges
\$1,379,357 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)
\$1,355,500 net of all applicable taxes and charges
\$1,531,715 including HST and all applicable charges
\$1,379,357 net of HST recoveries

The total potential cost including all option years is \$6,384,500 net of all applicable taxes and charges, \$7,214,485 including all applicable taxes and charges, and \$6,496,867 net of HST recoveries.

LEA CONSULTING LTD.

\$2,511,000 net of all applicable taxes and charges
\$2,837,430 including HST and all applicable charges
\$2,555,194 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)
\$893,000 net of all applicable taxes and charges
\$1,009,090 including HST and all applicable charges
\$908,717 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)
\$893,000 net of all applicable taxes and charges
\$1,009,090 including HST and all applicable charges
\$908,717 net of HST recoveries

The total potential cost including all option years is \$4,297,000 net of all applicable taxes and charges, \$4,855,610 including all applicable taxes and charges, and \$4,372,627 net of HST recoveries.

LAND USE RESEARCH ASSOCIATES INC. O/A LURA CONSULTING

\$195,000 net of all applicable taxes and charges
\$220,350 including HST and all applicable charges
\$198,432 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)
\$65,000 net of all applicable taxes and charges
\$73,450 including HST and all applicable charges
\$66,144 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)
\$65,000 net of all applicable taxes and charges
\$73,450 including HST and all applicable charges
\$66,144 net of HST recoveries

The total potential cost including all option years is \$325,000 net of all applicable taxes and charges, \$367,250 including all applicable taxes and charges, and \$330,720 net of HST recoveries.

MOON-MATZ LTD.

\$1,617,000 net of all applicable taxes and charges
\$1,827,210 including HST and all applicable charges
\$1,645,459 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)
\$567,000 net of all applicable taxes and charges
\$640,710 including HST and all applicable charges
\$576,979 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)
\$567,000 net of all applicable taxes and charges
\$640,710 including HST and all applicable charges
\$576,979 net of HST recoveries

The total potential cost including all option years is \$2,751,000 net of all applicable taxes and charges, \$3,108,630 including all applicable taxes and charges, and \$2,799,418 net of HST recoveries.

MOTT MACDONALD CANADA LIMITED

\$150,000 net of all applicable taxes and charges
\$169,500 including HST and all applicable charges
\$152,640 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)
\$75,000 net of all applicable taxes and charges
\$84,750 including HST and all applicable charges
\$76,320 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)
\$75,000 net of all applicable taxes and charges
\$84,750 including HST and all applicable charges
\$76,320 net of HST recoveries

The total potential cost including all option years is \$300,000 net of all applicable taxes and charges, \$339,000 including all applicable taxes and charges, and \$305,280 net of HST recoveries.

PARSONS INC.

\$4,968,500 net of all applicable taxes and charges
\$5,614,405 including HST and all applicable charges
\$5,055,946 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)
\$1,845,500 net of all applicable taxes and charges
\$2,085,415 including HST and all applicable charges
\$1,877,981 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)
\$1,845,500 net of all applicable taxes and charges
\$2,085,415 including HST and all applicable charges
\$1,877,981 net of HST recoveries

The total potential cost including all option years is \$8,659,500 net of all applicable taxes and charges, \$9,785,235 including all applicable taxes and charges, and \$8,811,907 net of HST recoveries.

STEER DAVIES GLEAVE NORTH AMERICA INC.
\$350,000 net of all applicable taxes and charges
\$395,500 including HST and all applicable charges
\$356,160 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)
\$225,000 net of all applicable taxes and charges
\$254,250 including HST and all applicable charges
\$228,960 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)
\$225,000 net of all applicable taxes and charges
\$254,250 including HST and all applicable charges
\$228,960 net of HST recoveries

The total potential cost including all option years is \$800,000 net of all applicable taxes and charges, \$904,000 including all applicable taxes and charges, and \$814,080 net of HST recoveries.

WSP CANADA GROUP LIMITED
\$4,379,000 net of all applicable taxes and charges
\$4,948,270 including HST and all applicable charges
\$4,456,070 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)
\$1,649,000 net of all applicable taxes and charges
\$1,863,370 including HST and all applicable charges
\$1,678,022 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)
\$1,649,000 net of all applicable taxes and charges
\$1,863,370 including HST and all applicable charges
\$1,678,022 net of HST recoveries

The total potential cost including all option years is \$7,677,000 net of all applicable taxes and charges, \$8,675,010 including all applicable taxes and charges, and \$7,812,115 net of HST recoveries.

The total potential contract award including all option years for all awards is
\$46,561,000 net of all applicable taxes and charges, \$52,613,930 including all

applicable taxes and charges. **The total potential cost to the City including all option years for all awards is \$47,380,474 net of HST recoveries.**

FINANCIAL IMPACT

The total potential contract award including all option years for all awards is \$46,561,000 net of all applicable taxes and charges, \$52,613,930 including all applicable taxes and charges. The total potential cost to the City including all option years for all awards is \$47,380,474 net of HST recoveries.

Funding has been included in the 2021 Operating and Capital Budgets for Transportation Services as well as the 2022-2030 Approved Capital Plan for Transportation Services. Additional funding will be included in the 2022-2023 Operating Budget Submissions for Transportation Services.

Should the City choose to exercise its option(s) to renew for additional two (2) separate one (1) year periods, then appropriate additional funding, if needed, will be included in the 2024-2026 Operating and Capital Budget Submissions for Transportation Services for consideration as part of the Annual Budget process.

Table 1: Financial Impact Summary of Recommended Contracts (Refer to Appendix B - Financial Impact Summary of Recommended Contracts)

SOLICITATION SUMMARY

Solicitation Issued: July 23, 2020	Solicitation Closed: September 10, 2020
Number of Addenda Issued: Three (3)	
Number of Bids: 138	Number of Proponents: 25

Table 2: Summary of Bids Received for Ariba Request for Supplier Qualification (RFSQ) Doc2525386941;

Category A1: Design and Specification Development

CIMA CANADA INC.
GHD LIMITED
GANNETT FLEMING CANADA ULC *
IBI GROUP PROFESSIONAL SERVICES CANADA INC.
LEA CONSULTING LTD.
PARSONS INC.
WSP CANADA GROUP LIMITED
EXP SERVICES INC. *

Category A2: Contract Administration, Inspection, and Testing

CIMA CANADA INC.
IBI GROUP PROFESSIONAL SERVICES CANADA INC.
LEA CONSULTING LTD.
PARSONS INC.
WSP CANADA GROUP LIMITED

Category A3: Categories 1 and 2 Combined

AMEC FOSTER WHEELER ENVIRONMENT & INFRASTRUCTURE *
CIMA CANADA INC.
GHD LIMITED
IBI GROUP PROFESSIONAL SERVICES CANADA INC.
LEA CONSULTING LTD.
MOON-MATZ LTD.
PARSONS INC.
WSP CANADA GROUP LIMITED

Category A4: Technical Report Review and Writing, Subject Matter Expert Advice, and Data Analysis

CIMA CANADA INC.
GANNETT FLEMING CANADA ULC *
HDR CORPORATION
IBI GROUP PROFESSIONAL SERVICES CANADA INC.
LEA CONSULTING LTD.
PARSONS INC.
WSP CANADA GROUP LIMITED

Category B1: Research, Reporting & Policy Development

AECOM CANADA LTD. *
ACCESS PLANNING LTD. *
CIMA CANADA INC. *
HDR CORPORATION *
IBI GROUP PROFESSIONAL SERVICES CANADA INC. *
MOTT MACDONALD CANADA LIMITED ^
PARSONS INC.
STEER DAVIES GLEAVE NORTH AMERICA INC.
THE MUNICIPAL INFRASTRUCTURE GROUP LTD. (TMIG) *
WSP CANADA GROUP LIMITED

Category B2: Strategic Planning, Evaluation & Program Development

AECOM CANADA LTD. *
ACCESS PLANNING LTD. *
ARUP CANADA INC.
CIMA CANADA INC. *
HDR CORPORATION
IBI GROUP PROFESSIONAL SERVICES CANADA INC.
MOTT MACDONALD CANADA LIMITED ^
PARSONS INC.
STEER DAVIES GLEAVE NORTH AMERICA INC.
WSP CANADA GROUP LIMITED

Category B3: Business Analysis & Program Management

ACCESS PLANNING LTD. *
CIMA CANADA INC. *
HDR CORPORATION
IBI GROUP PROFESSIONAL SERVICES CANADA INC.
MOTT MACDONALD CANADA LIMITED

PARSONS INC.
WSP CANADA GROUP LIMITED

Category C1: Neighbourhood Mobility Plan

AECOM CANADA LTD.
AMEC FOSTER WHEELER ENVIRONMENT & INFRASTRUCTURE
ARUP CANADA INC.
CIMA CANADA INC.
DILLON CONSULTING LIMITED
HDR CORPORATION
IBI GROUP PROFESSIONAL SERVICES CANADA INC.
MOTT MACDONALD CANADA LIMITED ^
PARSONS INC.
STEER DAVIES GLEAVE NORTH AMERICA INC.
WSP CANADA GROUP LIMITED
EXP SERVICES INC.

Category C2: In-Service Road Safety Review and Road Safety Audits

AECOM CANADA LTD. ^
AMEC FOSTER WHEELER ENVIRONMENT & INFRASTRUCTURE
CIMA CANADA INC.
DILLON CONSULTING LIMITED
HDR CORPORATION
IBI GROUP PROFESSIONAL SERVICES CANADA INC.
MOTT MACDONALD CANADA LIMITED ^
PARSONS INC.
SAFE ROADS ENGINEERING ^
WSP CANADA GROUP LIMITED
EXP SERVICES INC.

Category C3: 10% Design for Complete Street Projects

AECOM CANADA LTD.
ALTAPLANNING + DESIGN
ARUP CANADA INC.
CIMA CANADA INC.
DILLON CONSULTING LIMITED
GANNETT FLEMING CANADA ULC
HDR CORPORATION
IBI GROUP PROFESSIONAL SERVICES CANADA INC.
MOTT MACDONALD CANADA LIMITED
PARSONS INC.
WSP CANADA GROUP LIMITED
EXP SERVICES INC.

Category D1: Multimodal Traffic Counting

AECOM CANADA LTD.
CIMA CANADA INC.
SPECTRUM TRAFFIC DATA INC. *
TRANS-PLAN TRANSPORTATION INC. ^
WSP CANADA GROUP LIMITED

Category D2: Data Management and Analysis

AECOM CANADA LTD.

WOOD

ARUP CANADA INC.

CIMA CANADA INC.

HDR CORPORATION

IBI GROUP PROFESSIONAL SERVICES CANADA INC.

MOTT MACDONALD CANADA LIMITED

PARSONS INC.

TRANSNOMIS

WSP CANADA GROUP LIMITED

EXP SERVICES INC. ^

Category D3: Observational Studies

CIMA CANADA INC.

PARSONS INC.

TRANS-PLAN TRANSPORTATION INC. ^

Category D4: Conflict Analysis Studies

CIMA CANADA INC.

PARSONS INC.

TRANS-PLAN TRANSPORTATION INC. ^

Category D5: Microscopic/Mesososcopic/Macroscopic Travel Forecasting

AECOM CANADA LTD.

AMEC FOSTER WHEELER ENVIRONMENT & INFRASTRUCTURE

ARUP CANADA INC. ^

CIMA CANADA INC.

DILLON CONSULTING LIMITED

HDR CORPORATION

IBI GROUP PROFESSIONAL SERVICES CANADA INC.

PARSONS INC.

TRANS-PLAN TRANSPORTATION INC. ^

WSP CANADA GROUP LIMITED

Category E1: Public & Stakeholder Engagement

AECOM CANADA LTD.

DILLON CONSULTING LIMITED

HDR CORPORATION

HILL + KNOWLTON STRATEGIES ^

IBI GROUP PROFESSIONAL SERVICES CANADA INC.

LAND USE RESEARCH ASSOCIATES INC. O/A LURA CONSULTING

PARSONS INC.

WSP CANADA GROUP LIMITED

Category E2: Facilitation & Mediation

AECOM CANADA LTD.

CIMA CANADA INC. ^

DILLON CONSULTING LIMITED

HDR CORPORATION

HILL + KNOWLTON STRATEGIES

* Bidder was found non-compliant.

^ Bidder did not meet the technical evaluation threshold of 70% (52.5 points out of 75).

Range of Scores:

Category A1 - Design and Specification Development, 76.28 to 83.15
Category A2 - Contract Administration, Inspection and Testing, 77.42 to 89.71
Category A3 - Categories A1 and A2 Combined, 75.70 to 80.90
Category A4 - Technical Report Review and Writing, SME Advice and Data Analysis, 74.18 to 83.85
Category B1 - Research Reporting and Policy Development, 51.10 to 85.11
Category B2 - Strategic Planning. Evaluation & Program Development 51.13 to 86.33
Category B3 - Business Analysis & Program Management, 69.68 to 82.75
Category C1 - Neighbourhood Mobility Plan, 48.40 to 84.60
Category C2 - In-service Road Safety Review and Road Safety Audits, 49.60 to 88.08
Category C3 - 10% Design for Complete Street Projects, 72.45 to 83.86
Category D1 - Multimodal Traffic Counting, 47.27 to 83.92
Category D2 - Data Management and Analysis, 48.58 to 83.42
Category D3 - Observational Studies
Category D4 - Conflict Analysis Studies
Category D5 - Micro, Meso, Macroscopic Travel Forecasting, 34.75 to 87.35
Category E1 - Public Stakeholder Engagement, 50.70 to 85.44
Category E2 - Facilitation & Mediation, 49.40 to 81.70

DIVISION CONTACTS

Allison Phillips, Manager Professional Services, Purchasing Material Management
Telephone: 416-392-7323, Email: Allison.Phillips@toronto.ca

Zel Ally, Manager Contract Development & Controls, Transportation Services
Telephone: 416-395-0189, Email: Zel.Ally@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

- a. The firms recommended for award are the highest scoring proponents based on the evaluation criteria included in the call and meeting the requirements of the call;
- b. Transportation Services has reviewed submissions and found the prices to be reasonable, within available budget and concurs with the recommendation;
- c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. there are no material written objections to the award;

e. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly; and

f. the Fair Wage Office confirms the recommended firms understand the Fair Wage Policy and Labour Trades requirements and have agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok,
Chief Procurement Officer

APPENDIX A - RECOMMENDED SUPPLIERS

Category A1 - Design and Specification Development

1. CIMA CANADA INC.
2. GHD LIMITED
3. IBI GROUP PROFESSIONAL SERVICES CANADA INC.
4. LEA CONSULTING LTD.
5. PARSONS INC.
6. WSP CANADA GROUP LIMITED

Category A2 - Contract Administration, Inspection and Testing

1. CIMA CANADA INC.
2. IBI GROUP PROFESSIONAL SERVICES CANADA INC.
3. LEA CONSULTING LTD.
4. PARSONS INC.
5. WSP CANADA GROUP LIMITED

Category A3 - Categories A1 and A2 Combined

1. CIMA CANADA INC.
2. IBI GROUP PROFESSIONAL SERVICES CANADA INC.
3. LEA CONSULTING LTD.
4. MOON-MATZ LTD.
5. PARSONS INC.
6. WSP CANADA GROUP LIMITED

Category A4 - Technical Report Review/Writing, SME Advice & Data Analysis

1. CIMA CANADA INC.
2. HDR CORPORATION
3. IBI GROUP PROFESSIONAL SERVICES CANADA INC.
4. LEA CONSULTING LTD.
5. PARSONS INC.
6. WSP CANADA GROUP LIMITED

Category B1 - Research Reporting and Policy Development

1. PARSONS INC.
2. STEER DAVIES GLEAVE NORTH AMERICA INC,
3. WSP CANADA GROUP LIMITED

Category B2 - Strategic Planning, Evaluation & Program Development

1. ARUP CANADA INC.
2. HDR CORPORATION
3. IBI GROUP PROFESSIONAL SERVICES CANADA INC.
4. PARSONS INC.
5. STEER DAVIES GLEAVE NORTH AMERICA INC,
6. WSP CANADA GROUP LIMITED

Category B3 - Business Analysis & Program Management

1. HDR CORPORATION
2. IBI GROUP PROFESSIONAL SERVICES CANADA INC.
3. MOTT MACDONALD CANADA LIMITED
4. PARSONS INC.
5. WSP CANADA GROUP LIMITED

Category C1 - Neighbourhood Mobility Plan

1. AECOM CANADA LTD.
2. AMEC FOSTER WHEELER ENVIRONMENT & INFRASTRUCTURE
3. HDR CORPORATION
4. IBI GROUP PROFESSIONAL SERVICES CANADA INC.
5. PARSONS INC.
6. WSP CANADA GROUP LIMITED

Category C2 - In-service Road Safety Review and Road Safety Audits

1. AMEC FOSTER WHEELER ENVIRONMENT & INFRASTRUCTURE
2. CIMA CANADA INC.
3. DILLON CONSULTING LIMITED
4. EXP SERVICES INC.
5. PARSONS INC.
6. WSP CANADA GROUP LIMITED

Category C3 - 10% Design for Complete Street Projects

1. AECOM CANADA LTD.
2. DILLON CONSULTING LIMITED
3. GANNETT FLEMING CANADA ULC
4. IBI GROUP PROFESSIONAL SERVICES CANADA INC.
5. PARSONS INC.
6. WSP CANADA GROUP LIMITED

Category D1 - Multimodal Traffic Counting

1. AECOM CANADA LTD.
2. CIMA CANADA INC.
3. WSP CANADA GROUP LIMITED

Category D2 - Data Management and Analysis

1. AECOM CANADA LTD.
2. AMEC FOSTER WHEELER ENVIRONMENT & INFRASTRUCTURE
3. CIMA CANADA INC.
4. IBI GROUP PROFESSIONAL SERVICES CANADA INC.
5. PARSONS INC.
6. WSP CANADA GROUP LIMITED

Category D3 - Observational Studies

1. CIMA CANADA INC.
2. PARSONS INC.

Category D4 - Conflict Analysis Studies

1. CIMA CANADA INC.
2. PARSONS INC.

Category D5 - Micro, Meso, Macroscopic Travel Forecasting

1. AECOM CANADA LTD.
2. AMEC FOSTER WHEELER ENVIRONMENT & INFRASTRUCTURE
3. CIMA CANADA INC.
4. DILLON CONSULTING LIMITED
5. IBI GROUP PROFESSIONAL SERVICES CANADA INC.
6. PARSONS INC.

Category E1 - Public Stakeholder Engagement

1. AECOM CANADA LTD.
2. DILLON CONSULTING LIMITED
3. HDR CORPORATION
4. LAND USE RESEARCH ASSOCIATES INC. O/A LURA CONSULTING
5. PARSONS INC.
6. WSP CANADA GROUP LIMITED

Category E2 - Facilitation & Mediation

1. AECOM CANADA LTD.
2. DILLON CONSULTING LIMITED
3. HDR CORPORATION
4. HILL + KNOWLTON STRATEGIES
5. LAND USE RESEARCH ASSOCIATES INC. O/A LURA CONSULTING
6. WSP CANADA GROUP LIMITED

Accumulative Contract Award Values:

\$26,847,000 net of all applicable taxes and charges
\$30,337,110 including HST and all applicable charges
\$27,319,507 net of HST recoveries

Contract is expected to start March 3, 2021 valid through the term of three (3) years and end on March 2, 2024.

Option Year 1 (March 3, 2024 - March 2, 2025)

\$9,857,000 net of all applicable taxes and charges
\$11,138,410 including HST and all applicable charges
\$10,030,483 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)

\$9,857,000 net of all applicable taxes and charges
\$11,138,410 including HST and all applicable charges
\$10,030,483 net of HST recoveries

The total potential contract award including all option years is \$46,561,000 net of all applicable taxes and charges, \$52,613,930 including all applicable taxes and charges. The total potential cost to the City including all option year is \$47,380,474 net of HST recoveries.

Contracts Award Values (Per Supplier Per Category):

Category A1 - Design and Specification Development

\$400,500 net of all applicable taxes and charges
\$452,565 including HST and all applicable charges
\$407,549 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)
\$133,500 net of all applicable taxes and charges
\$150,855 including HST and all applicable charges
\$135,850 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)
\$133,500 net of all applicable taxes and charges
\$150,855 including HST and all applicable charges
\$135,850 net of HST recoveries

The total potential cost including all option years is \$667,500 net of all applicable taxes and charges, \$754,275 including all applicable taxes and charges, and \$679,248 net of HST recoveries.

Category A2 - Contract Administration, Inspection and Testing

\$468,000 net of all applicable taxes and charges
\$528,840 including HST and all applicable charges
\$476,237 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)
\$184,000 net of all applicable taxes and charges
\$207,920 including HST and all applicable charges
\$187,238 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)
\$184,000 net of all applicable taxes and charges
\$207,920 including HST and all applicable charges
\$187,238 net of HST recoveries

The total potential cost including all option years is \$836,000 net of all applicable taxes and charges, \$944,680 including all applicable taxes and charges, and \$850,714 net of HST recoveries.

Category A3 - Categories A1 and A2 Combined

\$1,617,000 net of all applicable taxes and charges
\$1,827,210 including HST and all applicable charges
\$1,645,459 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)
\$567,000 net of all applicable taxes and charges
\$640,710 including HST and all applicable charges
\$576,979 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)
\$567,000 net of all applicable taxes and charges
\$640,710 including HST and all applicable charges
\$576,979 net of HST recoveries

The total potential cost including all option years is \$2,751,000 net of all applicable taxes and charges, \$3,108,630 including all applicable taxes and charges, and \$2,799,418 net of HST recoveries.

Category A4 - Technical Report Review/Writing, SME Advice & Data Analysis

\$25,500 net of all applicable taxes and charges
\$28,815 including HST and all applicable charges
\$25,949 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)
\$8,500 net of all applicable taxes and charges
\$9,605 including HST and all applicable charges
\$8,650 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)
\$8,500 net of all applicable taxes and charges
\$9,605 including HST and all applicable charges
\$8,650 net of HST recoveries

The total potential cost including all option years is \$42,500 net of all applicable taxes and charges, \$48,025 including all applicable taxes and charges, and \$43,248 net of HST recoveries.

Category B1 - Research Reporting and Policy Development

\$200,000 net of all applicable taxes and charges
\$226,000 including HST and all applicable charges
\$203,520 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)
\$125,000 net of all applicable taxes and charges
\$141,250 including HST and all applicable charges
\$127,200 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)
\$125,000 net of all applicable taxes and charges
\$141,250 including HST and all applicable charges
\$127,200 net of HST recoveries

The total potential cost including all option years is \$450,000 net of all applicable taxes and charges, \$508,500 including all applicable taxes and charges, and \$457,920 net of HST recoveries.

Category B2 - Strategic Planning. Evaluation & Program Development

\$150,000 net of all applicable taxes and charges
\$169,500 including HST and all applicable charges
\$152,640 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)
\$100,000 net of all applicable taxes and charges
\$113,000 including HST and all applicable charges
\$101,760 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)
\$100,000 net of all applicable taxes and charges
\$113,000 including HST and all applicable charges
\$101,760 net of HST recoveries

The total potential cost including all option years is \$350,000 net of all applicable taxes and charges, \$395,500 including all applicable taxes and charges, and \$356,160 net of HST recoveries.

Category B3 - Business Analysis & Program Management

\$150,000 net of all applicable taxes and charges
\$169,500 including HST and all applicable charges
\$152,640 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)
\$75,000 net of all applicable taxes and charges
\$84,750 including HST and all applicable charges
\$76,320 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)
\$75,000 net of all applicable taxes and charges
\$84,750 including HST and all applicable charges
\$76,320 net of HST recoveries

The total potential cost including all option years is \$300,000 net of all applicable taxes and charges, \$339,000 including all applicable taxes and charges, and \$305,280 net of HST recoveries.

Category C1 - Neighbourhood Mobility Plan

\$225,000 net of all applicable taxes and charges
\$254,250 including HST and all applicable charges
\$228,960 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)
\$75,000 net of all applicable taxes and charges

\$84,750 including HST and all applicable charges
\$76,320 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)
\$75,000 net of all applicable taxes and charges
\$84,750 including HST and all applicable charges
\$76,320 net of HST recoveries

The total potential cost including all option years is \$375,000 net of all applicable taxes and charges, \$423,750 including all applicable taxes and charges, and \$381,600 net of HST recoveries.

Category C2 - In-service Road Safety Review and Road Safety Audits

\$210,000 net of all applicable taxes and charges
\$237,300 including HST and all applicable charges
\$213,696 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)
\$70,000 net of all applicable taxes and charges
\$79,100 including HST and all applicable charges
\$71,232 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)
\$70,000 net of all applicable taxes and charges
\$79,100 including HST and all applicable charges
\$71,232 net of HST recoveries

The total potential cost including all option years is \$350,000 net of all applicable taxes and charges, \$395,500 including all applicable taxes and charges, and \$356,160 net of HST recoveries.

Category C3 - 10% Design for Complete Street Projects

\$150,000 net of all applicable taxes and charges
\$169,500 including HST and all applicable charges
\$152,640 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)
\$50,000 net of all applicable taxes and charges
\$56,500 including HST and all applicable charges
\$50,880 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)
\$50,000 net of all applicable taxes and charges
\$56,500 including HST and all applicable charges
\$50,880 net of HST recoveries

The total potential cost including all option years is \$250,000 net of all applicable taxes and charges, \$282,500 including all applicable taxes and charges, and \$254,400 net of HST recoveries.

Category D1 - Multimodal Traffic Counting

\$288,000 net of all applicable taxes and charges
\$325,440 including HST and all applicable charges
\$293,069 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)
\$96,000 net of all applicable taxes and charges
\$108,480 including HST and all applicable charges
\$97,690 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)
\$96,000 net of all applicable taxes and charges
\$108,480 including HST and all applicable charges
\$97,690 net of HST recoveries

The total potential cost including all option years is \$480,000 net of all applicable taxes and charges, \$542,400 including all applicable taxes and charges, and \$488,448 net of HST recoveries.

Category D2 - Data Management and Analysis

\$300,000 net of all applicable taxes and charges
\$339,000 including HST and all applicable charges
\$305,280 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)
\$100,000 net of all applicable taxes and charges
\$113,000 including HST and all applicable charges
\$101,760 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)
\$100,000 net of all applicable taxes and charges
\$113,000 including HST and all applicable charges
\$101,760 net of HST recoveries

The total potential cost including all option years is \$500,000 net of all applicable taxes and charges, \$565,000 including all applicable taxes and charges, and \$508,800 net of HST recoveries.

Category D3 - Observational Studies

\$405,000 net of all applicable taxes and charges
\$457,650 including HST and all applicable charges
\$412,128 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)
\$135,000 net of all applicable taxes and charges
\$152,550 including HST and all applicable charges
\$137,376 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)
\$135,000 net of all applicable taxes and charges
\$152,550 including HST and all applicable charges
\$137,376 net of HST recoveries

The total potential cost including all option years is \$675,000 net of all applicable taxes and charges, \$762,750 including all applicable taxes and charges, and \$686,880 net of HST recoveries.

Category D4 - Conflict Analysis Studies

\$360,000 net of all applicable taxes and charges
\$406,800 including HST and all applicable charges
\$366,336 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)
\$120,000 net of all applicable taxes and charges
\$135,600 including HST and all applicable charges
\$122,112 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)
\$120,000 net of all applicable taxes and charges
\$135,600 including HST and all applicable charges
\$122,112 net of HST recoveries

The total potential cost including all option years is \$605,000 net of all applicable taxes and charges, \$678,000 including all applicable taxes and charges, and \$610,560 net of HST recoveries.

Category D5 - Micro, Meso, Macroscopic Travel Forecasting

\$187,500 net of all applicable taxes and charges
\$211,875 including HST and all applicable charges
\$190,800 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)
\$62,500 net of all applicable taxes and charges
\$70,625 including HST and all applicable charges
\$63,600 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)
\$62,500 net of all applicable taxes and charges
\$70,625 including HST and all applicable charges
\$63,600 net of HST recoveries

The total potential cost including all option years is \$312,500 net of all applicable taxes and charges, \$353,125 including all applicable taxes and charges, and \$318,000 net of HST recoveries.

Category E1 - Public Stakeholder Engagement

\$120,000 net of all applicable taxes and charges

\$135,600 including HST and all applicable charges

\$122,112 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)

\$40,000 net of all applicable taxes and charges

\$45,200 including HST and all applicable charges

\$40,704 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)

\$40,000 net of all applicable taxes and charges

\$45,200 including HST and all applicable charges

\$40,704 net of HST recoveries

The total potential cost including all option years is \$200,000 net of all applicable taxes and charges, \$226,000 including all applicable taxes and charges, and \$203,520 net of HST recoveries.

Category E2 - Facilitation & Mediation

\$75,000 net of all applicable taxes and charges

\$84,750 including HST and all applicable charges

\$76,320 net of HST recoveries

Option Year 1 (March 3, 2024 - March 2, 2025)

\$25,000 net of all applicable taxes and charges

\$28,250 including HST and all applicable charges

\$25,440 net of HST recoveries

Option Year 2 (March 3, 2025 - March 2, 2026)

\$25,000 net of all applicable taxes and charges

\$28,250 including HST and all applicable charges

\$25,440 net of HST recoveries

The total potential cost including all option years is \$25,000 net of all applicable taxes and charges, \$141,250 including all applicable taxes and charges, and \$127,200 net of HST recoveries.

Suppliers awarded through this authority will not exceed an accumulative \$20M spend across all contracts issued for categories A through E. If an increase is warranted, Transportation Services will take the appropriate actions and seek the appropriate authority at that time.

Appendix B - Financial Impact Summary of Recommended Contracts

ACCOUNT #	Mar. 3 to Dec. 31, 2021 Net of HST Recoveries	Jan. 1 to Dec. 31, 2022 Net of HST Recoveries	Jan. 1 to Dec. 31, 2023 Net of HST Recoveries	Option Year 1 Jan. 1 to Dec. 31, 2024 Net of HST Recoveries	Option Year 2 Jan. 1 to Dec. 31, 2025 Net of HST Recoveries	Sum of TOTAL (net of HST Recoveries)
CTP721-01	\$ 610,560	\$ 610,560	\$ 610,560	\$ 610,560	\$ 610,560	\$ 3,052,800
CTP716-01	\$ 672,430	\$ 1,797,896	\$ 1,585,624	\$ 1,585,624	\$ 1,585,624	\$ 7,227,199
CTP716-06	\$ 183,372	\$ 492,722	\$ 432,073	\$ 432,073	\$ 432,073	\$ 1,972,312
CTP716-30	\$ 112,954	\$ 224,890	\$ 194,565	\$ 194,565	\$ 194,565	\$ 921,539
CTP717-58	\$ 569,856	\$ 569,856	\$ 569,856	\$ 468,096	\$ 468,096	\$ 2,645,760
CTP816-02	\$ 839,520	\$ 839,520	\$ 839,520	\$ 839,520	\$ 839,520	\$ 4,197,600
CTP817-05	\$ 3,052,800	\$ 3,052,800	\$ 3,052,800	\$ 3,052,800	\$ 3,052,800	\$ 15,264,000
TS2010/4089	\$ 686,880	\$ 686,880	\$ 686,880	\$ 1,221,120	\$ 1,221,120	\$ 4,502,880
TS2020/4089	\$ 76,320	\$ 76,320	\$ 76,320	\$ 152,640	\$ 152,640	\$ 534,240
TS2030/4424	\$ 434,515	\$ 434,515	\$ 434,515	\$ 434,515	\$ 434,515	\$ 2,172,576
TS3050/4089	\$ 530,170	\$ 530,170	\$ 530,170	\$ 530,170	\$ 530,170	\$ 2,650,848
TS3060/4089	\$ 407,040	\$ 407,040	\$ 407,040	\$ 508,800	\$ 508,800	\$ 2,238,720
Grand Total	\$ 8,176,417	\$ 9,723,169	\$ 9,419,923	\$ 10,030,483	\$ 10,030,483	\$ 47,380,474