



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Doc Number 2234841558 to Camcarb Ltd. for the non-exclusive supply and delivery of Welding Gases and other Industrial Gases and Ancillary Supplies for Various Divisions

Date: March 19, 2021
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:
Ariba Doc. Number 2234841558 (Corporate Call)

Description:
For the non-exclusive supply and delivery of Welding Gases and other Industrial Gases and Ancillary Supplies for City of Toronto's Various Divisions, as and when required, for a period of (1) year with the option to renew for four (4) additional separate one (1) year periods.

Recommended Supplier:
Camcarb Ltd.

Contract Award Value:
\$ 381,455* net of all applicable taxes and charges
\$ 431,044* including HST and all applicable charges
\$ 388,167* net of HST recoveries

The contract is expected to start on date of award and end on March 31, 2022.

Option Year 1
\$ 392,899 net of all applicable taxes and charges
\$ 443,976 including HST and all applicable charges
\$ 399,814 net of HST recoveries

Option Year 2

\$ 404,686 net of all applicable taxes and charges
\$ 457,294 including HST and all applicable charges
\$ 411,809 net of HST recoveries

Option Year 3

\$ 416,826 net of all applicable taxes and charges
\$ 471,014 including HST and all applicable charges
\$ 424,162 net of HST recoveries

Option Year 4

\$ 429,330 net of all applicable taxes and charges
\$ 485,145 including HST and all applicable charges
\$ 436,887 net of HST recoveries

The total potential contract award identified in this report including all optional years is \$2,025,196 net of all taxes and \$2,288,473 including all applicable taxes and charges. **The total potential cost to the City, including all option years, is \$2,060,839 net of HST recoveries.**

The above cost calculations for the Option Years reflect an estimated annual 3% increase as per the Consumer Price Index (CPI).

FINANCIAL IMPACT

The total potential contract award identified in this report is \$2,288,473 including all applicable taxes and charges. The total potential cost to the City is \$2,060,839 net of HST recoveries.

Funding is available in the 2021 Approved Operating Budgets of all participating Divisions and additional funding will be included in their 2022 Operating Budget Submissions. Funding is also available in the 2021-2030 Approved Capital Budget and plan for Solid Waste Management Services.

Should the optional periods be exercised, sufficient funding will be requested in their 2022-2026 Operating Budget Submissions.

Additional funding details following in Table 1.

Table 1: Financial Impact Summary of Recommended Contract

Division/Cost Centre/GL	Initial Year	Initial Year	Option Year 1	Option Year 2	Option Year 3	Option Year 4	Total Contract Term (net of HST Recoveries)
	March 1, 2021 to December 31st, 2021	January 1, 2022 to February 28th, 2022	March 1, 2022 to February 28th, 2023	March 1, 2023 to February 28th, 2024	March 1, 2024 to February 28th, 2025	March 1, 2025 to February 28th, 2026	
Toronto Water TW2060, TW4022, TW4105, TW5030, TW7035, TW7065, 4425, 3065, 2120, 2401	\$110,720 ¹	\$22,144 ¹	\$136,850 ¹	\$140,956 ¹	\$145,184 ¹	\$149,540 ¹	\$705,394 ¹
Fire Services FR0025, 2499	\$21,571 ²	\$4,314 ²	\$26,662 ²	\$27,462 ²	\$28,285 ²	\$29,134 ²	\$137,428 ²
Corporate Real Estate Management FA0351, 2530	\$12,919 ³	\$2,584 ³	\$15,969 ³	\$16,448 ³	\$16,941 ³	\$17,449 ³	\$82,310 ³
Fleet Services FL100, 2401	\$19,026 ⁴	\$3,805 ⁴	\$23,515 ⁴	\$24,221 ⁴	\$24,948 ⁴	\$25,696 ⁴	\$121,210 ⁴
Parks, Forestry & Recreation PR-PKS, 2270, 3099	\$72,773	\$14,555	\$89,947	\$92,645	\$95,424	\$98,287	\$463,630

Division/Cost Centre/GL	Initial Year	Initial Year	Option Year 1	Option Year 2	Option Year 3	Option Year 4	Total Contract Term (net of HST Recoveries)
	March 1, 2021 to December 31st, 2021	January 1, 2022 to February 28th, 2022	March 1, 2022 to February 28th, 2023	March 1, 2023 to February 28th, 2024	March 1, 2024 to February 28th, 2025	March 1, 2025 to February 28th, 2026	
Solid Waste Management Services SW0011, SW0850, SW0851, SW0852, SW0853, SW0854, SW0855, SW0856, SW0860, SW0862, SW0864, 2530, 4424	\$56,203 ²	\$11,241 ²	\$69,466 ²	\$71,550 ²	\$73,697 ²	\$75,908 ²	\$358,064 ²
Solid Waste Management Services CSW900-08	\$30,263 ²	\$6,053 ²	\$37,405 ²	\$38,527 ²	\$39,683 ²	\$40,873 ²	\$192,803 ²
Total Cost	\$323,475	\$64,696	\$399,814	\$411,809	\$424,162	\$436,887	\$2,060,839

The various participating divisions added additional funds to accommodate miscellaneous related purchases based on the total award per division as follows:

¹Toronto Water added \$20,000 (18% miscellaneous line item)

²Solid Waste added \$16,994 and Fire Services added \$4,240.00 (20% miscellaneous line item)

³Facilities Management added \$1,987 (15% miscellaneous line)

⁴Fleet added \$3,095 (16% miscellaneous line)

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial implications.

SOLICITATION SUMMARY

Solicitation Issued: September 1, 2020

Solicitation Closed: November 13, 2020

Number of Addenda Issued: Six (6)

Number of Bids: One (1)

Table 2: Summary of Bids Received for Ariba Doc No. 2234841558 including bid price

Supplier Name	Bid Price (including H.S.T.)
Camcarb Ltd.	\$758,944.98*

*Bid Price includes Agencies participation, Toronto Police Services and Exhibition Place will be seeking their own authority.

DIVISION CONTACTS

Elena Caruso, Manager, Goods & Services, Purchasing & Materials Management,
416-392-7316, Elena.Caruso@toronto.ca

Maurice Balaski, Manager, Toronto Water, Distribution and Collection Tel: 416-392-5052, Email: m.balaski@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. there are no material written objections to the award;

e. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly; and

f. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok
Chief Procurement Officer