



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Doc. No. 2793890278 to Guild Electric Limited for the non-exclusive supply, installation, maintenance and warranty of bollards, concrete barriers, Zicla modular platforms, crowd control barriers for Transportation Services Division

Date: March 25, 2021
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Request for Quotation (RFQ), Ariba Doc. No. 2793890278

Description:

The non-exclusive supply, installation, maintenance and warranty of bollards, concrete barriers, Zicla modular platforms, crowd control barriers and related materials for the City of Toronto's Transportation Services Division from the Date of Award to December 31, 2021 all in accordance with the provisions and specifications contained in this Request for Quotation (RFQ). This RFQ was structured to be awarded to the lowest Supplier per Part A and/or Part B.

Recommended Supplier:

Guild Electric Limited (Part A & B)

Contract Award Value:

\$2,827,175 net of all applicable taxes and charges
\$3,194,708 including HST and all applicable charges
\$2,876,933 net of HST recoveries

The contract is expected to start on the date of award to December 31, 2022.

The total potential contract award identified in this report is \$2,827,175 net of all applicable taxes and charges, and \$3,194,708 including all applicable taxes and charges. **The total potential cost to the City is \$2,876,933 net of HST recoveries.**

The engineering estimate for this project is \$3,874,239.10 net of all taxes and charges.

FINANCIAL IMPACT

The total potential contract award identified in this report is \$2,827,175 net of all applicable taxes and charges, and \$3,194,708 including all applicable taxes and charges. The total potential cost to the City is \$2,876,933 net of HST recoveries.

Funding is available in the 2021 Approved Capital Budget and 2022-2030 Approved Capital Plan for Transportation Services. Funding is also available in the 2021 Approved Operating Budget. Additional funding details follow in Table 1.

Table 1: Financial Impact Summary of Recommended Contract

WSB Element	Date of Award - December 31, 2021	January 1 , 2022 - December 31, 2022	Total (Net HST recoveries)
CTP817-05-192	\$1,140,073	\$380,024	\$1,520,098
CTP817-05-193	\$887,333	-	\$887,333
CTP717-58-124	\$46,558	-	\$46,558
CTP817-03-131	\$31,039	-	\$31,039
CTP817-06-07	\$24,331	\$8,110	\$32,441
CTP717-58-125	\$52,917	\$17,639	\$70,556
CTP315-09-423	\$38,160	\$12,720	\$50,880.00
TS6010 GL 4424	\$181,881	-	\$181,881
TS6020 GL 2551	\$56,147	-	\$56,147
Total	\$2,458,440	\$418,494	\$2,876,933

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial impact information.

SOLICITATION SUMMARY

Solicitation Issued: February 16, 2021

Solicitation Closed: March 18, 2021

Number of Addenda Issued: Four (4)

Number of Bids: Four (4)

Table 2A: Summary of Bids Received for RFQ, Ariba Doc. No. 2793890278 including Total Base Bid Price: Part A

Supplier Name	Bid Price (including H.S.T.)
Guild Electric Limited	\$3,132,358.87
Upper Canada Road Services Inc.	\$3,544,484.15
Bam Bam Construction INC	\$3,545,278.95
Sanscon Construction Ltd.	\$3,629,260.55

Table 3B: Summary of Bids Received for RFQ, Ariba Doc. No. 2793890278 including Total Base Bid Price: Part B

Supplier Name	Bid Price (including H.S.T.)
Guild Electric Limited	\$62,348.88
Sanscon Construction Ltd.	\$83,620.00
Upper Canada Road Services Inc.	\$123,848.00

DIVISION CONTACTS

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Allen Pinkerton, Manager, Signs and Markings, Operations and Maintenance, Transportation Services, 416-338-4807, allen.pinkerton@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest bidder meeting specifications meeting the requirements of the Solicitation;

- b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:
 - 1. for a contract funded by the operating budget, 5 years or less including any option years; or
 - 2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

Being within the authority of the Bid Award Panel;

- d. there are no material written objections to the award;
- e. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly; and
- f. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok
Chief Procurement Officer