



BID AWARD PANEL CONTRACT AWARD

Award of Ministry of Health - Vendor Record (VOR) Arrangement Tender 8690 for 911 Telephony Communications Solution for City of Toronto Fire Services to Combat Networks Inc.

Date: April 1, 2021
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract as per the Toronto Municipal Code, Chapter 195-6.6, Procurement of same goods and services as public body.

Solicitation Number:

Ministry of Health - Vendor of Record (VOR) No. Tender 8690

Description:

After reviewing this Ministry of Health Request for Bid and Contract, Toronto Fire Services will piggyback on this Ministry of Health Contract with Combat Networks Inc. and issue a Blanket Contract for the non-exclusive supply, delivery, and installation, of products and services necessary to upgrade the current Toronto Fire Services 911 telephony communications environment to a Next Generation 911 complaint platform, including warranty, maintenance and support for a period of one year from date of award, with an option for an additional term of up to four separate one year periods.

Government of Canada Telecom Regulatory Policy CRTC 2017-182 mandated service providers to deliver 911 calls in an Internet Protocol (IP) based format commonly referred to as Next Generation 911(NG911) and to decommission legacy 911 circuit switched networks. This mandate requires that Public Safety Answering Points (PSAP's) such as the Toronto Fire Services upgrade or replace existing telephony communications systems to be fully compliant with NG911 protocols including integration with Computer Aided Dispatch (CAD) systems that support the ability for interagency CAD data exchange.

Awarding of this contract will ensure regulatory compliance, enhance telephone functionality and maximize CAD/NG911 interdependencies.

Recommended Supplier:

Combat Networks, Inc.

Contract Award Value

\$720,191 net of all applicable taxes and charges

\$813,815 including all applicable taxes and charges

\$732,866 net of HST recoveries

Contract is expected to start from date of award and end on December 31, 2022

Option Year 1 (Jan 1, 2023 to Dec 31, 2023)

\$114,125 net of all applicable taxes and charges

\$128,961 including all applicable taxes and charges

\$116,134 net of HST recoveries

Option Year 2 (Jan 1, 2024 to Dec 31, 2024)

\$114,125 net of all applicable taxes and charges

\$128,961 including all applicable taxes and charges

\$116,134 net of HST recoveries

Option Year 3 (Jan 1, 2025 to Dec 31, 2025)

\$114,125 net of all applicable taxes and charges

\$128,961 including all applicable taxes and charges

\$116,134 net of HST recoveries

Option Year 4 (Jan 1, 2026 to Dec 31, 2026)

\$114,125 net of all applicable taxes and charges

\$128,961 including all applicable taxes and charges

\$116,134 net of HST recoveries

The total potential contract award including all the options years is \$1,329,661 including all applicable taxes and charges and \$1,176,691 net of all applicable taxes and charges. **The total potential cost to the City including all option years for all awards is \$1,197,401 net of HST Recoveries.**

Prices are fixed for the full term of the contract.

FINANCIAL IMPACT

The total potential contract award identified in this report is \$1,329,661 including all applicable taxes and charges. The total potential cost to the City including all option years is \$1,197,402 net of HST recoveries.

Funding in the amount of \$616,732 net of HST recoveries is available in the 2021 Approved Capital Budget for Toronto Fire Services (TFS). Additional funding will be requested in the 2022 Operating Budget Submission for TFS.

Should the City choose to exercise the option years for an additional four (4) separate one (1) year periods, then appropriate funding will be requested for consideration in the 2023-2026 Operating Budget Submissions for TFS. The cash flow funding requirements for this service are summarized in Table 1.

Table 1: Financial Impact Summary of Recommended Contract (Net of HST Recoveries)

WBS Element Description	2021	2022	Option Yr 1 2023	Option Yr 2 2024	Option Yr 3 2025	Option Yr 4 2026
CFR132-01 GL 4995 (Next Generation 911)	\$350,000					
CFR139-01 GL 4995 (CAD Upgrade)	\$266,732					
Capital Total	\$616,732					
FR0011 GL 4474 Operating Total		\$116,134	\$116,134	\$116,134	\$116,134	\$116,134
Total	\$616,732	\$116,134	\$116,134	\$116,134	\$116,134	\$116,134
Total				\$1,197,402		

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial impact information.

SOLICITATION SUMMARY

Solicitation Issued: January 1, 2019 **Solicitation Closed:** March 21, 2019

Number of Addenda Issued: One (1)

Number of Bids: Sixteen (16)

DIVISION CONTACTS

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COMMENTS

The Toronto Fire Services request for award utilizing the Ministry of Health Contract for the recommended award is in compliance with all stipulations contained in the Toronto Municipal Code, Chapter 195-6.6, Procurement of same goods and services as a public body. The following requirements have been met:

- a) The resulting contract between the public body and the supplier stipulates that the same goods and/or services be made available to other public bodies which include the City at the same price as provided by the supplier to the initiating public body;
- b) The same goods and/or services will be made available to the City for the same or better price than the price that is to be paid by the public body;
- c) The purchase of goods and/or services by the City is within funding approval; and
- d) The supplier is not ineligible, suspended or otherwise in contravention of this chapter.
- e) the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is;
 - 1. for a Contract funded by the operating budget, five (5) years or less including any option terms; or
 - 2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget, being within the authority of the Bid Award Panel;
- g) there are no material written objections to the award;
- h) the Call Document was advertised on the Ontario Tenders Portal as part of the Competitive Call process; and
- i) the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitation are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Mike Pacholok
Chief Procurement Officer