



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Doc No. 2930450970 to OnX Enterprise Solutions Ltd. for Support and Maintenance Services for Existing F5 Products for Technology Services Division

Date: June 3, 2021
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Request for Quotation (RFQ), Ariba Doc No. 2930450970

Description:

For the non-exclusive supply of Support and Maintenance Services for Existing F5 Products for Technology Services Division for a period of five (5) years from date of award.

Recommended Supplier:

OnX Enterprise Solutions Ltd.

Contract Award Value:

USD \$2,640,437 net of all applicable taxes and charges

USD \$2,983,694 including HST and all applicable charges

USD \$2,686,909 net of HST recoveries (\$3,385,505 CAD)

The contract is expected to start on date of award for a period of five (5) years.

FINANCIAL IMPACT

The total contract award identified in this report is \$2,983,694 USD (\$3,759,454 CAD) including all applicable taxes and charges. The cost to the City is \$2,686,909 USD (\$3,385,505 CAD) net of HST recoveries. \$1USD = \$1.26 CAD exchange rate (May 2021).

Funding has been included in the 2021 Approved Capital Budget for the Office of the Chief Information Security Officer. Funding has also been included in the 2021 Capital Budget and 2022-2030 Capital Plan for Technology Services.

Additional funding will be included in the 2022-2025 Operating Budget Submissions for Technology Services. Funding details are provided in Table 1 below:

Table 1: Financial Impact Summary of Recommended Contract

Year	WBS / Cost Centre	G/L	Total USD (Net of HST recoveries)	Total CAD (Net of HST recoveries)
2021	CIT702-09-03	3410	\$223,909	\$282,125
	CCY001-05	3410	\$313,473	\$394,976
2022	CIT702-09-03	3410	\$179,127	\$225,700
	IT1017	4472	\$358,254	\$451,400
2023	CIT702-09-03	3410	\$179,127	\$225,700
	IT1017	4472	\$358,254	\$451,400
2024	CIT702-09-03	3410	\$179,127	\$225,700
	IT1017	4472	\$358,255	\$451,402
2025	CIT702-09-03	3410	\$179,127	\$225,700
	IT1017	4472	\$358,255	\$451,402
Grand Total			\$2,686,909	\$3,385,505

The Chief Financial Officer and Treasurer has reviewed this report and agrees with information included in the Financial Impact section.

SOLICITATION SUMMARY

Solicitation Issued: April 20, 2021 **Solicitation Closed:** May 7, 2021

Number of Addenda Issued: Two (2)

Number of Bids: Three (3)

Table 2: Summary of Bids Received including bid price:

Supplier Name	Bid Price (including H.S.T.)
OnX Enterprise Solutions Ltd.	\$2,983,694 USD
TeraMach Technologies Inc.	\$3,032,213 USD

Supplier Name	Bid Price (including H.S.T.)
Managing Information Systems 3 Inc.	\$3,809,813 USD

DIVISION CONTACTS

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COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. there are no material written objections to the award;

e. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly; and

f. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok
Chief Procurement Officer