



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Doc No. 2965592821 to Safeguard Perimeter Solutions Inc. for the non-exclusive supply, delivery, installation and removal of barricades, approved signage traffic control devices and custom signage for various City Divisions.

Date: June 10, 2021
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:
Request for Quotation (RFQ) No. 2965592821

Description:
For the non-exclusive supply, delivery, installation and removal of barricades, Ontario Traffic Manual approved signage traffic control devices and custom signage for various City of Toronto's Divisions from the date of Award for the period of one (1) year, with the option to renew the Contract for four (4) additional separate one (1) year periods.

The participating divisions are: Transportation Services, Parks, Forestry & Recreation, Facilities Management and Economic Development & Culture.

Recommended Supplier:
Safeguard Perimeter Solutions Inc.

Contract Award Value:
\$1,066,727 net of all applicable taxes and charges (incl. 20% for misc. items)
\$1,205,402 including HST and all applicable charges
\$ 1,085,502 net of HST recoveries

The contract is expected to start on the date of award and end on June 10th, 2022.

Option Year 1: June 10, 2022 to June 09, 2023
\$1,098,729 net of all applicable taxes and charges

\$1,241,564 including HST and all applicable charges
\$1,118,067 net of HST recoveries

Option Year 2: June 10, 2023 to June 09, 2024
\$1,131,691 net of all applicable taxes and charges
\$1,278,811 including HST and all applicable charges
\$1,151,609 net of HST recoveries

Option Year 3: June 10, 2024 to June 09, 2025
\$1,165,642 net of all applicable taxes and charges
\$1,317,175 including HST and all applicable charges
\$1,186,157 net of HST recoveries

Option Year 4: June 10, 2025 to June 09, 2026
\$1,200,611 net of all applicable taxes and charges
\$1,356,691 including HST and all applicable charges
\$1,221,742 net of HST recoveries

The total potential award identified in this report including all option years is \$5,663,400 net of all applicable taxes and charges, \$6,399,643 including all applicable taxes and charges. **The total potential cost to the City including all option years is \$5,763,077 net of HST recoveries.**

The above cost calculations for the option years reflect an estimated 3% increase in the Consumer Price Index.

FINANCIAL IMPACT

The total potential initial contract award identified in this report including all option years is \$5,663,400 net of all applicable taxes and charges. The total potential cost to the City is \$5,763,077 net of HST recoveries.

Funding is available in the 2021 Approved Operating Budgets for Transportation Services, Corporate Real Estate Management, Parks, Forestry & Recreation and Economic Development & Culture Divisions, and additional funding will be included in their 2022 Operating Budget Divisions. Should the optional year(s) be exercised, then additional funding will be requested in their 2022-2026 Operating Budget Submissions for Transportation Services Division, Corporate Real Estate Management, Parks, Forestry & Recreation and Economic Development & Culture Divisions.

Table 1: Financial Impact Summary of Recommended Contracts (net of HST Recoveries and subject to rounding)

Cost Centre & G/L Account	Initial Year		Option Year 1:	Option Year 2:	Option Year 3:	Option Year 4:	Total Contract (Net of HST Recoveries)
	Date of Award to December 31, 2021	January 1, 2022 to June 09, 2021	June 10, 2022 to June 09, 2023	June 10, 2023 to June 09, 2024	June 10, 2024 to June 09, 2025	June 10, 2025 to June 09, 2026	
Transportation Services CC: TS8020 Cost Element: 4520	\$487,856	\$487,856	\$1,004,984	\$1,035,134	\$1,066,188	\$1,098,173	\$5,180,191
Parks, Forestry & Recreation CC: P00539 Cost Element: 4403	\$9,464	\$9,464	\$19,495	\$20,080	\$20,682	\$21,303	\$100,489
Economic Development & Culture CC: SE0019 Cost Element: 4403	\$26,055	\$26,055	\$53,673	\$55,283	\$56,941	\$58,649	\$461,095
Economic Development & Culture CC: SE0004 Cost Element: 4403	\$17,370	\$17,370	\$35,782	\$36,855	\$37,961	\$39,100	
Corporate Real Estate Management CC: FA-100-30.S Cost Element: 4424	\$2,006	\$2,006	\$4,133	\$4,257	\$4,385	\$4,516	\$21,303
Total	\$542,751	\$542,751	\$1,118,067	\$1,151,609	\$1,186,157	\$1,221,742	\$5,763,077

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial impact information.

SOLICITATION SUMMARY

Solicitation Issued: May 5, 2021
Number of Addenda Issued: Two (2)
Number of Bids: Three (3)

Solicitation Closed: May 25, 2021

Table 2: Summary of Bids Received for Ariba Doc No. 2965592821 including bid price

Supplier Name	Bid Price* (including H.S.T.)
Safeguard Perimeter Solutions Inc.	\$888,939.50*
Sidan Traffic Control Services	\$1,996,741.00
Almon Equipment Ltd.	\$7,366,445.00

* Pursuant to the Request for Quotation document the contract award value includes contingency.

DIVISION CONTACTS

Elena Caruso, Manager, Goods and Services, Purchasing and Materials Management, 416-392-7316, elena.caruso@toronto.ca

Dave Twaddle, Director, Permits & Enforcement, Transportation Services, 416-392-7714, Dave.Twaddle@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. there are no material written objections to the award;

e. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly; and

f. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok
Chief Procurement Officer