



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Doc. No. 2912627166 to OnX Enterprise Solutions Ltd. and Compugen Inc. for the supply and delivery of various types of X86 Servers and Peripherals for Technology Services.

Date: June 17, 2021
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Request for Quotation (RFQ), Ariba Doc No. 2912627166

Description:

For the non-exclusive supply and delivery of various types of X86 Servers and Peripherals for various City of Toronto Divisions over the period of five (5) years

Recommended Supplier:

OnX Enterprise Solutions Ltd. (Dell, HPE and Cisco)
Compugen Inc. (Lenovo)

Contract Award Value:

OnX Enterprise Solutions Ltd. (Dell, HPE and Cisco)
\$4,640,000 net of all applicable taxes and charges
\$5,243,200 including HST and all applicable charges
\$4,721,664 net of HST recoveries

Contract Award Value:

Compugen Inc. (Lenovo):
\$798,000 net of all applicable taxes and charges
\$901,740 including HST and all applicable charges
\$812,045 net of HST recoveries

The total contract award identified in this report for all parts is \$5,438,000 net of all applicable taxes and charges \$6,144,940 including all applicable taxes and charges.
The total cost to the City for both parts is \$5,533,709 net of HST recoveries.

The contracts are expected to start on date of award and be completed by June 1, 2026.

FINANCIAL IMPACT

The total contract award identified in this report is \$5,438,000 net of all applicable taxes and charges, \$6,144,940 including all applicable taxes and charges. The total cost to the City is \$5,533,709 HST recoveries.

Funding is available in the 2021 Approved Capital Budget for the Technology Services Division. Funding for years 2022-2025 will be included in the 2022-2025 Capital Budget Submissions for Technology Services Division.

Funding details are provided in Table 1 below:

Table 1: Financial Impact Summary of Recommended Contract:

Date	Cost Center: CIT702-06-03 GL 3410 (net of HST recoveries)
Date of Award to Dec. 31, 2021	\$ 645,599
Jan. 1, 2022 to Dec. 31, 2022	\$ 1,106,742
Jan. 1, 2023 to Dec. 31, 2023	\$ 1,106,742
Jan. 1, 2024 to Dec. 31, 2024	\$ 1,106,742
Jan. 1, 2025 to Dec. 31, 2025	\$ 1,106,742
Jan. 1, 2026 to Jun. 1, 2026	\$ 461,142
Total (net of HST recoveries)	\$ 5,533,709

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial impact information.

SOLICITATION SUMMARY

Solicitation Issued: March 30, 2021 **Solicitation Closed:** May 5, 2021
Number of Addenda Issued: None
Number of Bids: Two (2)

Table 2: Summary of Bids Received for RFQ, Ariba Doc. No. 2912627166 including bid price for Dell:

Supplier Name	Bid Price (including H.S.T.)
Compugen Inc.	\$4,520,000.00
OnX Enterprise Solutions Ltd	\$1,762,800.00

Table 3: Summary of Bids Received for RFQ, Ariba Doc. No. 2912627166 including bid price for HPE:

Supplier Name	Bid Price (including H.S.T.)
Compugen Inc.	\$4,520,000.00
OnX Enterprise Solutions Ltd	\$1,762,800.00

Table 4: Summary of Bids Received for RFQ, Ariba Doc. No. 2912627166 including bid price for Cisco:

Supplier Name	Bid Price (including H.S.T.)
Compugen Inc.	\$4,520,000.00
OnX Enterprise Solutions Ltd	\$1,717,600.00

Table 5: Summary of Bids Received for RFQ, Ariba Doc. No. 2912627166 including bid price for Lenovo:

Supplier Name	Bid Price (including H.S.T.)
Compugen Inc.	\$901,740.00
OnX Enterprise Solutions Ltd	\$1,536,800.00

DIVISION CONTACTS

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COMMENTS

For the recommended contract award, the following requirements have been met:

- a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;
- b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:
 - 1. for a contract funded by the operating budget, 5 years or less including any option years; or
 - 2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,
- being within the authority of the Bid Award Panel;
- d. there are no material written objections to the award;
- e. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly; and
- f. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok
Chief Procurement Officer