



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Doc. No. 2850281123 to Coco Paving Inc. for the Non-exclusive supply and loading of hot mix asphalts, performance graded asphalt cement and emulsified asphalt for Various City of Toronto Divisions

Date: June 24, 2021
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Request for Quotation (RFQ), Ariba Doc No. 2850281123

Description:

For the non-exclusive supply and loading of hot mix asphalts, performance graded asphalt cement and emulsified asphalt for various City of Toronto Divisions, for a period of one (1) year from the date of award, with the option to renew the contracts for four (4) additional separate one (1) year periods.

Should the option(s) be exercised, then the General Manager, Transportation Services Division and General Manager, Solid Waste Management Division will request the Chief Procurement Officer to process the renewals under the same terms and conditions.

Recommended Supplier:

Coco Paving Inc. (Part A, B, C and D)

Contract Award Value:

\$1,321,965 net of all applicable taxes and charges
\$1,493,820 including HST and all applicable charges
\$1,345,232 net of HST recoveries

Contract is expected to start on July 9, 2021 and end on July 8, 2022.

Option Year 1 (July 1, 2022 to July 8, 2023)
\$1,361,624 net of all applicable taxes and charges

\$1,538,635 including all applicable taxes and charges
\$1,385,589 net of HST recoveries

Option Year 2 (July 9, 2023 to July 8, 2024)
\$1,402,473 net of all applicable taxes and charges
\$1,584,794 including all applicable taxes and charges
\$1,427,156 net of HST recoveries

Option Year (July 9, 2024 to July 8, 2025)
\$1,444,547 net of all applicable taxes and charges
\$1,632,338 including all applicable taxes and charges
\$1,469,971 net of HST recoveries

Option Year 4 (July 9, 2025 to July 8, 2026)
\$1,487,883 net of all applicable taxes and charges
\$1,681,308 including all applicable taxes and charges
\$1,514,070 net of HST recoveries

The total potential contract award identified in this report including all option years is \$7,018,492 net of all taxes, and \$7,930,896 including all applicable taxes and charges. **The total potential cost to the City, including all option years, is \$7,142,017 net of HST recoveries.**

The above cost calculations reflect a 3% CPI adjustment applied annually to the yearly cost after the initial year.

FINANCIAL IMPACT

The total potential contract award identified in this report is \$7,930,896 including all applicable taxes and charges. The cost to the City is \$7,142,017 net of HST recoveries.

The engineering estimate for this project is \$8,015,007 net of all taxes and charges.

Funding is available in the 2021 Approved Operating Budget for Transportation Services. Funding for the balance of the contract period will be included in the 2022 Operating Budget Submission for Transportation Services.

Funding is available in the 2021 Approved Capital Budget and 2022-2030 Approved Capital Plan for Solid Waste Management Services. Funding has also been included in the 2021 Approved Operating Budget for Solid Waste Management Services. Funding for the balance of the contract period will be included in the 2022 Operating Budget Submission for Solid Waste Management.

Should the City of Toronto choose to exercise its options to renew for an additional four (4) separate one (1) year periods, then appropriate additional funding, if needed, will be included in the 2022-2026 annual Operating and Capital Budget Submissions for the participating Divisions. Funding details are provided in the table below:

Table 1: Financial Impact Summary of Recommendation, Net of HST Recovery

Cost Centre / Cost Element	Initial Term	Initial Term	Option Year One	Option Year Two	Option Year Three	Option Year Four
	July 9, 2021 to December 31, 2021	January 1, 2022 to July 8, 2022	July 9, 2022 to July 8, 2023	July 9, 2023 to July 8, 2024	July 9, 2024 to July 8, 2025	July 9, 2025 to July 8, 2026
TS6020 / 2775	\$297,808	\$297,808	\$613,485	\$631,890	\$650,846	\$670,372
TS6030 / 2775	\$366,120	\$366,120	\$754,207	\$776,833	\$800,137	\$824,142
CSW930-01-01 CSW930-02-01 CSW930-03-01 CSW930-04-01	\$6,516	\$6,516	\$13,423	\$13,825	\$14,240	\$14,667
SW0011 SW0850 SW0851 SW0852 SW0853 SW0854 SW0855 SW0856 SW0860 SW0862 SW0864 Cost Element 2780	\$2,172	\$2,172	\$4,474	\$4,608	\$4,747	\$4,889
Total Contract Term (net of HST Recoveries) \$7,142,017						

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial impact information.

SOLICITATION SUMMARY

Solicitation Issued: May 7, 2021
Number of Addenda Issued: One (1)
Number of Bids: Three (3)

Solicitation Closed: June 4, 2021

Table 2A: Summary of Bids Received including bid price for RFQ, Ariba Document No. 2850281123 including bid price: Part A – Area 1, Summer

Supplier Name	Evaluated Bid Price (including H.S.T.)
Coco Paving Inc.	\$342,842.00
D. Crupi & Sons Limited	\$536,185.00

Table 3B: Summary of Bids Received including bid price for RFQ, Ariba Document No. 2850281123 including bid price: Part B – Area 1, Winter

Supplier Name	Evaluated Bid Price (including H.S.T.)
Coco Paving Inc.	\$329,903.50
D. Crupi & Sons Limited	\$393,607.25

Table 4C: Summary of Bids Received including bid price for RFQ, Ariba Document No. 2850281123 including bid price: Part A – Area 2, Summer

Supplier Name	Evaluated Bid Price (including H.S.T.)
Coco Paving Inc.	\$464,785.95
D. Crupi & Sons Limited	\$694,865.25
Gazzola Paving Limited	\$839,623.90

Table 5D: Summary of Bids Received including bid price for RFQ, Ariba Document No. 2850281123 including bid price: Part A – Area 2, Winter

Supplier Name	Evaluated Bid Price (including H.S.T.)
Coco Paving Inc.	\$356,289.00
D. Crupi & Sons Limited	\$401,065.25

DIVISION CONTACTS

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COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. there are no material written objections to the award;

e. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly; and

f. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok,
Chief Procurement Officer