



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Document No. 2801359082 to IBI Group Professional Services (Canada) Inc. for the provision of Toronto Road Emergency Services Communications Unit (RESCU) Traffic Operations Centre (TOC) operation services for Transportation Services Division.

Date: July 15, 2021
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Negotiated Request for Proposal, Ariba Document No. 2801359082

Description:

For the provision of Toronto Road Emergency Services Communications Unit (RESCU) Traffic Operations Centre (TOC) operation services for a three (3) year term, with the option in favour of the City to extend the agreement for up to two (2) additional one (1) year periods.

Should the optional years be exercised, the Transportation Services General Manager will request the Chief Procurement Officer to process the renewals under the same terms and conditions.

Recommended Supplier:

IBI Group Professional Services (Canada) Inc.

Contract Award Value:

From October 1, 2021 to September 30, 2024:
\$10,025,900 net of all applicable taxes and charges
\$11,329,267 including HST and all applicable charges
\$10,202,356 net of HST recoveries

Contract is expected to start on October 1, 2021 and end on September 30, 2024 with the option for the City to renew for two (2) additional one-year periods at the sole discretion of the City.

Option Year 1 - October 1, 2024 to September 30, 2025
 \$3,361,601 net of all applicable taxes and charges
 \$3,798,609 including HST and all applicable charges
 \$3,420,765 net of HST recoveries

Option Year 2 - October 1, 2025 to September 30, 2026
 \$3,420,785 net of all applicable taxes and charges
 \$3,865,486 including HST and all applicable charges
 \$3,480,990 net of HST recoveries

The total potential contract award identified in this report is \$16,808,285 net of all applicable taxes and charges, and \$18,993,362 including all applicable taxes and charges. **The total potential cost to the City including all optional years is \$17,104,110 net of HST recoveries.**

FINANCIAL IMPACT

The total potential contract award identified in this report is \$16,808,285 net of all applicable taxes and charges. The total potential cost to the City is \$17,104,110 net of HST recoveries.

The engineering estimate for this project is \$21,620,205 net of all taxes and charges.

Funding in the amount of \$850,197 net of H.S.T recoveries is currently available in the 2021 Approved Operating Budget for Transportation Services and \$3,400,786 has been included in the 2022 Operating Budget Submission for Transportation Services. Funding in the amounts of \$3,400,786 and \$2,550,589 will be included in the 2023 and 2024 Operating Budget Submissions respectively for Transportation Services.

Should the City choose to exercise its option to renew for an additional two (2) separate one (1) one-year periods, the appropriate additional funding, if needed will be included in the Operating Budget Submissions for 2024-2026.

Table 1: Financial Impact Summary of Recommended Contract

Period	Cost Centre	Total (net of HST Recoveries)
October 1, 2021 to December 31, 2021	TS7010	\$850,196
January 1, 2022 to December 31, 2022		\$3,400,785
January 1, 2023 to December 31, 2023		\$3,400,785

January 1, 2024 to September 30, 2024		\$2,550,589
Total: Contract Period		\$10,202,355
October 1, 2024 to December 31, 2024	TS7010	\$855,191
January 1, 2025 to September 30, 2025		\$2,565,573
Total: Option Year 1		\$3,420,764
October 1, 2025 to December 31, 2025	TS7010	\$870,247
January 1, 2026 to September 30, 2026		\$2,610,742
Total: Option Year 2		\$3,480,989
Total (Contract Period and Optional Years)		\$17,104,108

The Chief Financial Officer and Treasurer has reviewed this report and agrees with information included in the Financial Impact section.

SOLICITATION SUMMARY

Solicitation Issued: January 19, 2021 **Solicitation Closed:** March 8, 2021
Number of Addenda Issued: Four (4)
Number of Bids: 4

Table 2: Summary of Proposals Received for Ariba Doc. 2801359082

Gannett Fleming Management Services Canada, Inc.
IBI Group Professional Services (Canada) Inc.
Kapsch TrafficCom Canada Inc.
Parsons Inc.

Range of Scores:

The range of scores was 310.47 to 333.80 out of 430.

DIVISION CONTACTS

Roger Browne, Director - Traffic Management Section, 416-392-5372,
roger.browne@toronto.ca

Alvaro Alamilla, Manager (A) - Active Traffic Management (ATM), 416-397-0044,
alvaro.alamilla@toronto.ca

Linda Lee, Senior Engineer, RESCU/ATM, 416-397-0506, linda.lee@toronto.ca

Jackson Sychingho, Manager, Community & Social Services & City Manager's Office,
Purchasing Client Services, Purchasing & Material Management, 416-392-1492,
Jackson.Sychingho@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. there are no material written objections to the award;

e. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly; and

f. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok
Chief Procurement Officer