



## BID AWARD PANEL CONTRACT AWARD

### **Award of Ariba Document Number. 2679841412 to Ernst & Young LLP for the Business Transformation and Change Management Work Associated with the Transition of the Blue Bin Program to Extended Producer Responsibility for Solid Waste Management Services**

**Date:** September 23, 2021  
**To:** Bid Award Panel  
**From:** Chief Procurement Officer  
**Wards:** All

#### **RECOMMENDATIONS**

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**The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:**

**Solicitation Number:**

Negotiated Request for Proposal, Ariba Doc No. 2679841412.

**Description:**

Business transformation and change management work associated with the transition of Toronto's Blue Bin Program to Extended Producer Responsibility for the City of Toronto.

**Recommended Bidder:**

Ernst & Young LLP

**Contract Award Value:**

\$2,084,517 net of all applicable taxes and charges  
\$2,355,504 including HST and all applicable charges  
**\$2,121,205 net of HST recoveries**

**Contract is expected to start on date of award and end four (4) years after, in 2025.**

#### **FINANCIAL IMPACT**

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The total contract award identified in this report is \$2,084,517 net of all applicable taxes and charges, \$2,355,504 including HST and applicable charges. The total cost to the City is \$2,121,205 net of HST recoveries.

Funding is included in the Approved 2021 Capital Budget for Solid Waste Management Services. Future year funding will be included in the Solid Waste Management Services 2022-2025 Capital Budget Submissions. Funding details are summarized as follows:

*Table 1: Financial Impact Summary of Recommended Contract*

| SAP Description | WBS Element/Cost Element     | 2021      | 2022        | 2023      | 2024      | 2025     | Total (net of HST Recoveries) |
|-----------------|------------------------------|-----------|-------------|-----------|-----------|----------|-------------------------------|
| EPR Transition  | CC: CSW013-05-01<br>GL: 4089 | \$341,205 | \$1,108,000 | \$354,000 | \$303,000 | \$15,000 | \$2,121,205                   |

## SOLICITATION SUMMARY

**Solicitation Issued:** November 18, 2020      **Solicitation Closed:** December 23, 2020  
**Number of Addenda Issued:** Two (2)  
**Number of Bids:** Seven (7)

Table 2: Summary of Proposals Received for Ariba Doc No. 2972673104

| Proponent Name^              |
|------------------------------|
| 1. Ernst + Young LLP*        |
| 2. RSM Canada Consulting LLP |
| 3. Deloitte LLP              |
| 4. BDO Canada LLP            |
| 5. Decision by Design***     |
| 6. KPMG LLP**                |
| 7. Engineersoft Inc.***      |

^ Pursuant to the RFP document the contract award value includes contingency. Prices were corrected for mathematical errors. Purchasing and Materials Management has verified that the mathematical errors were corrected.

\* Proponent recommended for Award.

\*\*Proponent was declared non-compliant.

\*\*\*Proponent did not meet the minimum technical threshold.

**Initial Evaluations Range of Total Scores:** 67.75– 94.17

**Final Evaluations/BAFO Range of Total Scores:** 51.63 – 92.30

## **DIVISION CONTACTS**

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## **COMMENTS**

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For the recommended contract award, the following requirements have been met:

- a. The firm recommended for award is the lowest Supplier meeting specifications or the proposal provides the greatest value for money for the City based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;
- b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:
  - 1. for a contract funded by the operating budget, 5 years or less including any option years; or
  - 2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget, being within the authority of the Bid Award Panel;
- d. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly; and
- e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

## **SIGNATURE**

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Michael Pacholok,  
Chief Procurement Officer