



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Document Number 2991939737 to Various Vendors for the Fire and Life Safety, Inspection, Test and Maintenance Services for Fire Alarm, Sprinkler, Standpipe, Special Suppression, Fire Extinguisher, and Fire Hydrants for Various Divisions.

Date: September 30, 2021
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Request For Proposal, Ariba Document Number 2991939737

Description:

For the non-exclusive supply of all labour, materials, equipment and supervision necessary for the inspection, testing, maintenance and repairs to the Fire and Life Safety, Inspection, Test and Maintenance Services for Fire Alarm, Sprinkler, Standpipe, Special Suppression, Fire Extinguisher, and Fire Hydrants for Various City of Toronto's Divisions from date of Award to September 30, 2024, with the option to renew for one (1) additional two (2) year period.

Should the option be exercised, then the Executive Director of Corporate Real Estate Management will request the Chief Procurement Officer to process the renewals under the same terms and conditions.

Recommended Supplier:

Greater Toronto Fire Protection Ltd. (Civic Portfolio)

Tyco Integrated Fire & Security Canada Inc., o/a Johnson Controls (PF&R Portfolio)

JD COLLINS FIRE PROTECTION COMPANY (Emergency Services Portfolio)

ONYX FIRE PROTECTION SERVICES INC. (Infrastructure Portfolio)

VIPOND INC. (Social Services Portfolio)

Eurotech Safety Inc. (Major Corporate Assets Portfolio)

Contract Award Value:

Greater Toronto Fire Protection Ltd. (Civic Portfolio)

\$714,942 net of all applicable taxes and charges
\$807,884 including HST and all applicable charges
\$727,525 net of HST recoveries

Contract is expected to start on date of award and end on September 30, 2024

Option Period 1 (two years Term): From October 1, 2024 to September 30, 2026
\$490,927 net of all applicable taxes and charges
\$554,747 including HST and all applicable charges
\$499,567 net of HST recoveries

The total potential contract award to Greater Toronto Fire Protection Ltd. including all option years is \$1,227,092 net of HST recoveries. The total potential contract award including all option years is \$1,362,632 including all applicable taxes & charges, \$1,205,869 net of all applicable taxes and charges.

Tyco Integrated Fire & Security Canada Inc., o/a Johnson Controls. (Parks, Forestry and Recreation Portfolio)

\$2,376,018 net of all applicable taxes and charges
\$2,684,900 including HST and all applicable charges
\$2,417,836 net of HST recoveries

Contract is expected to start on date of award and end on September 30, 2024

Option Period 1 (two years Term): From October 1, 2024 to September 30, 2026
\$1,631,532 net of all applicable taxes and charges
\$1,843,632 including HST and all applicable charges
\$1,660,247 net of HST recoveries

The total potential contract award to Tyco Integrated Fire & Security Canada Inc., o/a Johnson Controls., including all option years is \$4,078,083 net of HST recoveries. The total potential contract award including all option years is \$4,528,532 including all applicable taxes & charges, \$4,007,550 net of all applicable taxes and charges.

JD COLLINS FIRE PROTECTION COMPANY (Emergency Services Portfolio)

\$1,270,397 net of all applicable taxes and charges
\$1,435,549 including HST and all applicable charges
\$1,292,756 net of HST recoveries

Contract is expected to start on date of award and end on September 30, 2024

Option Period 1 (two years Term): From October 1, 2024 to September 30, 2026
\$872,339 net of all applicable taxes and charges

\$985,743 including HST and all applicable charges
\$887,692 net of HST recoveries

The total potential contract award to JD Collins Fire Protection Company, including all option years is \$2,180,448 net of HST recoveries. The total potential contract award including all option years is \$2,421,292 including all applicable taxes & charges, \$2,142,736 net of all applicable taxes and charges.

ONYX FIRE PROTECTION SERVICES INC. (Infrastructure Portfolio)

\$693,810 net of all applicable taxes and charges
\$784,005 including HST and all applicable charges
\$706,021 net of HST recoveries

Contract is expected to start on date of award and end on September 30, 2024

Option Period 1 (two years Term): From October 1, 2024 to September 30, 2026
\$476,416 net of all applicable taxes and charges
\$538,350 including HST and all applicable charges
\$484,801 net of HST recoveries

The total potential contract award to Onyx Fire Protection Services Inc. including all option years is \$1,190,822 net of HST recoveries. The total potential contract award including all option years is \$1,322,356 including all applicable taxes & charges, \$1,170,226 net of all applicable taxes and charges.

VIPOND INC. (Social Services Portfolio)

\$1,396,188 net of all applicable taxes and charges
\$1,577,692 including HST and all applicable charges
\$1,420,761 net of HST recoveries

Contract is expected to start on date of award and end on September 30, 2024

Option Period 1 (two years Term): From October 1, 2024 to September 30, 2026
\$958,716 net of all applicable taxes and charges
\$1,083,349 including HST and all applicable charges
\$975,589 net of HST recoveries

The total potential contract award to Vipond Inc. including all option years is \$2,396,350 net of HST recoveries. The total potential contract award including all option years is \$2,661,041 including all applicable taxes & charges, \$2,354,904 net of all applicable taxes and charges.

Eurotech Safety Inc. (Major Corporate Assets Portfolio)

\$825,716 net of all applicable taxes and charges
\$933,059 including HST and all applicable charges
\$840,249 net of HST recoveries

Contract is expected to start on date of award and end on September 30, 2024

Option Period 1 (two years Term): From October 1, 2024 to September 30, 2026
\$566,992 net of all applicable taxes and charges
\$640,701 including HST and all applicable charges
\$576,971 net of HST recoveries

The total potential contract award to Eurotech Safety Inc. including all option years is \$1,417,220 net of HST recoveries. The total potential contract award including all option years is \$1,573,760 including all applicable taxes & charges, \$1,392,708 net of all applicable taxes and charges.

The total potential contract award identified in this report including all option years for all contracts is \$12,273,993 net of all applicable taxes and charges, \$13,869,612 including HST and applicable charges. **The total potential cost to the City including all option years for all contracts is \$12,490,016 net of HST recoveries.**

FINANCIAL IMPACT

The total potential contract award identified in this report including all option years is \$12,273,993 net of all applicable taxes and charges, \$13,869,612 including HST and applicable charges. The total potential cost to the City including all option year for all contracts is \$12,490,016 net of HST recoveries.

Fund is available in the 2021 Approved Operating Budgets for Corporate Real Estate Management and Parks and Forestry and Recreation. Additional funding will be requested in the 2022-2024 Operating Budget Submissions for Facilities Management and Parks, Forestry and Recreation. Funding is also available in the 2021 Approved Capital Budget and 2022-2030 Approved Capital Plan for Corporate Facilities Management.

Should the City choose to exercise the option(s) to renew for an additional one (1) separate two (2) year period, then appropriate funding, if needed, will be included in their 2024-2026 Operating and Capital Budget Submissions.

The cash flow funding requirement for this service is summarized in the following table (net of HST recoveries).

Table 1: Financial Impact Summary of Recommended Contract - See attachment

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial impact information.

SOLICITATION SUMMARY

Solicitation Issued: May 20, 2021
Number of Addenda Issued: Seven (7)
Number of Bids: 12

Solicitation Closed: July 16, 2021

Table 1: Summary of Proposals Received for Request for Proposal Document Number 2991939737.

Proponent Name
CHUBB EDWARDS, UTC FIRE & SECURITY*
CONTROL FIRE SYSTEMS LTD.
EUROTECH SAFETY INC.**
FOREST CITY FIRE PROTECTION LTD.
GREATER TORONTO FIRE PROTECTION LTD.**
JD COLLINS FIRE PROTECTION COMPANY**
ONYX FIRE PROTECTION SERVICES INC.**
OAK RIDGE BUILDING SOLUTIONS INC.*
SIEMENS CANADA LIMITED.
TYCO INTEGRATED FIRE & SECURITY.**
VIKING FIRE PROTECTION INC.*
VIPOND INC.**

* Supplier did not meet the minimum technical threshold

** Pursuant to the Request for Proposal document the contract award value includes contingency

Range of Scores:
68.32 – 83.10

DIVISION CONTACTS

Jackson Sychingho, Manager, Purchasing Client Services, Purchasing and Materials Management, 416-392-1492, Jackson.Sychingho@toronto.ca

Nicholas Worr, Manager, FLS Contracts & Program Support. Tel: 416-397-5294, email: Nicholas.Worr@toronto.ca

COMMENTS

This Request for proposal included proposals for the following agencies:

Toronto Libraries
Exhibition Place
Toronto Parking Authority

The respective boards of each of the above agencies will be responsible for approving and award their contracts.

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok,
Chief Procurement Officer

ATTACHMENTS

Attachment 1: Financial Impact Table