



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Document Number 2574336081 for the Provision of Red Teaming Services for the City's Office of the Chief Information Security Officer (CISO)

Date: September 30, 2021
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Negotiated Request for Proposal (nRFP) Ariba Document Number 2574336081

Description:

For the provision of Red Teaming services for the City's Office of the Chief Information Security Officer (CISO)

Recommended Supplier:

Lares LLC

Contract Award Value:

\$724,000 net of all applicable taxes and charges

\$818,120 including all taxes

\$736,742 net of HST recoveries

Contract is expected to start from date of award for a period of one (1) year from the effective Date of an Agreement

FINANCIAL IMPACT

The total potential contract award identified in this report is \$818,120 including all applicable taxes and charges. The total potential cost to the City is \$736,742 net of HST recoveries.

Funding is available in the 2021 Approved Operating Budget of the Office of the Chief Information Security Officer. Additional funding details are provided in Table 1.

Table 1: Financial Impact Summary of Recommended Contract

Cost Centre/WBS	Date of Award to Dec. 31, 2021	2022	Total
CY1001	\$203,520	\$533,222	\$736,742

The Chief Financial Officer and Treasurer has reviewed this report and agrees with information included in the Financial Impact section.

SOLICITATION SUMMARY

Solicitation Issued: August 24, 2020

Solicitation Closed: September 15, 2020

Number of Addenda Issued: Four (4)

Number of Bids: Twelve (12)

Table 1: Summary of Proposals received for nRFP Ariba Document Number 2574336081

Supplier Name
Cycura Protection Corporation
iSecurity Inc
The Braintree Group Inc
Calian Ltd
Go Secure Inc
RSM Canada Consulting LP
Lares LLC
FireEye Inc. *
Ernst & Young *
CROWDSTRIKE CANADA INC *
Deloitte LLP *
Dell Canada Inc *

* Supplier was found to be non-compliant with mandatory requirements.

Range of Scores: 57.27 points to 79.37 points

DIVISION CONTACTS

Jackson Sychingho, Manager, Purchasing Client Services, Community & Social Services and City Manager's Office, Purchasing and Materials Management Division
Tel: 416-392-1492, Email: Jackson.Sychingho@toronto.ca

Abiodun Morolari, Chief Information Security Officer, Office of the CISO
Telephone: 416-396-4693 Email: Abiodun.Morolari@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or
2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok
Chief Procurement Officer