



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Document Number 3092946006 to Walker Environmental Group Inc. for Processing Services of Yard Waste with or without Haulage Services for Solid Waste Management Services Division

Date: October 21, 2021
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Request for Quotation, Ariba Document Number 3092946006

Description:

Non-exclusive provision of Processing Services for up to 25,000 tonnes annually of Yard Waste with or without Haulage Services for a period of three (3) years from date of award, with an option to extend the contract for up to two (2) additional one (1) year periods, in accordance with the provisions and specifications contained in the RFQ.

Should the option(s) be exercised, the General Manager of Solid Waste Management Services will request the Chief Procurement Officer to process the renewal under the same terms and conditions.

The RFQ permits one (1) contract to be awarded to the Supplier with the lowest bid price received for 25,000 tonne capacity with City of Toronto providing haulage (Suppliers facility located less than 161 km) represent the best value to the City when compared to the options in which the Supplier provides haulage (Option B). For fair evaluation purposes only, a value of \$0.12/km tonne was used to calculate the self-service cost to the City for providing haulage services from Toronto to the Suppliers facility.

The contract value cost calculations below includes a 3% CPI increase for years two (2) and three (3) of the initial term and the two (2) one (1) year option periods, in accordance with the RFQ.

Recommended Supplier:

Walker Environmental Group Inc.

Contract Award Value:**From the date of award for a three (3) year period**

\$3,245,445 net of all applicable taxes and charges

\$3,667,353 including HST and all applicable charges

\$3,302,565 net of HST recoveries

The contract is expected to start on the date of award and end by September 29, 2024

Option Period 1: September 30, 2024 to September 29, 2025

\$1,147,364 net of all applicable taxes and charges

\$1,296,521 including HST and all applicable charges

\$1,167,557 net of HST recoveries

Option Period 2: September 30, 2025 to September 29, 2026

\$1,181,784 net of all applicable taxes and charges

\$1,335,416 including HST and all applicable charges

\$1,202,583 net of HST recoveries

The total potential contract award identified in this report, including all optional years, is \$5,574,592 net of all taxes and charges and \$6,299,289 including all applicable taxes and charges. **The total potential cost to the City, including all optional years, is \$5,672,705 net of HST recoveries.**

FINANCIAL IMPACT

The total potential contract award identified in this report is \$5,574,592 net of all applicable taxes and charges, \$6,299,289 including all applicable taxes and charges. The potential cost to the City is \$5,672,705 net of HST recoveries.

The engineering estimate for this project is \$ 5,574,592.18 net of all taxes and charges.

Funding is available in the 2021 Approved Operating Budget for Solid Waste Management Services Division. Additional funding will be included in the 2022-2024 Operating Budget Submissions. Should the option period be exercised, then additional funding will be requested in the 2024-2026 Operating Budget Submissions.

Table 1: Financial Impact Summary of Recommended Contract (net of HST recoveries)

WBS Element /Cost Element	Initial Year for a Three (3) Year Period				Option Period 1	Option Period 2	Total Contract Term (net of HST Recoveries)
	Sept 30, 2021 Dec. 31, 2021	Jan 1, 2022 - Dec. 31, 2022	Jan 1, 2023 - Dec. 31, 2023	Jan 1, 2024 - Sept 29, 2024	Sept 30, 2024 – Sept 29, 2025	Sept 30, 2025 – Sept 29, 2026	
Cost Centre SW0477 G/L Accounts 4440	\$267,120	\$1,076,494	\$1,108,789	\$850,162	\$1,167,557	\$1,202,583	\$5,672,705

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial implications.

SOLICITATION SUMMARY

Solicitation Issued: July 30, 2021
Number of Addenda Issued: One (1)
Number of Bids: Three (3)

Solicitation Closed: August 27, 2021

Table 2: Summary of Bids Received for, Ariba Document Number 3092946006 including bid price;

Supplier Name	Bid Price (excluding H.S.T.)
Evergreen Environmental Inc.	Option A \$ 1,037,500.00*
Walker Environmental Group Inc.	Option A \$ 1,050,000.00**
TRY Recycling	Option B \$ 1,575,000.00

*Supplier was deemed non-compliant with mandatory requirements

**Successful Supplier recommended for Award

DIVISION CONTACTS

Sabrina Dipietro, Manager, Infrastructure and Development Services, Purchasing and Materials Management Division (PMMD), 416-392-4809, Sabrina.Dipietro@toronto.ca

Andrew Agbanti, Manager (Acting), Resource Recovery, Infrastructure & Resource Management, Solid Waste Management Services (SWMS), 416-392-4687, Andrew.Agbanti@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok,
Chief Procurement Officer