



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Document Number 2716221200 to Various Suppliers for the Supply, Delivery, Installation, and Warranty of Labour, Equipment, Materials and Supervision Necessary for the Completion of the Work on Additions, Rehabilitations and Building Repairs for Toronto Water

Date: October 28, 2021
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Request for Tender (RFT), Ariba Document Number 2716221200

Description:

For the non-exclusive supply, delivery, installation, and warranty of labour, equipment, materials and supervision necessary for the completion of the Work on Additions, Rehabilitations and Building Repairs for the City of Toronto's Water Division, for a period of one (1) year, with an option to extend the agreement on the same terms and conditions for up to four (4) separate one (1) year periods.

Should the option(s) be exercised, then the General Manager, Toronto Water will request the Chief Procurement Officer to process the renewals under the same terms and conditions.

Recommended Supplier:

1. Tribro Group Ltd.
2. Ainsworth Inc.
3. Butler Contracting Group Inc.

Contract Award Value:

Tibro Group Ltd.

\$ 790,290 net of all applicable taxes and charges

\$ 893,028 including HST and all applicable charges

\$ 804,199 net of HST recoveries

Contract is expected to start on the date of award and end on Oct 31, 2022.

Option Year 1 - From Nov 1, 2022 to Oct 31, 2023

\$ 813,999 net of all applicable taxes and charges

\$ 919,819 including HST and all applicable charges

\$ 828,325 net of HST recoveries.

Option Year 2- Nov 1,2023 to Oct 31, 2024

\$ 838,419 net of all applicable taxes and charges

\$ 947,413 including HST and all applicable charges

\$ 853,175 net of HST recoveries.

Option Year 3- Nov 1, 2024 to Oct 31, 2025

\$ 863,572 net of all applicable taxes and charges

\$ 975,836 including HST and all applicable charges

\$ 878,770 net of HST recoveries.

Option Year 4- Nov 1, 2025 to Oct 31, 2026

\$ 889,479 net of all applicable taxes and charges

\$ 1,005,111 including HST and all applicable charges

\$ 905,134 net of HST recoveries.

The total potential award to Tibro Group Ltd., including all options years is \$4,269,604 net of HST recoveries, \$ 4,741,207 including all applicable taxes and charges and \$ 4,195,759 net of all applicable taxes and charges.

Ainsworth Inc.

\$691,504 net of all applicable taxes and charges

\$781,400 including HST and all applicable charges

\$703,675 net of HST recoveries

Contract is expected to start on the date of award and end on Oct 31, 2022.

Option Year 1 - From Nov 1, 2022 to Oct 31, 2023

\$ 712,249 net of all applicable taxes and charges

\$ 804,842 including HST and all applicable charges

\$ 724,785 net of HST recoveries.

Option Year 2 - Nov 1, 2023 to Oct 31, 2024

\$ 733,617 net of all applicable taxes and charges

\$ 828,987 including HST and all applicable charges

\$ 746,528 net of HST recoveries.

Option Year 3- Nov 1, 2024 to Oct 31, 2025
\$ 755,625 net of all applicable taxes and charges
\$ 853,856 including HST and all applicable charges
\$ 768,924 net of HST recoveries.

Option Year 4- Nov 1, 2025 to Oct 31, 2026
\$ 778,294 net of all applicable taxes and charges
\$ 879,472 including HST and all applicable charges
\$ 791,992 net of HST recoveries.

The total potential award to Ainsworth Inc., including all options years is \$ 3,735,904 net of HST recoveries, \$4,148,556 including all applicable taxes and charges and \$3,671,289 net of all applicable taxes and charges.

Butler Contracting Group Inc.
\$493,931 net of all applicable taxes and charges
\$558,143 including HST and all applicable charges
\$502,625 net of HST recoveries

Contract is expected to start on the date of award and end on Oct 31, 2022.

Option Year 1 - From Nov 1, 2022 to Oct 31, 2023
\$ 508,749 net of all applicable taxes and charges
\$ 574,887 including HST and all applicable charges
\$ 517,703 net of HST recoveries.

Option Year 2- Nov 1, 2023 to Oct 31, 2024
\$ 524,012 net of all applicable taxes and charges
\$ 592,133 including HST and all applicable charges
\$ 533,234 net of HST recoveries.

Option Year 3- Nov 1, 2024 to Oct 31, 2025
\$ 539,732 net of all applicable taxes and charges
\$ 609,897 including HST and all applicable charges
\$ 549,232 net of HST recoveries.

Option Year 4- Nov 1, 2025 to Oct 31, 2026
\$ 555,924 net of all applicable taxes and charges
\$ 628,194 including HST and all applicable charges
\$ 565,708 net of HST recoveries.

The total potential award to Butler Contracting Group Inc. including all options years is \$2,668,503 net of HST recoveries, \$2,963,255 including all applicable taxes and charges and \$2,622,349 net of all applicable taxes and charges.

The total potential contract award identified in this report including optional periods for all three contract awards is \$10,489,397 net of all applicable taxes and charges, or \$11,853,018 including all applicable taxes and charges. **The total potential cost to the**

City including optional periods for all three contract awards is \$10,674,010 net of HST recoveries.

The above cost calculations for the Option Periods reflects an estimated annual 3% increase as per the Consumer Price Index.

FINANCIAL IMPACT

The total potential contract award identified in this report is \$11,853,018 including all applicable taxes and charges. The total potential cost to the City is \$10,674,010 net of HST recoveries.

Funding is available in the 2021 Approved Operating Budget and 2021 Approved Capital Budget and 2022-2030 Approved Capital Plan for Toronto Water. Additional funding is included in the 2022 Operating Budget Submission for Toronto Water. Should the optional years be exercised, additional funding will be included in the 2023-2026 Operating and Capital Budget Submissions for Toronto Water.

Funding details are summarized in Table 1

Table 1: Financial Impact Summary of Recommended Contract (Net of HST Recoveries)

G/L Account / Cost Centre	From Date of award to Dec 31,2021	From Jan 1, 2022 to Oct 31,2022	Option Year 1, Nov 1, 2022 to Oct 31, 2023	Option Year 2, Nov 1, 2023 to Oct 31, 2024	Option Year 3, Nov 1, 2024 to Oct 31, 2025	Option Year 4, Nov 1, 2025 to Oct 31, 2026	Total
TW Cost Centres: TW7020 TW5007 GL: 4407	\$92,542	\$987,707	\$894,407	\$976,469	\$1,058,463	\$881,417	\$4,891,005

G/L Account / Cost Centre	From Date of award to Dec 31,2021	From Jan 1, 2022 to Oct 31,2022	Option Year 1, Nov 1, 2022 to Oct 31, 2023	Option Year 2, Nov 1, 2023 to Oct 31, 2024	Option Year 3, Nov 1, 2024 to Oct 31, 2025	Option Year 4, Nov 1, 2025 to Oct 31, 2026	Total
CPW061-03	25,000	\$80,000	\$170,000	\$200,000	\$200,000	\$200,000	\$875,000
CPW063-01	\$50,000	\$50,000	\$170,000	\$180,000	\$250,000	\$200,000	\$900,000
(Facility & Process Upgrades)	\$0.00	\$725,250	\$836,407	\$776,469	\$688,463	\$981,417	\$4,008,006
CWW034 (Operational Support)							
TOTAL	\$167,542	\$1,842,957	\$2,070,814	\$2,132,938	\$2,196,926	\$2,262,834	\$10,674,011

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the information included in the Financial Impact section.

SOLICITATION SUMMARY

Solicitation Issued: March 17, 2021
Number of Addenda Issued: One (1)
Number of Bids: Seven (7)

Solicitation Closed: April 19, 2021

Table 2: Summary of Bids Received including bid price

Supplier Name	Bid Price (excluding H.S.T.)
Tibro Group Ltd	\$1,949,295
Ainsworth Inc.	\$1,971,950
Butler Contracting Group Inc.	\$2,005,932
Index Construction Inc.	\$2,009,108
Direct Construction Company Limited	\$2,114,082
COSAR GC.PM	\$2,313,062
Sure General Contractors Inc.	\$2,380,976

** The RFQ is structured to allow for the contract to be awarded to three (3) Bidders meeting specification as 40% of the contract value to the lowest bidder, 35% to the second lowest bidder and 25% to third lowest bidder.

DIVISION CONTACTS

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COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok
Chief Procurement Officer