



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Document Number 2718612730 to Accuworx Inc. and Wessuc Inc. for Vacuum Truck Environmental Services and Hazardous Waste Management for Toronto Water

Date: November 25, 2021
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:
Request for Quotation, Ariba Document Number 2718612730

Description:
For the non-exclusive supply of all labour, materials and equipment required to provide Vacuum Truck Environmental Services and Hazardous Waste Management for a period of one (1) year from the date of award, with the option to renew the contracts for four (4) additional separate one (1) year periods.

Should the option(s) be exercised, then the General Manager of Toronto Water will request the Chief Procurement Officer to process the renewals under the same terms and conditions.

Recommended Supplier:
1. Accuworx Inc.
2. Wessuc Inc.

Contract Award Value:

Accuworx Inc.

From date of award to November 30, 2022

\$ 832,255 net of all applicable taxes and charges

\$ 940,448 including HST and all applicable charges

\$ 846,903 net of HST recoveries

Option Year 1 - December 1, 2022 to November 30, 2023

\$ 857,223 net of all applicable taxes and charges

\$ 968,662 including HST and all applicable charges

\$ 872,310 net of HST recoveries

Option Year 2 - December 1, 2023 to November 30, 2024

\$ 882,940 net of all applicable taxes and charges

\$ 997,722 including HST and all applicable charges

\$ 898,479 net of HST recoveries

Option Year 3 - December 1, 2024 to November 30, 2025

\$ 909,428 net of all applicable taxes and charges

\$ 1,027,653 including HST and all applicable charges

\$ 925,434 net of HST recoveries

Option Year 4 - December 1, 2025 to November 30, 2026

\$ 936,711 net of all applicable taxes and charges

\$ 1,058,483 including HST and all applicable charges

\$ 953,197 net of HST recoveries

The total potential cost to the City including all option years is \$4,496,323 net of HST recoveries. The total potential contract award is \$4,418,556 net of all applicable taxes and charges and \$4,992,968 including all applicable taxes and charges.

Wessuc Inc.

From date of award to November 30, 2022:

\$ 752,993 net of all applicable taxes and charges

\$ 850,882 including HST and all applicable charges

\$ 766,245 net of HST recoveries

Option Year 1 - December 1, 2022 to November 30, 2023

\$ 775,583 net of all applicable taxes and charges

\$ 876,408 including HST and all applicable charges

\$ 789,233 net of HST recoveries

Option Year 2 - December 1, 2023 to November 30, 2024

\$ 798,850 net of all applicable taxes and charges

\$ 902,701 including HST and all applicable charges

\$ 822,910 net of HST recoveries

Option Year 3 - December 1, 2024 to November 30, 2025
\$ 822,816 net of all applicable taxes and charges
\$ 929,782 including HST and all applicable charges
\$ 837,297 net of HST recoveries

Option Year 4 - December 1, 2025 to November 30, 2026
\$ 847,500 net of all applicable taxes and charges
\$ 957,675 including HST and all applicable charges
\$ 862,416 net of HST recoveries

The total potential cost to the City including all option years is \$4,068,101 net of HST recoveries. The total potential contract award is \$3,997,741 net of all applicable taxes and charges and \$4,517,448 including all applicable taxes and charges.

The total potential cost to the City including option years for both contracts is \$8,564,424 net of HST recoveries. The total potential award for both contracts is \$8,416,297 net of all applicable taxes and charges and \$9,510,416 including all applicable taxes and charges.

Contracts are expected to start on date of award and end on November 30, 2022 with the option to renew each Contract for four (4) additional and separate one (1) year periods.

The above cost calculations reflect an estimated annual 3% Consumer Price Index (CPI) adjustment applied annually to the yearly cost after the initial year.

FINANCIAL IMPACT

The total potential contract award identified in this report including all of the option years is \$9,510,416 including all applicable taxes and charges. The total potential cost to the City is \$8,564,424 net of HST recoveries.

The total engineering estimate is \$9,345,937 net of all taxes and charges.

Funding is available in the 2021 Approved Operating Budget for Toronto Water. Additional funding for the balance of the contract is included in the 2022 Operating Budget Submission for Toronto Water.

Should the City choose to exercise its option(s) to renew for an additional four (4) separate one (1) year periods, then additional funding will be available/included in the 2022-2024 Operating Budget Submission for Toronto Water. Funding details are summarized in Table 1 as follows:

Table 1: Financial Impact Summary of Recommended Contract

G/L Acct /Cost Centre	Contract Period: Date of Award to Dec 31, 2021	Contract Period: Jan 1, 2022 to Nov 30, 2022	Option Year 1: Dec 1, 2022 to Nov 30, 2023	Option Year 2: Dec 1, 2023 to Nov 30, 2024	Option Year 3: Dec 1, 2024 to Nov 30, 2025	Option Year 4: Dec 1, 2025 to Nov 30, 2026	Total (net of HST Recoveries)
TW2060 TW4036 TW4022 TW4075 TW4080 TW4070 TW2055 TW7020 TW4095 TW4100 TW7065 TW7035 TW7050 G/L: 4424 4860 4440 4420	\$134,429	\$1,478,719	\$1,661,543	\$1,711,389	\$1,762,731	\$1,815,613	\$8,564,424

The Chief Financial Officer and Treasurer has reviewed this report and agrees with information included in the Financial Impact section.

SOLICITATION SUMMARY

Solicitation Issued: February 12, 2021

Solicitation Closed: May 14, 2021

Number of Addenda Issued: Three (3)

Number of Bids: Three (3)

Table 2: Summary of Bids Received including bid price

Supplier Name	Bid Price (excluding H.S.T.)
Spartan Response Inc.	\$1,035,344.00*
Accuworx Inc.	\$1,449,222.10
Wessuc Inc.	\$1,721,274.10

*Supplier was found non-compliant with mandatory requirements.

DIVISION CONTACTS

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COMMENTS

The RFQ is structured to allow for the contract to be awarded to up to two (2) Suppliers meeting specification with 52.5% of the contract value being awarded to the lowest Supplier and 47.5% of the contract value being awarded to the second lowest Supplier. The contract award value was determined based on the average total bid price between the lowest Supplier and the second lowest Supplier.

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok,
Chief Procurement Officer