



## **BID AWARD PANEL CONTRACT AWARD**

### **Award of Ariba Document Number 2959888829 to Multiple Successful Suppliers for the Biosolids Haulage and Beneficial Use Ashbridges Bay Wastewater Treatment Plant for Toronto Water**

Date: December 2, 2021  
To: Bid Award Panel  
From: Chief Procurement Officer  
Wards: 14

#### **RECOMMENDATIONS**

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**The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:**

**Solicitation Number:**

Request for Proposal, Ariba Document Number 2959888829

**Description:**

For the provision of services for the removal, haulage, and Beneficial Use of Biosolids from the Ashbridges Bay Wastewater Treatment Plant (ABTP), including haulage and alternative landfill disposal, as a contingency measure, if and when required and approved by the City for Toronto Water for a period of three (3) years in duration, with an option in favour of the City, in its sole discretion, to extend the Contract on the same terms and conditions for up to two (2) additional one (1) year periods.

Should the option(s) be exercised, then the General Manager of Toronto Water will request the Chief Procurement Officer to process the renewals under the same terms and conditions.

**Recommended Supplier:**

1. 2386246 Ontario Inc. DBA Thomas Nutrient Solutions
2. Lystek International Corporation
3. Terratec Environmental Ltd.
4. Wessuc Inc.
5. N-Viro Systems Canada Inc. DBA Walker Environmental Group
6. THF Limited

**Contract Award Value:**

**2386246 Ontario Inc DBA Thomas Nutrient Solutions**

From January 1, 2022 to December 31, 2024

\$3,656,535 net of all applicable taxes and charges

\$4,131,884 including HST and all applicable charges

\$3,720,890 net of HST recoveries

**Contract is expected to start on January 1, 2022 and end on December 31, 2024.**

Option Year 1: From January 1, 2025 to December 31, 2025

\$1,292,696 net of all applicable taxes and charges

\$1,460,747 including HST and all applicable charges

\$1,315,447 net of HST recoveries

Option Year 2: From January 1, 2026 to December 31, 2026

\$1,331,477 net of all applicable taxes and charges

\$1,504,569 including HST and all applicable charges

\$1,354,911 net of HST recoveries

**The total potential cost to the City for the 2386246 Ontario Inc DBA Thomas Nutrient Solutions contract, including all option years is \$6,391,248 net of HST Recoveries.** The total potential contract award including all option years is \$7,097,200 including all applicable charges and taxes, \$6,280,708 net of all applicable taxes and charges.

**Lystek International Corporation**

From February 8, 2022 to February 7, 2025

\$7,535,460 net of all applicable taxes and charges

\$8,515,069 including HST and all applicable charges

\$7,668,084 net of HST recoveries

**Contract is expected to start on February 8, 2022 and end on February 7, 2025.**

Option Year 1: From February 8, 2025 to February 7, 2026

\$2,664,014 net of all applicable taxes and charges

\$3,010,336 including HST and all applicable charges

\$2,710,900 net of HST recoveries

Option Year 2: From February 8, 2026 to February 7, 2027

\$2,743,934 net of all applicable taxes and charges

\$3,100,646 including HST and all applicable charges

\$2,792,227 net of HST recoveries

**The total potential cost to the City for the Lystek International Corporation contract, including all option years is \$13,171,212 net of HST Recoveries.** The total potential contract award including all option years is \$14,626,051 including all applicable charges and taxes, \$12,943,408 net of all applicable taxes and charges.

**Terratec Environmental Ltd.**

From March 14, 2022 to March 13, 2025

\$5,119,844 net of all applicable taxes and charges

\$5,785,424 including HST and all applicable charges

\$5,209,953 net of HST recoveries

**Contract is expected to start on March 14, 2022 and end on March 13, 2025.**

Option Year 1: From March 14, 2025 to March 13, 2026

\$1,810,020 net of all applicable taxes and charges

\$2,045,323 including HST and all applicable charges

\$1,841,876 net of HST recoveries

Option Year 2: From March 14, 2026 to March 13, 2027

\$1,864,321 net of all applicable taxes and charges

\$2,106,683 including HST and all applicable charges

\$1,897,133 net of HST recoveries

**The total potential cost to the City for the Terratec Environmental contract, including all option years is \$8,948,963 net of HST Recoveries.** The total potential contract award including all option years is \$9,937,429 including all applicable charges and taxes, \$8,794,185 net of all applicable taxes and charges.

**Wessuc Inc.**

From January 1, 2022 to December 31, 2024

\$7,425,887 net of all applicable taxes and charges

\$8,391,253 including HST and all applicable charges

\$7,556,583 net of HST recoveries

**Contract is expected to start on January 1, 2022 and end on December 31, 2024.**

Option Year 1: From January 1, 2025 to December 31, 2025

\$2,625,277 net of all applicable taxes and charges

\$2,966,563 including HST and all applicable charges

\$2,671,481 net of HST recoveries

Option Year 2: From January 1, 2026 to December 31, 2026

\$2,704,035 net of all applicable taxes and charges

\$3,055,559 including HST and all applicable charges

\$2,751,626 net of HST recoveries

**The total potential cost to the City for the Wessuc Inc. contract, including all option years is \$12,979,690 net of HST Recoveries.** The total potential contract award including all option years is \$14,413,375 including all applicable charges and taxes, \$12,755,199 net of all applicable taxes and charges.

**N-Viro Systems Canada Inc. DBA Walker Environmental Group**

From January 13, 2022 to January 12, 2025

\$5,092,258 net of all applicable taxes and charges

\$5,754,251 including HST and all applicable charges  
\$5,181,881 net of HST recoveries

**Contract is expected to start on January 13, 2022 and end on January 12, 2025.**

Option Year 1: From January 13, 2025 to January 12, 2026  
\$1,800,268 net of all applicable taxes and charges  
\$2,034,303 including HST and all applicable charges  
\$1,831,952 net of HST recoveries

Option Year 2: From January 13, 2026 to January 12, 2027  
\$1,854,276 net of all applicable taxes and charges  
\$2,095,332 including HST and all applicable charges  
\$1,886,911 net of HST recoveries

**The total potential cost to the City for the N-Viro Systems Canada Inc. DBA Walker Environmental Group contract, including all option periods is \$8,900,745 net of HST Recoveries.** The total potential contract award including all option years is \$9,883,885 including all applicable charges and taxes, \$8,746,801 net of all applicable taxes and charges.

#### **THF Limited**

From December 20, 2021 to December 19, 2024  
\$10,012,430 net of all applicable taxes and charges  
\$11,314,045 including HST and all applicable charges  
\$10,188,648 net of HST recoveries

**Contract is expected to start on December 20, 2021 and end on December 19, 2024.**

Option Year 1: From December 20, 2024 to December 19, 2025  
\$3,539,698 net of all applicable taxes and charges  
\$3,999,859 including HST and all applicable charges  
\$3,601,997 net of HST recoveries

Option Year 2: From December 20, 2025 to December 19, 2026  
\$3,645,889 net of all applicable taxes and charges  
\$4,119,854 including HST and all applicable charges  
\$3,710,056 net of HST recoveries

**The total potential cost to the City for the THF Limited contract, including all option periods is \$17,500,701 net of HST Recoveries.** The total potential contract award including all option years is \$19,433,758 including all applicable charges and taxes, \$17,198,016 net of all applicable taxes and charges.

The total potential contract award identified in this report including optional periods is \$75,391,698 including all applicable taxes and charges. **The total potential cost to the City including optional periods for all contracts is \$67,892,559 net of HST recoveries.**

The above cost calculations reflect an estimated annual 3% Consumer Price Index (CPI) adjustment applied annually to the yearly cost after the initial year.

## **FINANCIAL IMPACT**

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The total potential contract award identified in this report including optional periods for all contracts is \$75,391,698 including all applicable taxes and charges. The total potential cost to the City including optional periods for all contracts is \$67,892,559 net of HST recoveries.

Funding has been included in the 2021 Approved Operating Budget and 2022 Recommended Operating Budget for Toronto Water. Funding for the remaining contract period will be requested in the 2023-2025 Operating Budget Submissions for Toronto Water.

Should the City choose to exercise the option to renew for up to additional two (2) separate one (1) year periods, funding will be requested in future Operating Budget Submissions for Toronto Water. Financial impact summary of recommended contracts is presented in the Table 1 included in Attachment 1.

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial impact information.

## **SOLICITATION SUMMARY**

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**Solicitation Issued:** August 4, 2021  
2021

**Solicitation Closed:** September 10,

**Number of Addenda Issued:** Two (2)

**Number of Bids:** Six (6)

Table 1: Summary of Bids Received

|                                                           |
|-----------------------------------------------------------|
| 2386246 Ontario Inc. DBA Thomas Nutrient Solutions        |
| Lystek International Corporation                          |
| N-Viro Systems Canada Inc. DBA Walker Environmental Group |
| Terratec Environmental Ltd.                               |
| THF Limited                                               |
| Wessuc Inc.                                               |

**Range of Scores:**

93.20 - 85.38

## **DIVISION CONTACTS**

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Frank Quarisa, Director Wastewater Treatment, Toronto Water Division, Telephone: 416-392-8230, Frank.Quarisa@toronto.ca

## **COMMENTS**

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For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value per supplier is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and proposals were opened publicly; and

d. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

## **SIGNATURE**

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Michael Pacholok, Chief Procurement Officer

## **ATTACHMENTS**

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Attachment 1: Financial Impact Summary of Recommended Contracts