



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Document Number 3234101121 to Managing Information System 3 Inc. for ExaGrid Hardware Appliances, Software, Licenses, Subscription, Warranty, Maintenance & Support for Toronto Water

Date: December 16, 2021
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Request for Quotation, Ariba Document Number 3234101121

Description:

For ExaGrid Hardware Appliances, Software, Licenses, Subscription, Warranty, Maintenance & Support for the City of Toronto's Toronto Water Division for a period of three (3) years.

Recommended Supplier:

Managing Information System 3 Inc.

Contract Award Value:

\$637,500 USD net of all applicable taxes and charges (\$790,500 CAD)

\$720,375 USD HST and all applicable charges (\$893,265 CAD)

\$648,720 USD net of HST recoveries (\$804,413 CAD)

Contract is expected to start on the date of award and end on December 31, 2023.

FINANCIAL IMPACT

The total potential contract award identified in this report is \$637,500 USD (\$790,500 CAD) net of all applicable taxes and charges, \$720,375 USD (\$893,265 CAD) including all applicable taxes and charges. The total cost to the City is \$648,720 USD (\$804,413 CAD) net of HST recoveries. The currency exchange rate identified in this report is \$1.00 USD equals to \$1.24 CAD (December 2021).

The engineering estimate for this project is \$719,950 USD net of all applicable taxes and charges.

Funding is available in the 2021 Approved Capital Budget and the 2022-2030 Approved Capital Plan for Toronto Water. Funding details are summarized in Table 1 as follows:

Table 1: Financial Impact Summary of Recommended Contract (net of HST recoveries)

Period	WBS Element and Description	Total USD (Net of HST Recoveries)	Total CAD (Net of HST Recoveries)
Date of Award to Dec 31, 2021	CPW039-10-20 (Business & Tech. Improvement – Phase 2)	\$370,700	\$459,668
Jan 1, 2022 to Dec 31, 2022		\$185,335	\$229,815
Jan 1 to Dec 31, 2023		\$92,685	\$114,929
Total (Net of HST Recoveries)		\$648,720	\$804,412

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial impact information.

SOLICITATION SUMMARY

Solicitation Issued: November 8, 2021 **Solicitation Closed:** December 6, 2021

Number of Addenda Issued: One (1)

Number of Bids: Three (3)

Table 2: Summary of Bids Received including Bid Price;

Supplier Name	Bid Price (excluding H.S.T.)
Managing Information Systems 3 Inc.	\$637,500USD
All Value Inc.	\$810,900 USD
CDW Canada Inc.	\$929,390 USD

DIVISION CONTACTS

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COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok
Chief Procurement Officer