

REPORT FOR ACTION

Toronto Parking Authority Agreement Extension - Parking Services Agreement

Date: November 18, 2021

To: The Board of Governors of Exhibition Place

From: Don Boyle, Chief Executive Officer

Wards: All

SUMMARY

This report is to seek the Board authority to extend the Parking Services Agreement with Toronto Parking Authority ("TPA") for an additional term additional term of one (1) year, six (6) months and sixteen (16) days to end on March 31, 2023.

This agreement is for TPA to maintain, repair, and operate Exhibition Place sixteen (16) Pay and Display parking equipment at eight (8) car parks, and also to provide, operate, and maintain the TPA Mobile Payment Program for the grounds parking areas.

The proposed extension with TPA will be in accordance with the same commercial terms and conditions of the existing Agreement.

The agreement extension is also subject to TPA Board's approval at their next Board meeting.

Exhibition Place has two (2) parking services agreements with TPA as shown below, staff seek the Board authority to extend only the first agreement so that the two agreements will become co-terminus:

#	Nature of Agreement	Start Date	End Date
1	Parking Services Agreement: Maintain, repair, and operate Exhibition Place sixteen (16) Pay and Display parking equipment at eight (8) car parks and provide, and operate, and maintain the Mobile Payment Program for grounds parking areas, including the provision of revenue collections.	09/15/2016	09/14/2021

#	Nature of Agreement	Start Date	End Date
2	Parking Consultancy and Support Services Agreement: Provide consultancy, purchasing, installation and support services relating to (1) parking technology at the Enercare Centre parking garage, and (2) refurbishment of sixteen (16) grounds parking booths in the 8 car parks, including the provision of revenue collections.	04/01/2018	03/31/2023

RECOMMENDATIONS

The Chief Executive Officer recommends that:

1) The Board authorize the CEO, to enter and execute on behalf of Exhibition Place, an extension to the Parking Equipment Services Agreement with Toronto Parking Authority to March 31, 2023 with respect to the grounds eight (8) car parks generally in accordance with the terms and conditions as previously agreed to or amended terms and conditions as may be acceptable to the CEO of Exhibition Place.

FINANCIAL IMPACT

There are no direct financial implications resulting from the adoption of this report. The ongoing annual support and software maintenance costs are already provided for in the Board's operating budget.

DECISION HISTORY

The Exhibition Place 2017 - 2019 Strategic Plan had a Financial Goal to maintain and achieve a positive financial performance across Exhibition Place and all its businesses, and as a Strategy ensure and deliver operating results that meet or show positive revenue and/or positive under expenditure to budget.

On December 11, 2017 the Board approved to enter into a five (5) year agreement with the TPA to provide consultancy, purchasing, installation, and support services relating to (1) parking technology at the Enercare Centre parking garage; and (2) refurbishment of sixteen grounds parking booths

<http://app.toronto.ca/tmmis/viewAgendaItemHistory.do?item=2017.EP7.11>

At its meeting of February 12, 2016, the Board adopted the Parking Consultant Report from WSP Canada Inc. Executive Summary (Appendix A) and the Report outlining the: (1) Summary of Recommendations (Appendix B); and a Summary of Directions and Timelines for completion of each of the recommended actions (Appendix C).

<https://www.explace.on.ca/files/file/58d03e8bda5ba/Item-3-Parking-Study.pdf>

[https://www.explace.on.ca/files/file/58d040d225de6/Item-3-Parking-Study-Appendix-A\(1\).pdf](https://www.explace.on.ca/files/file/58d040d225de6/Item-3-Parking-Study-Appendix-A(1).pdf)

<https://www.explace.on.ca/files/file/58d03e8af2b05/Item-3-Parking-Study-Appendix-B.pdf>

At its meeting of April 15, 2015, the Board approved entering into an agreement with WSP Canada Inc. for the provision of consulting services to provide a Parking Study for Exhibition Place including the development of a comprehensive parking strategy leading to the construction of a new parking facility.

<https://www.explace.on.ca/files/file/58c6ba54ee42a/Item-10-Parking-Study.pdf>

COMMENTS

In terms of the existing service agreements with Toronto Parking Authority (TPA), Exhibition Place has two (2) such agreements:

1) Parking Equipment Services: Signed on September 15, 2016 for a term of five (5) years to have TPA maintain, repair, and operate EP's sixteen (16) Pay and Display parking equipment at 8 car parks and provide, operate, and maintain the Mobile Payment Program for EP parking areas, including the provision of revenue. This agreement was entered into September 15, 2016 and ended September 15, 2021.

2) Consultancy and Business Support Services: Signed on April 1, 2018, Exhibition Place entered into a Business Service Agreement (TPA Agreement) with the TPA to provide consultancy, purchasing, installation, and support services relating to (1) parking technology at the Enercare Centre parking garage, and (2) refurbishment of sixteen (16) grounds parking booths in the 8 car parks which will end on March 31, 2023.

Staff believe that there are synergies in service level and administration with having one combined agreement with TPA ending at the same date versus two (2) separate ones on a move forward basis. Therefore, the extension of the first agreement will be co-terminus to have the same end date to both agreements.

Once approved, staff will start to negotiate, enter, and execute on behalf of the Board one (1) parking services agreement for all provision of services before the expiry of the extension. This parking services agreement will include provision of services for both the eight (8) car parks on the main lot, as well as, for the underground garage in the Enercare Centre. Maintain, repair, and operate EP's sixteen (16) Pay and Display parking equipment at 8 car parks and provide, operate, and maintain the Mobile Payment Program for the grounds parking areas, including the provision of revenue collections and processing.

The relationship with TPA since September 2016 has been very positive and Exhibition Place benefit from the use of TPA organizational expertise, personnel, existing parking technology platform and other resources as required.

Exhibition Place is experiencing increasing use on the grounds from the expansion of BMO Field, the opening of the Basketball Training Facility, the opening of Hotel X, increased activity in the Beanfield Centre and more attendees within the tenanted venues which have created challenges on parking capacities and parking systems.

CONTACT

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SIGNATURE

Don Boyle
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