

Dear Mayor Tory and Executive Committee Members,

Re: EX23.2, Innovative Partnership to Accelerate Digital Services with Payments

Paylt Digital Government Inc. is honored by the potential partnership with the City of Toronto.

We are proud to be on the list of growing technology firms that have chosen Toronto for their Canadian headquarters. As the city turns toward recovery from the pandemic, we are excited to accelerate our investment in Toronto's exceptional community of skilled software developers and its culture of innovation that have attracted and inspired other technology leaders from across North America. Paylt's investment in a Toronto-based Canadian HQ will bring high wage jobs and economic impact that will continue this success and bolster the region and its economic recovery.

We have already become a part of the local tech and innovation community. In September of 2020 Paylt announced a partnership with Women Who Code Toronto. Women Who Code is the largest and most active community for technical women in the world. Their award-winning programs support more than 230,000 women around the globe to level up in their technical careers every step of the way. In addition, Paylt announced long-term partnerships with Toronto-based firms Marketing Automation Canada and Productive Shop to help with our North American digital marketing efforts.

We sincerely appreciate the council's diligence and the tireless efforts of the city staff to solidify this partnership. We look forward to the many years ahead of us improving the lives of constituents, creating jobs, and driving investment and success in the Toronto region.

A handwritten signature in black ink that reads "John Thomson". The signature is written in a cursive, flowing style.

John Thomson
Founder and CEO
Paylt