Appendix 1 - Divisional Financial Impact Summary by Supplier for the Contract Term

	Net of HST Recoveries				
Seniors Services and Long-Term Care Division	**HVAC Services Ainsworth Inc.**	**BAS Services Ainswoth Inc.**	**HVAC Contingency**	**BAS Contingency**	**HVAC & BAS Total**
Cost Centre/Cost Element: D3*061 / 4411, 4699					
Initial Term from Oct 1, 2021 to Dec 31, 2021	$ 202,474	$ 18,027	$ 50,619	$ 4,507	$ 275,627
Initial Term from Jan 1, 2022 to Dec 31, 2022	$ 809,898	$ 72,108	$ 202,474	$ 18,027	$ 1,102,508
Initial Term from Jan 1, 2023 to Dec 31, 2023	$ 809,898	$ 72,108	$ 202,474	$ 18,027	$ 1,102,508
Initial Term from Jan 1, 2024 to Sep 30, 2024	$ 607,423	$ 54,081	$ 151,856	$ 13,520	$ 826,881
Total Initial Term Oct 1, 2021 to Sep 30, 2024	**$ 2,429,694**	**$ 216,325**	**$ 607,423**	**$ 54,081**	**$ 3,307,524**
Option Year 1 from Oct 1, 2024 to Dec 31, 2024	$ 206,524	$ 18,388	$ 51,631	$ 4,597	$ 281,140
Option Year 1 from Jan 1, 2025 to Sep 30, 2025	$ 619,572	$ 55,163	$ 154,893	$ 13,791	$ 843,419
Option Year 2 from Oct 1, 2025 to Dec 31, 2025	$ 210,654	$ 18,755	$ 52,664	$ 4,689	$ 286,762
Option Year 2 from Jan 1, 2026 to Sep 30, 2026	$ 631,963	$ 56,266	$ 157,991	$ 14,067	$ 860,287
Total Contract Value	$ 4,098,408	$ 364,898	$ 1,024,602	$ 91,224	$ 5,579,132

	Net of HST Recoveries						
CREM Division	**HVAC Services Standard Mechanical Systems Limited**	**HVAC Services Ainsworth Inc.**	**BAS Services Ainswoth Inc.**	**BAS Services Ambient Mechanical**	**HVAC Contingency**	**BAS Contingency**	**HVAC & BAS Total**
Cost Centre Group/Cost Element: FA100-30.S/4424, FA100-30.S/4424							
Initial Term from Oct 1, 2021 to Dec 31, 2021	$ 339,738	$ 761,574	$ 187,143	$ 12,600	$ 107,102	$ 74,320	$ 1,482,478
Initial Term from Jan 1, 2022 to Dec 31, 2022	$ 1,358,952	$ 3,046,298	$ 748,573	$ 50,400	$ 428,410	$ 297,280	$ 5,929,913
Initial Term from Jan 1, 2023 to Dec 31, 2023	$ 1,358,952	$ 3,046,298	$ 748,573	$ 50,400	$ 428,410	$ 297,280	$ 5,929,913
Initial Term from Jan 1, 2024 to Sep 30, 2024	$ 1,019,214	$ 2,284,723	$ 561,430	$ 37,800	$ 321,307	$ 222,960	$ 4,447,435
Total Initial Term Oct 1, 2021 to Sep 30, 2024	**$ 4,076,857**	**$ 9,138,894**	**$ 2,245,719**	**$ 151,199**	**$ 1,285,229**	**$ 891,841**	**$ 17,789,738**
Option Year 1 from Oct 1, 2024 to Dec 31, 2024	$ 346,533	$ 776,806	$ 190,886	$ 12,852	$ 280,835	$ 75,806	$ 1,683,718
Option Year 1 from Jan 1, 2025 to Sep 30, 2025	$ 1,039,598	$ 2,330,418	$ 572,658	$ 38,556	$ 842,504	$ 227,419	$ 5,051,154
Option Year 2 from Oct 1, 2025 to Dec 31, 2025	$ 353,463	$ 792,342	$ 194,704	$ 13,109	$ 286,451	$ 77,323	$ 1,717,392
Option Year 2 from Jan 1, 2026 to Sep 30, 2026	$ 1,060,390	$ 2,377,026	$ 584,112	$ 39,327	$ 859,354	$ 231,968	$ 5,152,177
Total Contract Value	$ 6,876,842	$ 15,415,486	$ 3,788,079	$ 255,043	$ 3,554,373	$ 1,504,357	$ 31,394,180

Children's Services Division	HVAC Services Standard Mechanical Systems Limited (Net of HST Recoveries)	BAS Services (Net of HST Recoveries)	HVAC Contingency (Net of HST Recoveries)	HVAC & BAS Total Net of HST Recoveries
Cost Centre/Cost Element: E0552M/4411				
Initial Term from Oct 1, 2021 to Dec 31, 2021	$ 21,103	$ -	$ 5,276	$ 26,379
Initial Term from Jan 1, 2022 to Dec 31, 2022	$ 84,412	$ -	$ 21,103	$ 105,515
Initial Term from Jan 1, 2023 to Dec 31, 2023	$ 84,412	$ -	$ 21,103	$ 105,515
Initial Term from Jan 1, 2024 to Sep 30, 2024	$ 63,309	$ -	$ 15,827	$ 79,137
Total Initial Term Oct 1, 2021 to Sep 30, 2024	**$ 253,237**	**$ -**	**$ 63,309**	**$ 316,546**
Option Year 1 from Oct 1, 2024 to Dec 31, 2024	$ 21,525	$ -	$ 5,381	$ 26,906
Option Year 1 from Jan 1, 2025 to Sep 30, 2025	$ 64,575	$ -	$ 16,144	$ 80,719
Option Year 2 from Oct 1, 2025 to Dec 31, 2025	$ 21,956	$ -	$ 5,489	$ 27,445
Option Year 2 from Jan 1, 2026 to Sep 30, 2026	$ 65,867	$ -	$ 16,467	$ 82,334
Total Contract Value	$ 427,160	$ -	$ 106,790	$ 533,950

Parks Forestry and Recreation Division	HVAC Services Standard Mechanical Systems Limited (Net of HST Recoveries)	BAS Services Ainswoth Inc. (Net of HST Recoveries)	BAS Services Ambient Mechanical (Net of HST Recoveries)	HVAC Contingency (Net of HST Recoveries)	BAS Contingency (Net of HST Recoveries)	HVAC & BAS Total (Net of HST Recoveries)
Cost Centre/Cost Element: GL 4411 PKS-NY, CR-FOE, CR-FOW						
Initial Term from Oct 1, 2021 to Dec 31, 2021	$ 35,609	$ 61,388	$ 3,637	$ 25,440	$ 16,256	$ 142,331
Initial Term from Jan 1, 2022 to Dec 31, 2022	$ 142,437	$ 245,553	$ 14,548	$ 101,760	$ 65,025	$ 569,323
Initial Term from Jan 1, 2023 to Dec 31, 2023	$ 142,437	$ 245,553	$ 14,548	$ 101,760	$ 65,025	$ 569,323
Initial Term from Jan 1, 2024 to Sep 30, 2024	$ 106,827	$ 184,165	$ 10,911	$ 76,320	$ 48,769	$ 426,992
Total Initial Term Oct 1, 2021 to Sep 30, 2024	**$ 427,310**	**$ 736,660**	**$ 43,643**	**$ 305,280**	**$ 195,076**	**$ 1,707,968**
Option Year 1 from Oct 1, 2024 to Dec 31, 2024	$ 36,321	$ 62,616	$ 3,710	$ 25,440	$ 16,581	$ 144,668
Option Year 1 from Jan 1, 2025 to Sep 30, 2025	$ 108,964	$ 187,848	$ 11,129	$ 76,320	$ 49,744	$ 434,005
Option Year 2 from Oct 1, 2025 to Dec 31, 2025	$ 37,048	$ 63,868	$ 3,784	$ 25,440	$ 16,913	$ 147,053
Option Year 2 from Jan 1, 2026 to Sep 30, 2026	$ 111,143	$ 191,605	$ 11,351	$ 76,320	$ 50,739	$ 441,159
Total Contract Value	$ 720,786	$ 1,242,598	$ 73,617	$ 508,800	$ 329,054	$ 2,874,854

	Net of HST Recoveries				
Economic Development and Culture Division	**HVAC Services** Standard Mechanical Systems Limited	**BAS Services** Ainswoth Inc.	**HVAC Contingency**	**BAS Contingency**	**HVAC & BAS Total**
Cost Centre/Cost Element: EC040-44-A (AH0020 to AH0156)					
Initial Term from Oct 1, 2021 to Dec 31, 2021	$ 12,689	$ 3,856	$ 3,172	$ 964	$ 20,682
Initial Term from Jan 1, 2022 to Dec 31, 2022	$ 50,757	$ 15,426	$ 12,689	$ 3,856	$ 82,728
Initial Term from Jan 1, 2023 to Dec 31, 2023	$ 50,757	$ 15,426	$ 12,689	$ 3,856	$ 82,728
Initial Term from Jan 1, 2024 to Sep 30, 2024	$ 38,068	$ 11,569	$ 9,517	$ 2,892	$ 62,046
Total Initial Term Oct 1, 2021 to Sep 30, 2024	**$ 152,271**	**$ 46,277**	**$ 38,068**	**$ 11,569**	**$ 248,185**
Option Year 1 from Oct 1, 2024 to Dec 31, 2024	$ 12,943	$ 3,934	$ 3,236	$ 983	$ 21,096
Option Year 1 from Jan 1, 2025 to Sep 30, 2025	$ 38,829	$ 11,801	$ 9,707	$ 2,950	$ 63,287
Option Year 2 from Oct 1, 2025 to Dec 31, 2025	$ 13,202	$ 4,012	$ 3,300	$ 1,003	$ 21,518
Option Year 2 from Jan 1, 2026 to Sep 30, 2026	$ 39,606	$ 12,037	$ 9,901	$ 3,009	$ 64,553
Total Contract Value	$ 256,851	$ 78,060	$ 64,213	$ 19,515	$ 418,639

	Net of HST Recoveries				
Solid Waste Management Services Division	**HVAC Services** Standard Mechanical Systems Limited	**BAS Services** Ainswoth Inc.	**HVAC Contingency**	**BAS Contingency**	**HVAC & BAS Total**
Cost Centre/Cost Element: GL 4403 CC: SW0011, SW0850-SW0856, SW0862, SW0864 & CSW-930-03-01					
Initial Term from Oct 1, 2021 to Dec 31, 2021	$ 4,780	$ 5,994	$ 1,195	$ 1,498	$ 13,468
Initial Term from Jan 1, 2022 to Dec 31, 2022	$ 19,122	$ 23,975	$ 4,780	$ 5,994	$ 53,870
Initial Term from Jan 1, 2023 to Dec 31, 2023	$ 19,122	$ 23,975	$ 4,780	$ 5,994	$ 53,870
Initial Term from Jan 1, 2024 to Sep 30, 2024	$ 14,341	$ 17,981	$ 3,585	$ 4,495	$ 40,403
Total Initial Term Oct 1, 2021 to Sep 30, 2024	**$ 57,365**	**$ 71,924**	**$ 14,341**	**$ 17,981**	**$ 161,611**
Option Year 1 from Oct 1, 2024 to Dec 31, 2024	$ 4,876	$ 6,113	$ 1,219	$ 1,528	$ 13,737
Option Year 1 from Jan 1, 2025 to Sep 30, 2025	$ 14,628	$ 18,340	$ 3,657	$ 4,585	$ 41,211
Option Year 2 from Oct 1, 2025 to Dec 31, 2025	$ 4,974	$ 6,236	$ 1,243	$ 1,559	$ 14,012
Option Year 2 from Jan 1, 2026 to Sep 30, 2026	$ 14,921	$ 18,707	$ 3,730	$ 4,677	$ 42,035
Total Contract Value	$ 96,764	$ 121,321	$ 24,191	$ 30,330	$ 272,605

Total Contract Value (with HST recoveries)	$ 41,073,361
2021 Cost (with HST recoveries)	$ 1,960,964

The Contract(s) prices are fixed for the initial term (three (3) years) and there will be no CPI increase. Included in the City's decision to exercise any option year(s), there is an annual price adjustment that will be applied after the Contract(s) initial term end date in accordance with the annual **Consumer Price Index (CPI), (CPI Index-All Items-Toronto**) to a maximum of 2%.