

CITY-WIDE REAL ESTATE
Next Phase of Implementation
Presentation to Toronto Parking Authority Board

The purpose of this report is to:

- (1) look back on first 3 years of the model and
- (2) set the foundations for the next phase of implementation and centralization

HIGH-LEVEL REPORT OUTLINE

- 1. **Reminder of the CWRE model** – What did we set out to accomplish and expected outcomes
- 2. **Three-year checkup** – What have we accomplished and key barriers identified
- 3. **Principles for strategic investment in real estate** – Anchor for the next phase of implementation
- 4. **CWRE areas of focus to advance the model** – Roadmap to continue centralization of real estate

CITY-WIDE REAL ESTATE MODEL – REMINDER

Establish a centralized service delivery model for stewardship and strategic planning for City-wide real estate assets to achieve the following outcomes (1) Improved service effectiveness; (2) Cost efficiencies and (3) Enhanced capacity to support City building priorities

PROGRAM MANDATE



ENABLE CITY-BUILDING

Enable City Priorities & Pursue Opportunities In The Public Interest

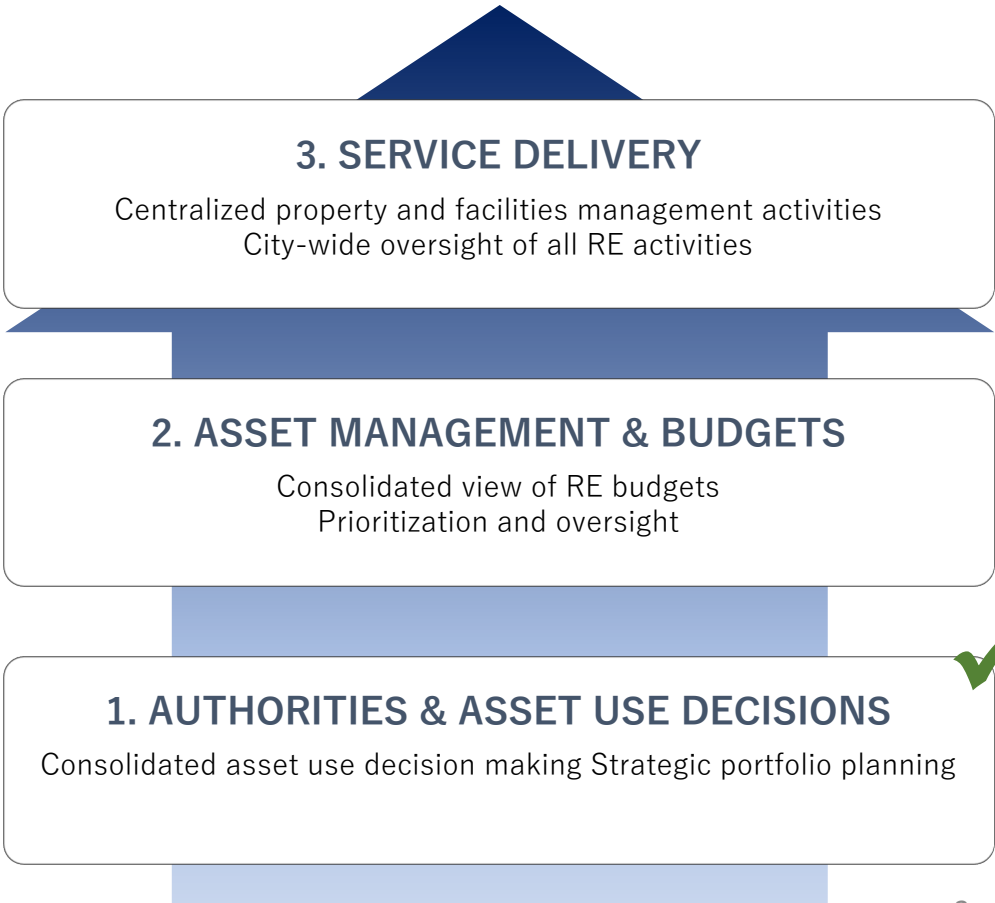
PROGRAM FOCUSED

Deliver Quality Real Estate Service & Solutions To City Programs

REAL ESTATE ASSET STEWARDSHIP

Governance & Oversight Of All City-Wide Real Estate Activities

MATURITY PATH



REPORT RECOMMENDATIONS AND DIRECTIONS

To ensure CWRE Model continued success, several key recommendations are included in the report:

- 1. Re-affirm that all assets are City assets and should be treated on a City-wide basis, and clarify the scope and accountability for real estate matters (authorities and asset use decisions)**
- 2. Adopt a set of real estate investment principles to guide the City's real estate choices, to:**
 - ✓ Maintain a portfolio that meets current and anticipated future needs, city-wide
 - ✓ Make the most effective use of capital based on optimization criteria (e.g. equity; resilience, etc.).
 - ✓ Maximize the value to the public and Improve service to the public
- 3. Adopt changes to policies to operationalize these principles and eliminate barriers, incl.**
 - ✓ Amend legacy Policy on Treatment of Property
 - ✓ Align Strategic Acquisition Policy (*in response to Council Direction in 2019.EX9.6*)
- 4. Direct staff to define new requirements and governance framework for capital investment in real estate**
 - ✓ Set stage for financial consolidation (capital and operating) for real estate asset
- 5. Adopt a new, sustainable financial model for CreateTO that reflects its city-building mandate (*report back*)**
 - ✓ Eliminate Build Toronto and TPLC dividend in this report

STRATEGIC INVESTMENT IN REAL ESTATE: PRINCIPLES

1

The City's real estate assets are to be optimized for City-wide benefit as part of the City-wide Real Estate model. **Capital investment in real estate will be prioritized on a City-wide basis.**

2

Existing real estate assets that are unlocked through portfolio optimization will be repurposed to meet program needs and city building opportunities as a first priority.

3

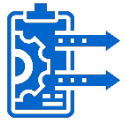
In the event that City Council determines that a sale of a real estate asset is the best way to maximize its value to the City, **net proceeds will be reinvested to fund the purchase of new real estate assets and expanded capacity** that supports the current and future ability to deliver City programs.

4

The City may, from time to time, proactively and strategically acquire real estate assets where lands becoming available from unforeseen circumstances and/or without an identified and/or immediate program requirements.

SETTING THE STAGE FOR NEXT PHASE OF IMPLEMENTATION

Operationalizing these principles requires a number of work-streams and policy decisions, which will be worked on in the next two years:



Strengthening the “Supply-Demand model”



Consolidating RE asset management and budget planning on a City-wide basis



Aligning the strategic acquisition framework with the CWRE model



Modifying policies in conflict with model



Determining a sustainable funding model to support CreateTO

WHAT DOES THIS MEAN TO YOU?

Going forward, this more mature Model will mean continued and improved service delivery to programs:

- (1) Re-affirmation that all assets are “City assets” to be treated and optimized on a City-wide basis, opening up new opportunities for colocations, siting, and revitalizations;
- (2) The Model will work with programs to craft outcomes-based solutions following an exchange of clear and substantiated program requirements; and
- (3) We are launching a multi-year roadmap to get to a centralized view and governance of capital and operating expenditures for real estate assets, beginning with new capital