## Toronto Atmospheric Fund - Consolidated Unaudited Summary of Revenues and Expenditures For 9 months ending September 30, 2021 (\$ in 000's)

| Revenues  | Actual      | tual Quarter |          |    |     |        |       | Comments  |
|---|-------------|--------------|----------|----|-----|--------|-------|---|
| Revenue from Securities Portfolio                 | \$<br>6,216 | \$           | 2,8      | 50 | 4   | \$ 3,3 | 366   | End of September market declines resulted in \$844K revenue for quarter vs. \$2.7M avg per Qtr in 01/02 |
| Direct Investments (Loans and ESPA Contracts)     | \$<br>974   | \$           | ,<br>1,3 | 80 | -\$ |        |       | Delayed/lower advances in 2020 and 2021 resulting in lower interest accrued.                            |
| External Funding - Recognized                     | \$<br>118   | \$           | 6        | 34 | -\$ | \$ 5   | 516   | Approx \$900K deferred due to Covid, expected in 2022   |
| Other Revenues                                    | \$<br>53    | \$           | 4        | 35 | -\$ | \$ 3   | 382   |   |
| Total Revenues                                    | \$<br>7,360 | \$           | 5,2      | 99 | \$  | \$2,   | ,061  |   |
| Program Expenses                                  |             |              |          |    |     |        |       |   |
| Program expenditures - Includes Program Staff     | \$<br>1,844 | \$           | 3,2      | 78 | \$  | \$ 1,- | ,433  | Program expenses \$200K higher in Q3 than Q1/Q2 avg as retrofit activity is gaining momentum            |
| Grants (net of rescissions)                       | \$<br>1,241 | \$           | 1,2      | 15 | -\$ | \$     | 26    | Grants amount to \$500K in quarter  |
| Program Expenses                                  | \$<br>3,085 | \$           | 4,4      | 93 | \$  | \$ 1,- | ,407  |   |
| Corporate Expenses                                |             |              |          |    |     |        |       |   |
| Staff   | \$<br>268   | \$           | 3        | 23 | \$  | 5      | 54    |   |
| Other   | \$<br>154   | \$           | 4        | 95 | \$  | \$.    | 341   | Expenses will be higher in Q4 due to IT project costs but overall costs are expected to by under budget |
| Corporate Expenses                                | \$<br>422   |              | \$8      | 18 | \$  | \$.    | 396   | Variance related to timing of expenses  |
| Total Expenses = Programs + Corporate             | \$<br>3,507 | \$           | 5,3      | 10 | \$  | \$ 1,  | ,803  |   |
| Net Revenues over Expenditures                    | \$<br>3,853 |              |          |    |     |        |       | Earnings fell from \$3.998M due to portfolio performance noted about.                                   |
| Amortization                                      | \$<br>-     | \$           | 6        | 15 |     | \$     | \$615 | Unaudited estimate  |
| Net Revenues over Expenditures after Amortization | \$<br>3,853 | -\$          | 6        | 26 | \$  | 54,    | ,479  |   |

## Notes

This Summary of Revenue and Expenses represents management's best estimate of TAF's financial position at September 30, 2021 and may vary from the audited financial statements.

| Admin Expense as % of Budgeted Proceeds (Portfolio +Direct Revenue) | 10.0% |
|---|-------|
| Admin Expenses as a % of Operating Budget net of external Revenue   | 7%    |
| Grants % of total expenditures                                      | 35%   |