



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Document Number 3136758808 to Titan Sales for the Supply and Delivery of Ten (10) Refuse Trailers with Various Body Configurations for Fleet Services Division

Date: January 6, 2022
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Request for Quotation, Ariba Document Number 3136758808

Description:

For the supply and delivery of Ten (10) latest model refuse trailers with various body configuration, with option to purchase an additional Sixteen (16) units in 2022-2023, Three (3) units in 2023-2024, Nine (9) units in 2024-2025 and Eight (8) units in 2025-2026, pending budget availability. Upon Award of this Request for Quotation, the Supplier and the City will have a Contract from the date of award to December 31, 2026 for a fixed term of five (5) years, all in accordance with the terms, conditions, and specifications contained in this RFQ and any applicable City policy.

Recommended Supplier:

Titan Sales

Contract Award Value: (2022)

\$2,143,867 net of all applicable taxes and charges
\$2,422,570 including HST and all applicable charges
\$2,181,600 net of HST recoveries

Contract Award Value (2023-2026) (Optional):

\$8,824,738 net of all applicable taxes and charges
\$9,971,954 including HST and all applicable charges
\$8,980,053 net of HST recoveries

Total Potential Contract Award Value (2022-2026):
\$10,968,605 net of all applicable taxes and charges
\$12,394,524 including HST and all applicable charges
\$11,161,654 net of HST recoveries

Contract is expected to start on the date of award and end on December 31, 2026.

The above cost calculations reflect a 3% Consumer Price Index adjustment applied annually to each year's cost after the initial one (1) year period.

FINANCIAL IMPACT

The total potential contract award identified in this report is \$10,968,605 net of all applicable taxes and charges, \$12,394,524 including HST and applicable charges. The total potential cost to the City is \$11,161,654 net of HST recoveries.

Funding for the mandatory purchases is available for commitment in the 2021 Approved Capital Budget for Fleet Services and funding for 2022-2026, if applicable, will be requested in future Capital Budget Submissions for Fleet Services. Funding details follow in Table 1:

Table 1: Financial Impact Summary of Recommended Contract (net of HST recoveries)

Division / Account	2022 (net of HST recoveries) (ten units)	2022-2023 (net of HST recoveries) Optional (16 units)	2023-2024 (net of HST recoveries) Optional (3 units)	2024-2025 (net of HST recoveries) Optional (9 units)	2025-2026 (net of HST recoveries) Optional (8 units)
Solid Waste Management Services - Fleet Replacement CFL008	\$2,181,600	\$3,681,513	\$715,970	\$2,419,098	\$2,163,473
Total Price	\$2,181,600	\$3,681,513	\$715,970	\$2,419,098	\$2,163,473

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial impact information.

SOLICITATION SUMMARY

Solicitation Issued: October 5, 2021 **Solicitation Closed:** November 10, 2021
Number of Addenda Issued: Two (2)
Number of Bids: One (1)

Table 2: Summary of Bids Received including bid price:

Supplier Name	Bid Price (excluding H.S.T.)
Titan Sales	\$2,300,963

DIVISION CONTACTS

Sabrina Dipietro, Manager, Purchasing Client Services, Infrastructure and Development Services, Purchasing and Materials Management Division, Tel: 416-397-4809, Email: Sabrina.Dipietro@toronto.ca

Vukadin Lalovic, Director, Asset Management, Fleet Services, Tel: 416-392-6365, Email: Vukadin.Lalovic@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Sandra Lisi for
Mike Pacholok
Chief Procurement Officer