



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Document Number 3156482104 to various Suppliers for General Trades and Minor Building Repair Services

Date: February 3, 2022
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:
Request for Proposal, Ariba Document Number 3156482104

Description:
Supply of all competent labour, materials, supplies, equipment, tools, services, testing devices, skilled trades and supervision to perform Minor Building Repairs, including maintenance, preservation, replacement, preparation, and basic installations to various locations throughout the City of Toronto for the Corporate Real Estate Management Division, Solid Waste Management Division and Municipal Licensing and Standards Division. The term of the agreement is to be for a period of three (3) years, with an option in favour of the City to extend the agreement on the same terms and conditions for an additional one (1) year extension.

Should the option(s) be exercised, then the Executive Director of Corporate Real Estate Management Division will request the Chief Procurement Officer to process the renewals under the same terms and conditions.

Recommended Suppliers:

1. Tribro Group Ltd. (47% of Work)
2. P.S. Painting Limited (27% of Work)
3. Newpark Contracting Incorporated (17% of Work)
4. Direct Construction Company Limited (9% of Work)

Contract Award Value:
1. Tribro Group Ltd
January 1, 2022 to December 31, 2024
\$6,916,504 net of all applicable taxes and charges

\$7,815,650 including HST and all applicable charges
\$7,038,234 net of HST recoveries

Option Year 1: (January 1, 2025 to December 31, 2025)

\$2,398,330 net of all applicable taxes and charges
\$2,710,113 including HST and all applicable charges
\$2,440,541 net of HST recoveries

The total potential contract award including all option years is \$9,314,834 net of all applicable taxes and charges and \$10,525,763 including all applicable taxes and charges. **The total potential cost to the City including all option years is 9,478,775 net of HST recoveries.**

2. P.S. Painting Limited

January 1, 2022 to December 31, 2024

\$4,039,728 net of all applicable taxes and charges
\$4,564,893 including HST and all applicable charges
\$4,110,827 net of HST recoveries

Option Year 1: (January 1, 2025 to December 31, 2025)

\$1,400,795 net of all applicable taxes and charges
\$1,582,898 including HST and all applicable charges
\$1,425,449 net of HST recoveries

The total potential contract award including all option years is \$5,440,523 net of all applicable taxes and charges and \$6,147,790 including all applicable taxes and charges. **The total potential cost to the City including all option years is \$5,536,276 net of HST recoveries.**

3. Newpark Contracting Incorporated.

January 1, 2022 to December 31, 2024

\$2,509,528 net of all applicable taxes and charges
\$2,835,767 including HST and all applicable charges
\$2,553,696 net of HST recoveries

Option Year 1: (January 1, 2025 to December 31, 2025)

\$870,191 net of all applicable taxes and charges
\$983,315 including HST and all applicable charges
\$885,506 net of HST recoveries

The total potential contract award including all option years is \$3,379,719 net of all applicable taxes and charges and \$3,819,082 including all applicable taxes and charges. **The total potential cost to the City including all option years is \$3,439,202 net of HST recoveries.**

4. Direct Construction Company Limited

January 1, 2022 to December 31, 2024

\$1,285,368 net of all applicable taxes and charges
\$1,452,466 including HST and all applicable charges
\$1,307,990 net of HST recoveries

Option Year 1: (January 1, 2025 to December 31, 2025)

\$445,707 net of all applicable taxes and charges
 \$503,649 including HST and all applicable charges
 \$453,552 net of HST recoveries

The total potential contract award including all option years is \$1,731,750 net of all applicable taxes and charges and \$1,956,115 including all applicable taxes and charges. **The total potential cost to the City including all option years is \$1,761,542 net of HST recoveries.**

The combined total potential contract award identified in this report for this initial term including all option years is \$19,866,151 net of all applicable taxes and charges and \$22,448,751 including all applicable taxes and charges. **The total potential cost to the City including all option years for all awards is \$20,215,796 net of HST recoveries.**

The above calculations for the option years reflect an estimated 2% increase in the Consumer Price Index.

Contract is expected to start on date of award and end on December 31, 2025.

FINANCIAL IMPACT

The combined total potential contract award identified in this report, including all option years, is \$19,866,151 net of all applicable taxes and charges and \$22,448,751 including all applicable taxes and charges. The total potential cost to the City, including all option years, is \$20,215,796 net of HST recoveries.

Funding has been included in the 2022 Staff Recommended Operating Budgets for Corporate Real Estate Management and Municipal Licensing and Standards as well as the 2022 Approved Operating and Capital Budgets for Solid Waste Management Services. Additional funding for the balance of the contract period, and the optional period, as required, will be included in the 2023-2025 Operating Submissions for Corporate Real Estate, Municipal Licensing and Standards and Solid Waste Management Services, and the 2023-31 Approved Capital Plan for Solid Waste Management Services, as required.

Table 1: Financial Impact Summary of Recommended Contract

Cost Centre/ Cost Element	Date of Award to December 31, 2022 (Net of HST Recoveries)	January 1, 2023 to December 31, 2023 (Net of HST Recoveries)	January 1, 2024 to December 31, 2024 (Net of HST Recoveries)	Option Yr. January 1, 2025 to December 31, 2025 (Net of HST Recoveries)	TOTAL
FA100-30 / GL4424 (for CREM)	\$3,856,704	\$3,933,838	\$4,012,515	\$4,092,765	\$15,895,822
MS1214, GL 4407 (for MLS)	\$783,552	\$799,223	\$815,208	\$831,512	\$3,229,495
SW0011, SW0850, SW0851, SW0852, SW0853,SW0854, SW0855, SW0856, SW0860,SW0862,	\$67,476	\$67,476	\$67,476	\$70,193	

Cost Centre/ Cost Element	Date of Award to December 31, 2022 (Net of HST Recoveries)	January 1, 2023 to December 31, 2023 (Net of HST Recoveries)	January 1, 2024 to December 31, 2024 (Net of HST Recoveries)	Option Yr. January 1, 2025 to December 31, 2025 (Net of HST Recoveries)	TOTAL
SW0864, GL4407; 4424 (for SWM)					
CSW900-02-09, GL4424, (for SWM)	\$40,485	\$40,485	\$40,485	\$42,115	
CSW900-06-01, GL4424, (for SWM)	\$40,485	\$40,485	\$40,485	\$42,115	
CSW910-03-04, GL4424, (for SWM)	\$40,485	\$40,485	\$40,485	\$42,116	
CSW900-06-02, GL4424, (for SWM)	\$40,485	\$40,485	\$40,485	\$42,116	
CSW900-09-03, GL4424, (for SWM)	\$40,487	\$40,487	\$40,487	\$42,116	
SWM Total (Net of HST Recoveries)	\$264,576	\$269,868	\$275,265	\$280,770	\$1,090,479
Total (Net of HST Recoveries)					\$20,215,796

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial impact information.

SOLICITATION SUMMARY

Solicitation Issued: October 14, 2021 **Solicitation Closed:** November 8, 2021

Number of Addenda Issued: Two (2)

Number of Bids: Seven (7)

Table 2: Summary of Bids Received:

Supplier Name
Direct Construction Company Limited
Magil Construction Ontario Inc.
Newpark Contracting Incorporated
P.S. Painting Limited
Sure General Contractors Inc.
Tibro Group Ltd
Trinity Custom Masonry Ltd.

Range of Scores: 32.8 - 86.0

DIVISION CONTACTS

Sabrina Dipietro, Manager, Purchasing Client Services, Infrastructure & Development Services, Purchasing & Materials Management; Tel: 416-397-4809, Sabrina.Dipietro@toronto.ca

Scott Helsel, Manager, Facilities Sourcing, Business Management, Corporate Real Estate Management, Tel: 416-338-1027, Scott.Helsel@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Michael Pacholok
Chief Procurement Officer