



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Document Number 3183405728 to 3635112 Canada Inc. O/A M&L Supply, Fire & Safety for the supply and delivery of Firefighting Attack and Supply Hose and Coupling Assemblies for Fire Services

Date: February 3, 2022
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Request for Quotation, Ariba Document Number 3183405728

Description:

For the non-exclusive supply and delivery of firefighting attack and supply hose and coupling assemblies for the City of Toronto's Fire Services Division, for a period of two (2) years from the date of award, with an option in favour of the City to extend the agreement on the same terms and conditions for an additional term of up to three (3) additional separate one (1) year periods.

Should the option(s) be exercised, then the Fire Chief and General Manager of Emergency Management, will request the Chief Procurement Officer to process the renewals under the same terms and conditions.

Recommended Supplier:

3635112 Canada Inc. O/A M&L Supply, Fire & Safety

Contract Award Value:

\$1,870,680 net of all applicable taxes and charges
\$2,113,868 including HST and all applicable charges
\$1,903,604 net of HST recoveries

The contract is expected to start on Date of Award and end on February 10, 2024.

Option Year 1 (February 11, 2024, to February 10, 2025)
\$963,400 net of all applicable taxes and charges
\$1,088,642 including all applicable taxes and charges
\$980,356 net of HST recoveries

Option Year 2 (February 11, 2025, to February 10, 2026)
\$992,302 net of all applicable taxes and charges
\$1,121,301 including all applicable taxes and charges
\$1,009,767 net of HST recoveries

Option Year 3 (February 11, 2026, to February 10, 2027)
\$1,022,071 net of all applicable taxes and charges
\$1,154,940 including all applicable taxes and charges
\$1,040,060 net of HST recoveries

The total potential contract award, including all option years, is \$4,933,787 net of HST recoveries, \$5,478,752 including all applicable taxes and charges and \$4,848,453 net of all applicable taxes and charges.

The above cost calculations reflect an estimated 3 percent in Industrial Product Price Index (IPPI) adjustment applied annually to the yearly cost after the initial year.

FINANCIAL IMPACT

The total potential contract award identified in this report is \$5,478,752 including all applicable taxes and charges. The total potential cost to the City is \$4,933,787 net of HST recoveries.

Funding in the amount of \$846,920, net of HST recoveries, for the period March 1, 2022 to December 31, 2022 is included in the 2022 Staff Recommended Operating Budget for Toronto Fire Services. Funding as identified in Table 1 below for the balance of the contract period, January 1, 2023 to February 10, 2024, will be included in the 2023 and 2024 Operating Budget Submissions for Toronto Fire Services.

Should the City choose to exercise its option to renew for the additional three (3) separate one (1) year periods, then appropriate additional funding, if needed, will be included in the 2024 – 2027 Operating Budget Submissions for Fire Services Division. Funding details are provided in Table 1 below.

Table 1: Financial Impact Summary Recommended Contracts (net of HST recoveries)

Cost Centre/Cost Element: FR0024 & FR0025 / 2120 & 2590	Net of HST Recoveries
Initial Term –Year 1: February 11, 2022 to December 31, 2022	\$846,920
Initial Term –Year 1: January 1, 2023 to February 10, 2023	\$104,882
Initial Term –Year 2: February 11, 2023 to February 10, 2024	\$951,802
Option Year 1: February 11, 2024, to February 10, 2025	\$980,356
Option Year 2: February 11, 2025, to February 10, 2026	\$1,009,767
Option Year 3: February 11, 2026, to February 10, 2027	\$1,040,060
Grand Total	\$4,933,787

The Chief Financial Officer and Treasurer has reviewed this report and agrees with information included in the Financial Impact section.

SOLICITATION SUMMARY

Solicitation Issued: November 18, 2021

Solicitation Closed: January 6, 2022

Number of Addenda Issued: Three (3)

Number of Bids: Four (4)

Table 2: Summary of Bids Received including bid price

Supplier Name	Bid Price (excluding H.S.T.)
3635112 Canada Inc. O/A M&L Supply, Fire & Safety	\$1,558,900.00*
Dependable Emergency Vehicles	\$2,282,740.00
Tech Forward Fire Solutions Ltd.	\$2,365,345.00
Funwick Manufacturing Group Co., Ltd.	\$236,000.00**

*Pursuant to the Request for Quotation document the contract award value includes contingency.

**Supplier was found non-compliant with mandatory requirements.

DIVISION CONTACTS

Sabrina Dipietro, Manager, Infrastructure and Development Services, Purchasing Client Services, Purchasing and Materials Management Division, Telephone: 416-397-4809, Email: Sabrina.Dipietro@toronto.ca

Debbie Higgins, Deputy Fire Chief Director, Fire Services Division, Telephone: 416-338-9055, Email: Debbie.Higgins@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than 20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Mike Pacholok
Chief Procurement Officer