



## **BID AWARD PANEL CONTRACT AWARD**

### **Award of Ariba Document Number 3251380249 to Kudlak-Baird 1982 Limited for the Provision of Lighting Upgrades at 90 Fire Stations for Corporate Real Estate Management on behalf of Fire Services**

**Date:** February 24, 2022  
**To:** Bid Award Panel  
**From:** Chief Procurement Officer  
**Wards:** All

#### **RECOMMENDATIONS**

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**The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:**

**Solicitation Number:**  
Request for Tender, Ariba Document Number 3251380249

**Description:**  
To provide Lighting Upgrades at Fire Services Facilities. Upgrades will take place at 90 Fire Stations and include replacing existing fluorescent and incandescent lighting with energy efficient LED lighting. The project is expected to take 2 years to complete.

**Recommended Supplier:**  
Kudlak-Baird 1982 Limited

**Contract Award Value:**  
\$3,204,589 net of all applicable taxes and charges  
\$3,621,186 including HST and all applicable charges  
**\$3,260,990 net of HST recoveries**

Pursuant to the Request for Tender document the contract award value includes cash allowances and contingency.

**The contract is expected to start on date of award and end on March 31, 2024.**

#### **FINANCIAL IMPACT**

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The engineering estimate for this project is \$3,500,000.00

The total contract award identified in this report including cash allowance and contingency is \$3,204,590 net of all applicable taxes and charges and \$3,621,186 including all applicable taxes and charges. The cost to the City is \$3,260,990 net of HST recoveries.

Funding is available in the 2022-2031 Staff Recommended Capital Budget and Plan for Corporate Real Estate Management. Additional details follow in Table 1.

Table 1: Financial Impact Summary of Recommended Contract

| WBS Element | Date of Award of to December 31, 2022 | January 1, 2023 to December 31, 2023 | January 1, 2024 to December 31, 2024 | Total       |
|-------------|---------------------------------------|--------------------------------------|--------------------------------------|-------------|
| CCA804-03   | \$700,000                             |                                      |                                      | \$700,000   |
| CCA804-04   |                                       | \$1,700,000                          |                                      | \$1,700,000 |
| CCA804-05   |                                       | \$453,950                            | \$407,040                            | \$860,990   |
| Total       | \$700,000                             | \$2,153,950                          | \$407,040                            | \$3,260,990 |

The Chief Financial Officer and Treasurer has reviewed this report and agrees with information included in the Financial Impact information.

## SOLICITATION SUMMARY

**Solicitation Issued:** December 3, 2021 **Solicitation Closed:** January 14, 2022

**Number of Addenda Issued:** Two (2)

**Number of Bids:** Three (3)

Table 2: Summary of Bids Received including bid price

|                                        |                                   |
|----------------------------------------|-----------------------------------|
| Kudlak-Baird 1982 Limited              | \$2,804,589.50 (excluding H.S.T.) |
| Stevens & Black Electrical Contractors | \$2,911,934.91 (excluding H.S.T.) |
| Energy Network Services                | \$3,278,047.54 (excluding H.S.T.) |

## DIVISION CONTACTS

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## **COMMENTS**

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For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

## **SIGNATURE**

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Mike Pacholok  
Chief Procurement Officer