



## BID AWARD PANEL CONTRACT AWARD

### **Award of Ariba Document Number 2852137125 for the Provisioning of Vulnerability Management for OT-IOT Critical Infrastructure for the City's Office of the Chief Information Security Officer (CISO)**

**Date:** May 26, 2022  
**To:** Bid Award Panel  
**From:** Chief Procurement Officer  
**Wards:** All

#### **RECOMMENDATIONS**

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**The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:**

**Solicitation Number:**

Negotiation Request for Proposal, Ariba Document Number 2852137125

**Description:**

Provisioning of Vulnerability Management for OT-IOT Critical Infrastructure for the City's Office of the Chief Information Security Officer (CISO)

**Recommended Supplier:**

ComplyTec Inc.

**Contract Award Value:**

\$3,532,652 net of all applicable taxes and charges  
\$3,991,897 including HST and all applicable charges  
**\$3,594,827 net of HST recoveries**

**Contract is expected to start on date of award for a three (3) year period with an option in favour of the City to extend the contract on the same terms and conditions for an additional term of up to two (2) separate one (1) year periods.**

**Option Year 1: 2025**

\$512,648 net of all applicable taxes and charges  
\$579,292 including HST and all applicable charges  
\$521,671 net of HST recoveries

**Option Year 2: 2026**

\$528,028 net of all applicable taxes and charges

\$596,672 including HST and all applicable charges  
 \$537,321 net of HST recoveries

The total potential contract award identified in this report, including all option years is \$4,573,328 net of all applicable taxes and charges, \$5,167,861 including all applicable taxes and charges. **The total potential cost to the City, including all option years is \$4,653,819 net of HST recoveries.**

## FINANCIAL IMPACT

The total potential contract award identified in this report, including all option years is \$4,573,328 net of all applicable taxes and charges, \$5,167,861 including all applicable taxes and charges. The total potential cost to the City, including all option years is \$4,653,819 net of HST recoveries.

Funding is available in the 2022-2031 Approved Capital Budget and Plan as well as the 2022 Approved Operating Budget for the Office of the Chief Information Security Officer (CISO). Additional funding will be included in CISO's 2023-2026 Operating Budget Submissions. Additional funding details are provided in Table 1.

Table 1: Financial Impact Summary of Recommended Contract (Net of HST Recoveries)

Year	WBS Element CCY001-04/4038 (Digitization Support Services)	Cost Centre CY1001/4828	TOTAL
2022	\$1,358,457	\$1,468,447	\$2,826,904
2023	\$767,923	\$0.00	\$767,923
2024	\$0	\$0.00	\$0
2025 (Optional)	\$51,607	\$470,064	\$521,671
2026 (Optional)	\$53,155	\$484,166	\$537,321
Total	\$2,231,142	\$2,422,677	\$4,653,819

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the information included in the Financial Impact section.

## SOLICITATION SUMMARY

**Solicitation Issued:** July 2, 2021  
**Number of Addenda Issued:** Two (2)  
**Number of Bids:** Five (5)

**Solicitation Closed:** August 10, 2021

Table 1: Summary of Bids Received

Supplier Name
Baker Hughes Energy Services Canada INC.*

Supplier Name
ComplyTec INC.
Deloitte LLP.
HoneyTek INC.*
Secure Sense INC.*

\* Supplier did not meet minimum technical threshold

**Range of Scores:**

9 to 82

**DIVISION CONTACTS**

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**COMMENTS**

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For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

e. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly; and

f. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

**SIGNATURE**

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Kiruba Sankar for  
Sandra Lisi,  
Acting Chief Procurement Officer