



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Document Number 3443207753 to Computacenter TeraMach Inc. for Veritas Hardware, Software Licences and Maintenance for the City's Technology Services Division

Date: June 2, 2022
To: Bid Award Panel
From: Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Request for Quotation, Ariba Document Number 3443207753

Description:

For Veritas Hardware, Software Licences and Maintenance for the City's Technology Services Division

Recommended Supplier:

Computacenter TeraMach Inc.

Contract Award Value:

\$4,072,592 net of all applicable taxes and charges

\$4,602,029 including all taxes

\$4,144,270 net of HST recoveries

Contract is expected to start on date of award for a period of five (5) years from the date of Award.

FINANCIAL IMPACT

The total contract award identified in this report is \$4,602,029 including all applicable taxes and charges. The total cost to the City is \$4,144,270 net of HST recoveries.

Funding is available in the 2022-2031 Approved Capital Budget and Plan as well as the 2022 Approved Operating Budget for Technology Services Division. Additional funding

will be included in the 2023-2026 Operating Budget Submissions for Technology Services Division. Complete funding details are provided in Table 1.

Table 1: Financial Impact Summary of Recommended Contract (Net of HST Recoveries)

Year	CIT702-07-03	CIT702-08-03	IT1010 (4474)	TOTAL
2022	\$100,000	\$100,000	\$502,270	\$702,270
2023	\$150,000	\$100,000	\$600,000	\$850,000
2024	\$150,000	\$114,000	\$600,000	\$864,000
2025	\$150,000	\$114,000	\$600,000	\$864,000
2026	\$150,000	\$114,000	\$600,000	\$864,000
Total	\$700,000	\$542,000	\$2,902,270	\$4,144,270

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the information included in the Financial Impact section.

SOLICITATION SUMMARY

Solicitation Issued: April 11, 2022
Number of Addenda Issued: Two (2)
Number of Bids: Two (2)

Solicitation Closed: May 11, 2022

Table 1: Summary of Bids Received

Supplier Name	Bid Price (Including H.S.T)
Computacenter TeraMach Inc.	\$4,602,029.28
Onx Enterprise Solutions Ltd	\$4,768,903.50

DIVISION CONTACTS

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COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Sandra Lisi,
Acting Chief Procurement Officer