



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Document Number 3497747689 to Aqua Tech Solutions Inc., for the Permanent Surface Reinstatement for Toronto Water Repairs at Various Locations within the City of Toronto for Toronto Water

Date: July 7, 2022

To: Bid Award Panel

From: Acting Chief Procurement Officer

Wards: 1, 2, 3, 4, 5, 7, 11, 13, 14, 19, 20, 21, 22, 23, 24, 25

RECOMMENDATIONS

The Acting Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Request for Tender, Ariba Document Number 3497747689, Contract Number 22TW-DC-316OCS, 22TW-DC-317OCS and 22TW-DC-318OCS.

Description:

Permanent Surface Reinstatement for Toronto Water Repairs at Various Locations within the City of Toronto - Part A: Wards 19, 20, 21, 22, 23, 24 and 25 (22TW-DC-316OCS) and Part B: Wards 1, 2, 3, 4, 5 and 7 (22TW-DC-317OCS) and Part C: Wards 11, 13 and 14 (22TW-DC-318OCS) for a period of four (4) months and 18 days from date of award with the option to renew the Contract for one (1) additional separate eight (8) month period at the sole discretion of the City and subject to budget approval.

Should the option period be exercised then the General Manager of Toronto Water will request the Chief Procurement Officer to process the renewal under the same terms and conditions.

Recommended Supplier:

Part A: Aqua Tech Solutions Inc.

Part B: Aqua Tech Solutions Inc.

Part C: Aqua Tech Solutions Inc.

Contract Award Value:

Part A - Aqua Tech Solutions Inc.

\$2,015,950 net of all applicable taxes and charges

\$2,278,024 including HST and all applicable charges

\$2,051,431 net of HST recoveries

Contract is expect to start from date of award to November 30, 2022.

Option Period 1 (December 1, 2022 to July 31, 2023)

\$2,015,950 net of all applicable taxes and charges

\$2,278,024 including HST and all applicable charges

\$2,051,431 net of HST recoveries

The total potential cost to the City for Aqua Tech Solutions Inc. for Part A including the option period is \$4,102,861 net of HST recoveries, \$4,031,900 net of all taxes and charges and \$4,556,047 including all applicable taxes and charges.

Part B - Aqua Tech Solutions Inc.

\$1,817,800 net of all applicable taxes and charges

\$2,054,114 including HST and all applicable charges

\$1,849,793 net of HST recoveries

Contract is expect to start from date of award to November 30, 2022.

Option Period 1 (December 1, 2022 to July 31, 2023)

\$1,817,800 net of all applicable taxes and charges

\$2,054,114 including HST and all applicable charges

\$1,849,793 net of HST recoveries

The total potential cost to the City for Aqua Tech Solutions Inc. for Part B including the option period is \$3,699,587 net of HST recoveries, \$3,635,600 net of all taxes and charges and \$4,108,228 including all applicable taxes and charges.

Part C - Aqua Tech Solutions Inc.

\$1,446,800 net of all applicable taxes and charges

\$1,634,884 including HST and all applicable charges

\$1,472,264 net of HST recoveries

Contract is expect to start from date of award to November 30, 2022.

Option Period 1 (December 1, 2022 to July 31, 2023)

\$1,446,800 net of all applicable taxes and charges

\$1,634,884 including HST and all applicable charges

\$1,472,264 net of HST recoveries

The total potential cost to the City for Aqua Tech Solutions Inc., for Part C including the option period is \$2,944,527 net of HST recoveries, \$2,893,600 net of all taxes and charges and \$3,269,768 including all applicable taxes and charges.

The total potential contract award including all option period is \$10,561,100 net of all taxes and charges and \$11,934,043 including all applicable taxes and charges. **The total potential cost to the City including the option period for all parts is \$10,746,975 net of HST recoveries.**

The above cost calculations for the option period reflects a 100 percent increase of the total value of the contract.

FINANCIAL IMPACT

The total potential contract award value identified in this report is \$11,934,043 including all applicable taxes and charges. The total potential cost to the City is \$10,746,975 net of HST recoveries.

The engineering estimate for this project is \$5,214,500.00 (Part A), \$4,754,500.00 (Part B) and \$3,695,000.00 (Part C) net of all taxes and charges. The total engineering estimate is \$13,664,000 net of all taxes and charges.

Funding for 2022 is available in the 2022 Approved Capital and Operating Budgets for Toronto Water. Should the option period be exercised, appropriate additional funding will be requested in the 2023-2032 Capital Budget Submission and the 2023 Operating Budget Submission for Toronto Water. Funding details are summarized in Table 1 as follows:

Table 1: Financial Impact Summary of Recommended Contract (net of HST Recoveries)

Cost Centre / WBS Element Description	Date of Award to November 30, 2022	Option Period 1: December 1, 2022 to December 31, 2022	Option Period 1: January 1, 2023 to July 31, 2023	Total (net of HST Recoveries)
CPW544-10-70 WSR Cut Repairs	\$361,412	\$135,183	\$226,229	\$722,824
CPW544-10-71 WSR Cut Repairs	\$325,889	\$230,294	\$95,595	\$651,778
CPW544-10-72 WSR Cut Repairs	\$259,377	\$117,690	\$141,687	\$518,754

CPW600-03 Cut Repairs Required for New Service Connection	\$1,932,921	\$986,526	\$946,394	\$3,865,841
CWW465-10 Sewer Rehabilitation - Cut Repairs	\$337,482	\$172,244	\$165,237	\$674,963
CPW543-03 Cut Repairs	\$168,217	\$85,855	\$82,362	\$336,434
TW2020 / 4424 D&C Dist. Contract Services	\$1,988,190	\$1,014,735	\$973,456	\$3,976,381
Total (net of HST Recoveries)	\$5,373,488	\$2,742,527	\$2,630,960	\$10,746,975

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial implications.

SOLICITATION SUMMARY

Solicitation Issued: May 19, 2022 **Solicitation Closed:** June 15, 2022

Number of Addenda Issued: Zero (0)

Number of Bids: Six (6)

Table 2: Summary of Bids Received including bid price for Contract No. 22TW-DC-316OCS (Part A):

Supplier Name	Bid Price (excluding H.S.T.)
Aqua Tech Solutions Inc.	\$1,765,950*
Ferpac Paving Inc.	\$1,789,725
Main Infrastructure	\$1,843,350**
Maple-Crete Inc.	\$1,920,000
A & F Di Carlo Construction Inc.	\$2,311,279
Bevcon Construction & Paving Ltd.	\$2,844,500

*Pursuant to the Request for Tender document the contract award value includes contingency.

**Supplier was found non-compliant with mandatory requirements

Table 3: Summary of Bids Received including bid price for Contract No. 22TW-DC-317OCS (Part B):

Supplier Name	Bid Price (excluding H.S.T.)
Aqua Tech Solutions Inc.	\$1,617,800*
Main Infrastructure	\$1,700,750**
Ferpac Paving Inc.	\$1,748,725
Maple-Crete Inc.	\$1,880,250
A & F Di Carlo Construction Inc.	\$2,091,340
Bevcon Construction & Paving Ltd.	\$2,251,500

*Pursuant to the Request for Tender document the contract award value includes contingency.

**Supplier was found non-compliant with mandatory requirements

Table 4: Summary of Bids Received including bid price for Contract No. 22TW-DC-318OCS (Part C):

Supplier Name	Bid Price (excluding H.S.T.)
Aqua Tech Solutions Inc.	\$1,296,800*
Ferpac Paving Inc.	\$1,356,875
Main Infrastructure.	\$1,361,050**
Maple-Crete Inc.	\$1,577,125
A & F Di Carlo Construction Inc.	\$1,510,542.50
Bevcon Construction & Paving Ltd.	\$2,086,750

*Pursuant to the Request for Tender document the contract award value includes contingency.

**Supplier was found non-compliant with mandatory requirements

DIVISION CONTACTS

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Antonio Longo, Manager, Operations Contract Services, Distribution and Collection, Toronto Water Division, Telephone: 416-392-4164, Antonio.Longo@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

- a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;
- b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:
 - 1. for a contract funded by the operating budget, 5 years or less including any option years; or
 - 2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

- d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and
- e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Sandra Lisi
Acting Chief Procurement Officer