



## **BID AWARD PANEL CONTRACT AWARD**

### **Award of Ariba Document Number 3392186394 to Cedar Infrastructure Products LP for the Non- Exclusive Supply and Delivery of Municipal Castings for Purchasing and Materials Management (Stores)**

**Date:** July 28, 2022  
**To:** Bid Award Panel  
**From:** Acting Chief Procurement Officer  
**Wards:** All

#### **RECOMMENDATIONS**

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**The Acting Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contracts:**

**Solicitation Number:**

Request for Quotation Ariba Document Number 3392186394

**Description:**

For the non-exclusive supply and delivery of Municipal Castings to various Purchasing and Materials Management (Stores) locations from the date of award to July 31, 2023, with the option to renew the Contract for four (4) additional separate one (1) year periods at the sole discretion of the City and subject to budget approval(s).

Prior to the renewal of the contract, PMMD will perform a market analysis to verify the current market conditions as compared to the proposed increase by the vendor and that the Stores Division will monitor vendor performance during the first term of the contract.

Should the option year(s) be exercised, then the Manager of Materials Management and Stores will request the Chief Procurement Officer to process the renewals under the same terms and conditions.

**Recommended Supplier:**

Cedar Infrastructure Products LP

**Contract Award Value:**

\$729,267 net of all applicable taxes and charges (including 25% for miscellaneous items)

\$824,072 including HST and all applicable charges

**\$742,102 net of HST recoveries**

**Contract is expected to start on the date of award and end on July 31, 2023**

Option Year 1 (August 1, 2023 to July 31, 2024)

\$751,145 net of all applicable taxes and charges (including 25% for miscellaneous items)

\$848,794 including all applicable taxes and charges

\$764,365 net of HST recoveries

Option Year 2 (August 1, 2024 to July 31, 2025)

\$773,679 net of all applicable taxes and charges (including 25% for miscellaneous items)

\$874,258 including all applicable taxes and charges

\$787,296 net of HST recoveries

Option Year 3 (August 1, 2025 to July 31, 2026)

\$796,890 net of all applicable taxes and charges (including 25% for miscellaneous items)

\$900,485 including all applicable taxes and charges

\$810,915 net of HST recoveries

Option Year 4 (August 1, 2026 to July 31, 2027)

\$820,796 net of all applicable taxes and charges (including 25% for miscellaneous items)

\$927,500 including all applicable taxes and charges

\$835,243 net of HST recoveries

The total potential contract award including all option years is \$4,375,108 including all applicable taxes and charges and \$3,871,777 net of all applicable taxes and charges. **The total potential contract award including all option years is \$3,939,921 net of HST recoveries.**

The above cost calculations reflect a 3% Consumer Price Index adjustment applied annually to each year's cost after the initial one (1) year period.

## **FINANCIAL IMPACT**

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The total potential combined contract award identified in this report including option years is \$3,871,777 net of all applicable taxes and charges, \$4,375,108 including all applicable taxes and charges. The total potential combined cost to the City including option years is \$3,939,921 net of HST recoveries.

The materials on this contract will be purchased for Purchasing and Materials Management Division (Stores) inventory purposes. The material value will be held in inventory holding Balance Sheet accounts (160004, 160026, 160049, 160067, 160068, 160082, 160083, 160085, 160171) until City Divisions require the material to support their work programs at which time the material value is charged to the appropriate Divisions' approved operating budgets.

Funding from the date of award to December 31, 2022 is available in the appropriate Divisions' 2022 Operating Budgets, and additional funding will be included in their 2023 Operating Budget Submissions. Should all the option years be exercised, if required, appropriate additional funding, will be requested in the 2023-2027 Operating Budget Submissions. The details are as follows:

Table 1: Financial Impact Summary of Recommended Contract

| Period                              | Cost Centre<br>160004,<br>160026,<br>160049,<br>160067,<br>160068,<br>160082,<br>160083,<br>160085,160171 | Total<br>(net of HST<br>Recoveries) |
|-------------------------------------|-----------------------------------------------------------------------------------------------------------|-------------------------------------|
| Date of Award – December 31, 2022   | \$309,209                                                                                                 |                                     |
| January 1, 2023 - July 31, 2023     | \$432,893                                                                                                 |                                     |
| Total: Contract Period              | \$742,102                                                                                                 | \$742,102                           |
| Total: 2022 Budget Year             | \$309,209                                                                                                 |                                     |
|                                     |                                                                                                           |                                     |
| August 1, 2023 to December 31, 2023 | \$318,485                                                                                                 |                                     |
| January 1, 2024 - July 31, 2024     | \$445,880                                                                                                 |                                     |
| Total: Option Year 1                | \$764,365                                                                                                 | \$764,365                           |
| Total: 2023 Budget Year             | \$751,378                                                                                                 |                                     |
|                                     |                                                                                                           |                                     |
| August 1, 2024 to December 31, 2024 | \$328,040                                                                                                 |                                     |
| January 1, 2025 - July 31, 2025     | \$459,256                                                                                                 |                                     |
| Total: Option Year 2                | \$787,296                                                                                                 | \$787,296                           |
| Total: 2024 Budget Year             | \$773,920                                                                                                 |                                     |
|                                     |                                                                                                           |                                     |
| August 1, 2025 to December 31, 2025 | \$337,881                                                                                                 |                                     |
| January 1, 2026 - July 31, 2026     | \$473,034                                                                                                 |                                     |
| Total: Option Year 3                | \$810,915                                                                                                 | \$810,915                           |
| Total: 2025 Budget Year             | \$797,137                                                                                                 |                                     |
|                                     |                                                                                                           |                                     |
| August 1, 2026 to December 31, 2026 | \$348,018                                                                                                 |                                     |
| January 1, 2027 - July 31, 2027     | \$487,225                                                                                                 |                                     |
| Total: Option Year 4                | \$835,243                                                                                                 | \$835,243                           |
| Total: 2026 Budget Year             | \$821,051                                                                                                 |                                     |
| Total: 2027 Budget Year             | \$487,225                                                                                                 |                                     |
|                                     |                                                                                                           |                                     |
| Grand Total                         | \$3,939,921                                                                                               | \$3,939,921                         |

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial impact information.

## SOLICITATION SUMMARY

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**Solicitation Issued:** May 19, 2022      **Solicitation Closed:** June 20, 2022  
**Number of Addenda Issued:** None  
**Number of Bids:** Two (2)

Table 2: Summary of Bids Received including bid price:

| Supplier Name                    | Bid Price (excluding H.S.T.) |
|----------------------------------|------------------------------|
| CEDAR INFRASTRUCTURE PRODUCTS LP | \$583,413.50                 |
| PROMAX ENGINEERING LLC           | NON-COMPLIANT                |

## DIVISION CONTACTS

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Justin Lau, Manager, Purchasing Client Services, Purchasing and Materials Management Division, Telephone: 416-392-7316, Email: Justin.Lau@toronto.ca

Craig Mavin, Manager, Materials Management & Stores, Purchasing & Materials Management Division, Telephone: 416-392-6764, Email: cmavin@toronto.ca

## COMMENTS

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For the recommended contract awards, the following requirements have been met:

- a. The firm recommended for award is the lowest Supplier meeting specifications per Part or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;
- b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:
  1. for a contract funded by the operating budget, 5 years or less including any option years; or
  2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

- d. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly on Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

## **SIGNATURE**

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Sandra Lisi  
Acting Chief Procurement Officer