



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Document Number 3548121167 to 2324523 Ontario Inc. (FAHM Technology Partners) for IBM Maximo Licenses and Support Subscription for Technology Services Division

Date: August 18, 2022
To: Bid Award Panel
From: Acting Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Acting Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Request for Quotation, Ariba Document Number 3548121167

Description:

For IBM Maximo Licenses and Support Subscription for the City of Toronto's Technology Services Division for a period of sixteen (16) months from date of award to December 31, 2023, with an option to extend the contract for an additional term of up to one (1) year.

Should the option be exercised, then the Manager of Application Services, Technology Services Division will request the Chief Procurement Officer to process the renewal under the same terms and conditions.

Recommended Supplier:

2324523 Ontario Inc. (FAHM Technology Partners)

Contract Award Value:

\$2,033,791 net of all applicable taxes and charges
\$2,298,183 including HST and all applicable charges
\$2,069,585 net of HST recoveries

Contract is expected to start on the date of award and end on December 31, 2023.

Option Year 1 – From January 1, 2024 to December 31, 2024

\$683,012 net of all applicable taxes and charges
\$771,803 including HST and all applicable charges

\$695,033 net of HST recoveries

The total potential contract award to supplier, including option year, is \$2,716,802 net of all applicable taxes and charges, and \$3,069,986 including all applicable taxes and charges. **The total potential cost to the City, including option year is \$2,764,617 net of HST Recoveries.**

FINANCIAL IMPACT

The total potential contract award identified in this report is \$2,716,802 net of all applicable taxes and charges. The total potential cost to the City is \$2,764,617 net of HST recoveries.

Funding is included in the Approved 2022-2025 Operating Plan as well as the 2022-2031 Approved Capital Budget and Plan for Technology Services Division. Funding details are provided in Table 1 below:

Table 1: Financial Impact Summary of Recommended Contract

WBS Element & Account Name	Date of Award to December 31, 2022	January 1 2023 to December 31, 2023	January 1 2024 to December 31, 2024	Total (net of HST Recoveries)
CIT051-01-02 (Licence Procurement)	\$635,419	\$1,021,208		\$1,656,627
IT2020 (Maintenance & Support)		\$412,958	\$695,032	\$1,107,990
Total (Net of HST Recoveries)	\$635,419	\$1,434,166	\$695,032	\$2,764,617

The Chief Financial Officer and Treasurer has reviewed this report and agrees with information included in the Financial Impact section.

SOLICITATION SUMMARY

Solicitation Issued: June 24, 2022 **Solicitation Closed:** July 27, 2022

Number of Addenda Issued: Five (5)

Number of Bids: Nine (9)

Table 2: Summary of Bids Received including bid price:

Supplier Name	Bid Price (excluding H.S.T.)
2324523 ONTARIO INC. (FAHM Technology Partners)	\$2,033,790.12

Supplier Name	Bid Price (excluding H.S.T.)
M.G.I. MAINTENANCE GROUP INC.	\$2,071,688.17
NEWCOMP ANALYTICS INC.	\$2,071,749.98
STI MAINTENANCE	\$2,086,569.67
DIRECT IT LTD.	\$2,135,904.56
6362222 CANADA INC. (CREATECH/The Createch Group)	\$2,224,608.04
ONX ENTERPRISE SOLUTIONS LTD.	\$2,269,700.99
SOFTCHOICE LP	\$2,760,986.43
MANAGING INFORMATION SYSTEMS 3 INC.	\$2,969,561.36

DIVISION CONTACTS

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COMMENTS

For the recommended contract award, the following requirements have been met:

- a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;
- b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:
 - 1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly on Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Sandra Lisi
Acting Chief Procurement Officer