



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Document Number 3649360040 to RAFAT GENERAL CONTRACTOR INC. for the Non- Exclusive Supply of all Labour, Equipment & Materials necessary to provide Single Axle, Tandem & Tri Axle Dump Trucks with Operators for Transportation Services

Date: October 12, 2022

To: Bid Award Panel

From: Acting Chief Procurement Officer

Wards: 4, 9, 10, 11, 12, 13, 14, 19, 20, 21, 22, 23, 24, 25

RECOMMENDATIONS

The Acting Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number: Request for Quotation, Ariba Document Number 3649360040

Part A - Scarborough - 23TR-OM-640-SC-TS

Part B - Toronto & East York - 23TR-OM-610-TEY-TS

Description:

Non-Exclusive Supply of all Labour, Equipment and Materials necessary to provide Single Axle, Tandem, and Tri Axle Dump Trucks with Operators in Scarborough (Part A) & Toronto & East York (Part B); starting from the date of award till December 1, 2023, with an option in favour of the City to extend the agreement with the same terms and conditions for an additional term of up to two (2) additional separate one (1) year periods.

Should the option(s) be exercised, then the General Manager of Transportation Services will request the Acting Chief Procurement Officer to process the renewal under the same terms and conditions.

Recommended Supplier:

RAFAT GENERAL CONTRACTOR INC.

PART A (Scarborough)

Contract Award Value:

\$2,607,000 net of all applicable taxes and charges

\$2,945,910 including HST and all applicable charges

\$2,652,883 net of HST recoveries

Contract is expected to start on date of award and end on December 31, 2023.

Option Year 1 – Dec 31, 2023 to Dec 31, 2024

\$2,685,210 net of all applicable taxes and charges

\$3,034,287 including all applicable taxes and charges

\$2,732,470 net of HST recoveries

Option Year 2 - Dec 31, 2024 to Dec 31, 2025

\$2,765,766 net of all applicable taxes and charges

\$3,125,316 including all applicable taxes and charges

\$2,814,443 net of HST recoveries

The total potential contract award identified in this report for Part A including option years is \$8,057,976 net of applicable taxes and charges and \$9,105,513 including all applicable taxes and charges. The total potential cost to the City for Part A including option years is \$8,199,796 net of HST recoveries.

PART B (Toronto & East York)

Contract Award Value:

\$2,211,800 net of all applicable taxes and charges

\$2,499,334 including HST and all applicable charges

\$2,250,728 net of HST recoveries

Contract is expected to start on date of award and end on December 31, 2023.

Option Year 1 – Dec 31, 2023 to Dec 31, 2024

\$2,278,154 net of all applicable taxes and charges

\$2,574,314 including all applicable taxes and charges

\$2,318,250 net of HST recoveries

Option Year 2 - Dec 31, 2024 to Dec 31, 2025

\$2,346,499 net of all applicable taxes and charges

\$2,651,544 including all applicable taxes and charges

\$2,387,797 net of HST recoveries

The total potential contract award identified in this report for Part B including option years is \$6,836,453 net of all applicable taxes and charges and \$7,725,192 including all taxes and charges. The total potential cost to the City for Part B including option years is \$6,956,775 net of HST recoveries.

The total potential contract award identified in this report for Part A & B, including option years is \$14,894,429 net of all applicable taxes and charges and \$16,830,705 including all applicable taxes and charges. The total potential cost to the City for Part A & B including option years is \$15,156,571 net of HST recoveries.

The above cost calculations for the Option Year reflects an estimated annual 3% increase as per the Consumer Price Index (CPI).

FINANCIAL IMPACT

The total potential contract award identified in this report for Part A & B, including option years is \$14,894,429 net of all applicable taxes and charges and \$16,830,705 including all applicable taxes and charges. The total potential cost to the City for Part A & B including option years is \$15,156,571 net of HST recoveries.

The engineering estimate for this project is Part A \$2,406,802; Part B \$2,042,340 net of all taxes and charges.

Funding for the initial contract period is available in the 2022 Approved Operating Budget for Transportation Services. Should the option years be exercised, additional funding will be requested in the 2023-2025 Operating Budget Submissions of Transportation Services.

Table 1: Financial Impact Summary of Recommended Contract

Cost Centre / WSB Element Accounts	Description Account	Date of Award to December 31, 2025 (Net of HST Recoveries)	Total (Net of HST Recoveries)
Part A - Scarborough			
Initial Year TS6050 / 4440 - Year 2022	Operating	\$2,652,883	\$2,652,883
TS6050 / 4440 (Optional Year 1 – 2023 - 2024)	Operating	\$2,732,470	\$2,732,470
TS6050 / 4440 (Optional Year 2 – 2024 - 2025)	Operating	\$2,814,443	\$2,814,443
Total Operating Budget (including Optional Years) – Part A			\$8,199,796
Total Award (Net of HST recoveries) – Part A			\$8,199,796
Part B – Toronto & East York			
Initial Year TS6020 / 4440 - Year 2022	Operating	\$2,250,728	\$2,250,728
TS6020 / 4440 (Optional Year 1 – 2023 - 2024)	Operating	\$2,318,250	\$2,318,250
TS6020 / 4440 (Optional Year 2 – 2024 - 2025)	Operating	\$2,387,797	\$2,387,797

Cost Centre / WSB Element Accounts	Description Account	Date of Award to December 31, 2025 (Net of HST Recoveries)	Total (Net of HST Recoveries)
Total Operating Budget (including Optional Years) – Part B			\$6,956,775
Total Award (Net of HST recoveries) – Part B			\$6,956,775
Total Award (Net of HST recoveries) – All Parts A, B			\$15,156,571

The Chief Financial Officer and Treasurer has reviewed this report and agrees with the financial impact information.

SOLICITATION SUMMARY

Solicitation Issued: Sep 6, 2022

Solicitation Closed: Sep 28, 2022

Number of Addenda Issued: One (1)

Number of Bids: One (1)

Table 2: Summary of Bids Received including bid price

Supplier Name	Bid Price (excluding H.S.T.)
RAFAT GENERAL CONTRACTOR INC. (Part A&B)	\$4,768,800.00*

*Pursuant to the Request for Quotation document the contract award value includes contingency

DIVISION CONTACTS

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Barbara Gray, General Manager, Transportation Services, 416-392-8431

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COMMENTS

For the recommended contract award, the following requirements have been met:

- The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. The total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or
2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were opened publicly; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Sandra Lisi
Acting Chief Procurement Officer