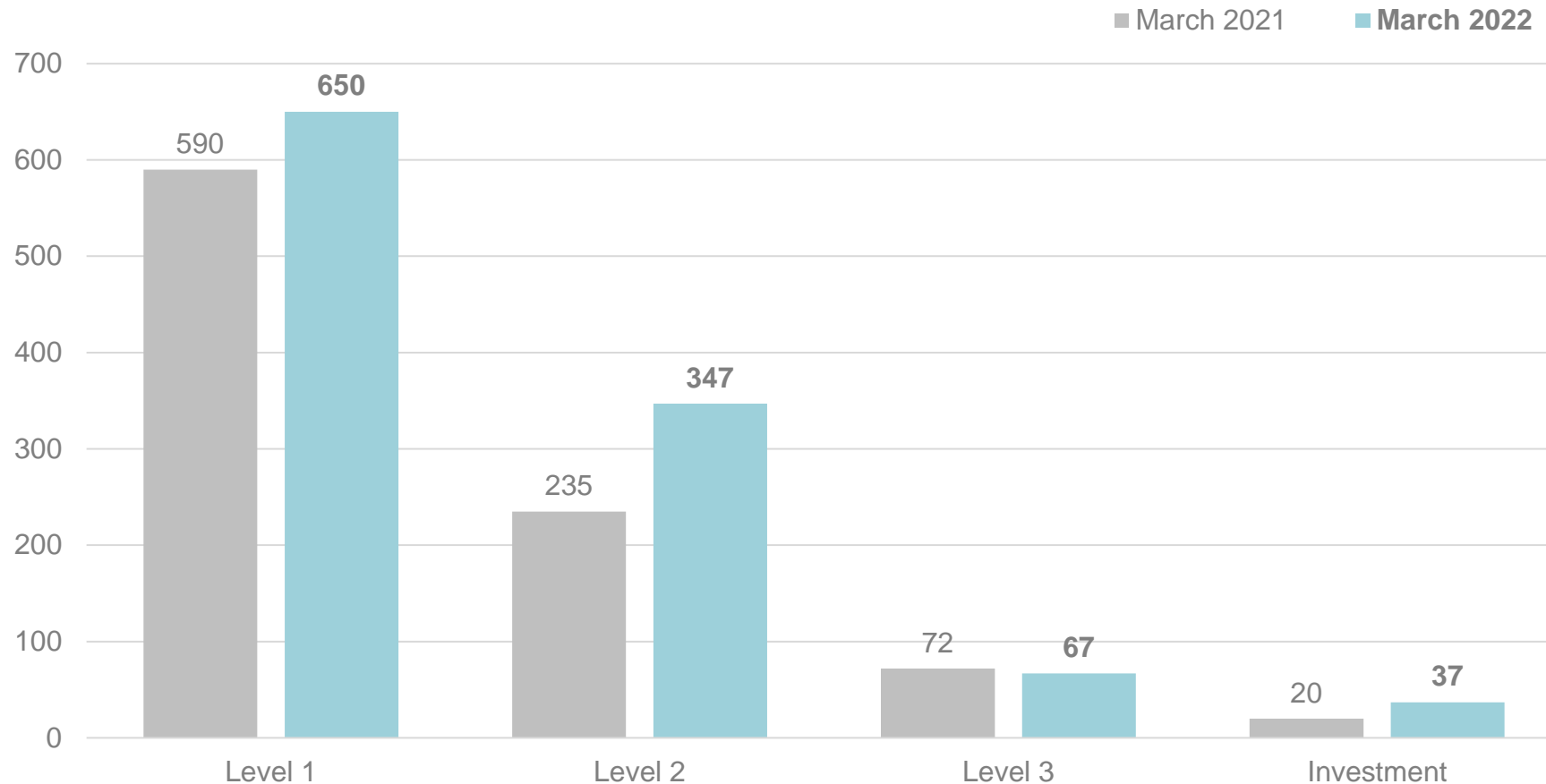


YOUR REGION FOR BUSINESS

TORONTO GLOBAL
Pipeline Presentation

March 2022

PIPELINE OVERVIEW



TOP SOURCES

- + Staff Prospecting
- + Partner / Referral
- + Paid

TOP MARKETS

- + Americas
- + Europe
- + Asia

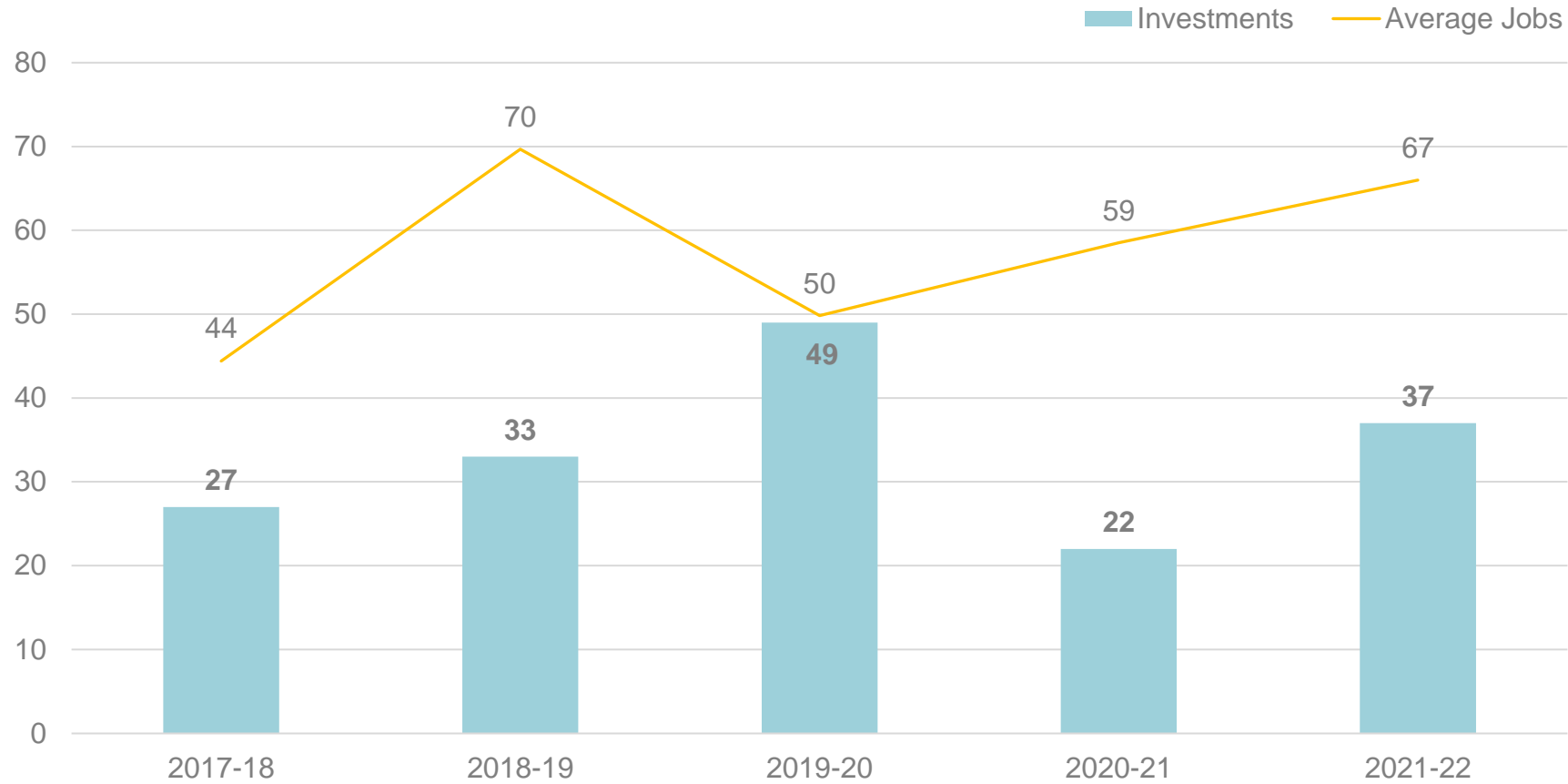
TOP SECTORS

- + ICT / Digital Media
- + Adv. Manufacturing
- + Life Sciences

2021-22 RESULTS

	TARGET RANGE	2021-22 RESULTS	YoY CHANGE
Investments Won	25 – 30	37	+68%
Jobs Created	1,000 – 1,200	2,427	+89%
CAPEX (\$ Millions)	150 – 190	630	+117%
Jobs per Investment	-	66	+14%
CAPEX per Investment	-	18	+38%
Investments in 905	-	9	+50%

INCREASING IMPACT



168

TOTAL GREENFIELD
INVESTMENTS WON

9,653

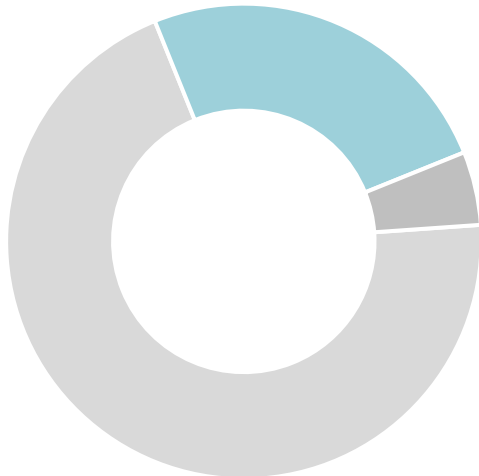
TOTAL NEW
JOBS CREATED

\$1.9B

TOTAL CAPEX
INVESTED

* Includes Remote Working Investments

2021-22 WINS BY LOCATION



Investments

416

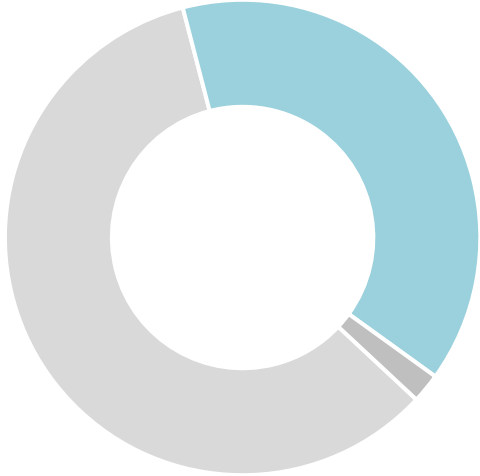
70%

905

25%

Remote

5%

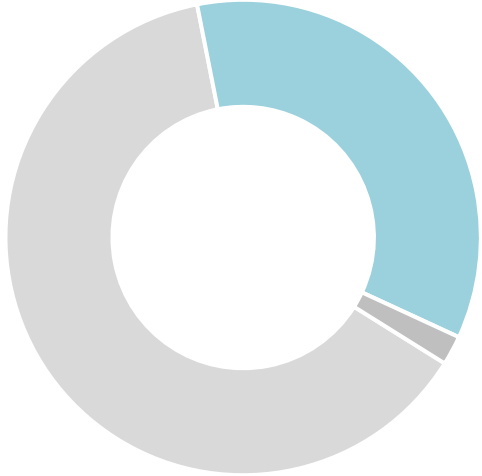


Jobs

58%

40%

2%



CAPEX

63%

35%

2%