

---

## Board of Governors of Exhibition Place

<b>Meeting No.</b>	23	<b>Contact</b>	Carol Kaustinen, Committee Administrator
<b>Meeting Date</b>	Tuesday, April 5, 2022	<b>Phone</b>	416-338-5089
<b>Start Time</b>	9:30 AM	<b>E-mail</b>	epb@toronto.ca
<b>Location</b>	Video Conference	<b>Chair</b>	Councillor Mark Grimes

EP23.9	ACTION	Adopted		Ward: All
--------	--------	---------	--	-----------

### **Extension of Exclusive Food and Beverage Services Agreement with Spectra Food Services**

**Confidential Attachment - Financial information that belongs to the Board of Governors of Exhibition Place and has monetary value or potential monetary value.**

#### **Board Decision**

The Board of Governors of Exhibition Place recommends that:

1. City Council approve an extension to the Exclusive Food and Beverage Services Agreement with Spectra Food Services (Spectra) for provision of services within the Enercare Centre and other buildings utilized for trade and consumer shows at Exhibition Place (excluding Beanfield Centre) for a five (5) year term from December 1, 2024 to November 30, 2029; on the same terms and conditions as the existing agreement save and except for the financial terms as outlined in Confidential Attachment 1 to the report (March 22, 2022) from the Chief Executive Officer, Exhibition Place and any such other terms and conditions satisfactory to the Chief Executive Officer, Exhibition Place and in a form satisfactory to the City Solicitor.
2. City Council direct that the confidential information contained in Confidential Attachment 1 to the report (March 22, 2022) from the Chief Executive Officer, Exhibition Place remain confidential as it contains financial information that belongs to the Board of Governors of Exhibition Place and has monetary value or potential monetary value.

#### **Decision Advice and Other Information**

The Board of Governors of Exhibition Place:

1. Subject to City Council approval, approved an extension to the Exclusive Food and Beverage Services Agreement with Spectra Food Services (Spectra) for provision of services within the Enercare Centre and other buildings utilized for trade and consumer shows at

Exhibition Place (excluding Beanfield Centre) for a five (5) year term from December 1, 2024 to November 30, 2029; on the same terms and conditions as the existing agreement save and except for the financial terms as outlined in Confidential Attachment 1 to the report (March 22, 2022) from the Chief Executive Officer, Exhibition Place, and any such other terms and conditions satisfactory to the Chief Executive Officer, Exhibition Place and in a form satisfactory to the City Solicitor.

2. Directed that the confidential information contained in Confidential Attachment 1 to the report (March 22, 2022) from the Chief Executive Officer, Exhibition Place remain confidential as it contains financial information that belongs to the Board of Governors of Exhibition Place and has monetary value or potential monetary value.

## **Origin**

(March 22, 2022) Report from the Chief Executive Officer, Exhibition Place

## **Summary**

At its meeting on April 5, 2022, The Board of Governors of Exhibition Place considered Item [EP23.9](#) and made recommendations to City Council.

## **Summary from the report (March 22, 2022) from the Chief Executive Officer, Exhibition Place**

In 2013, Spectra Food Services was the successful proponent for exclusive food and beverage services in response to a public RFP issued through the City of Toronto's Purchasing and Materials Management Division.

The purpose of this report is to seek Board authority to extend the exclusive food and beverage services agreement with Spectra Food Services ("Spectra") (formerly Ovations Food Services, LP) for the Enercare Centre and other buildings utilized for trade and consumer shows except for the Beanfield Centre, for an additional five (5) year term from December 1, 2024 to November 30, 2029 on the same terms and conditions as the existing agreement except for the financial terms as outlined in Confidential Attachment 1 to this report.

Exhibition Place currently has two (2) exclusive food and beverage service agreements. One for Spectra and the other with Cerise Fine Catering. Cerise Fine Catering agreement is exclusive for Beanfield Centre and ends on June 1, 2029, while Spectra Food Services Agreement is exclusive for Enercare Centre and other buildings and is set to expire on November 30, 2024. The five year extension of the Spectra food and beverage service agreement would make the last year of the term coterminous with the Cerise Fine Catering agreement which ends on June 1, 2029. With both agreements expiring in the same year, this will allow the Board to go to market in 2029 with an RFP to secure one exclusive food and beverage services agreement for Exhibition Place.

## **Background Information**

(March 22, 2022) Report from the Chief Executive Officer, Exhibition Place on Extension of Exclusive Food and Beverage Services Agreement with Spectra Food Services

(<https://www.toronto.ca/legdocs/mmis/2022/ep/bgrd/backgroundfile-223087.pdf>)

Confidential Attachment 1 - Proposed Financial Terms