

Appendix A

Terms of 2023-2027 RAWF Licence Agreement

1. Licence Dates for the 2023 RAWF are outlined in Appendix B. Appendix B space usage for future years will be updated annually to reflect the facility preparation dates, June 1st for the Class B and the older halls and by August 1st for the Class A halls.
2. Rent Payable (net of the City grant and Board discount) for 2023-2027 term is \$1,573,076 as follows:
 - 2023 - \$272,768
 - 2024 - \$297,905
 - 2025 - \$324,308
 - 2026 - \$334,037
 - 2027 - \$344,058

This rental structure will reduce the overall level of subsidization each year from \$1,684,030 in 2023 representing an 86.1% discount, with an annual reduction each year until 2027 when the subsidization will be \$1,794,187, or 83.9%. For the years 2023 through 2027 there is an overall reduction in the level of discounts/subsidization of 2.1%.

3. City of Toronto grant to RAWF for 2023 RAWF Fair has been confirmed to be \$969,110.
4. No later than June 1, 2023, for all Class B Halls, and no later than August 1, 2023 for all remaining space, Exhibition Place will provide the RAWF with a letter outlining the areas and dates available for facility preparation for the RAWF event by the Board and the RAWF and RAWF subcontractors. These areas and dates will be available at no cost to the RAWF or the RAWF subcontractors.
5. Board will provide all available and functioning Exhibition Place equipment if available at no rental cost.
6. Board will charge the preferred tenant rate of Time & Materials plus a mark-up on all services ordered by the RAWF from Exhibition Place. Currently the preferred tenant mark-up rate is 12%.
7. The Board will waive its exclusive food & beverage rights along with the beverage sponsorship rights within the Enercare Centre.
8. The RAWF may provide notice to the Board on or before June 1 in any year, if the RAWF at its sole discretion wants to remove licenced space (as outlined in Appendix B). Exhibition Place will continue to apply the appropriate percentage (%) discount to the recalculated licence fee for the reduced space.
9. RAWF will pay list rates/rack rate pricing to ShowTech (or its successor); the Board Official Supplier for delivery of electrical, mechanical and plumbing services and will receive the standard show management discount, currently at 10%, provided by ShowTech or its successor where applicable.

10. Exhibition Place will provide a portion of Bandshell Park 36,800 sq. ft. and lot 859 at discounted rates, respectively \$7,679 and \$27,796 for 2023.

11. Exhibition Place will provide free access to portion of lot 854; and lots 857 and 858 free of charge as in 2022. Market value of these lots in 2023 is \$89,500.