

Submitted by Ryan Bedard, Sales Manager, Humberview Mobility



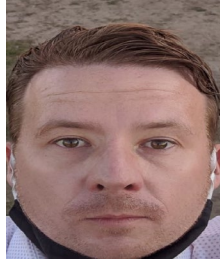
ACCESSIBLE TAXIS SUPPLY

Humberview Mobility

July 4, 2022



INTRODUCTIONS



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The Current Situation

- During the pandemic, the City of Toronto placed a moratorium on the enforcement of the road life of accessible taxis for 2 years, meaning the limit of 7 years was extended to 9 years. This was in response to the covid emergency.
- The moratorium is set to expire on March 31, 2023 (including the grace period). In that situation all 2013, 2014 and 2015 vehicles (350 vehicles total) will need to be replaced.
- It is understood that approximately 90 accessible vehicles may need to be immediately taken off Toronto roads and that an estimated total of up to 500 vehicles will need to be replaced over the next 24-36 months
- This will be difficult as accessible vehicle suppliers can't get that many vehicles from vehicle manufacturers in that short-time frame.
- In response, the City has suggested extending the moratorium, but that comes with potential safety risks and greater maintenance costs.



TORONTO DISABILITY AT A GLANCE



Toronto has a population of 2.93 million people, and up to six million when including transient and tourism impacts.



Of that amount, it is estimated there are over 400,000 Torontonians with Disabilities, and this number increases to over 950,000 when including commuters.



- In 2021 it was estimated there were 45,000 accessibility trips per month; and
- A single driver will do an average of 3,500 accessible trips per year



OUR OBJECTIVES

To assist the City of Toronto in solving and managing the pending shortage of accessible taxi cabs over the next twelve to eighteen months. This will ensure that all Torontonians with disabilities that require access to safe and reliable taxi vehicles, can be confident that service will be available to them now and into the future.

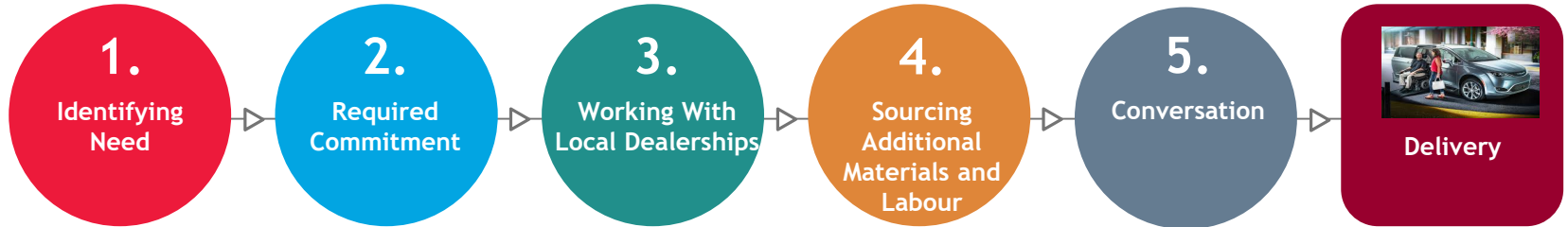
Humberview Mobility has the experience, capability and vision to ensure this happens.



HOW WE CAN HELP

The concern is that the safety of the current 350 vehicles that should have been replaced, will continue over time to become compromised and daily/weekly maintenance can only achieve so much. A longer-term strategy needs to be developed to begin to provide solutions for the future of accessibility in the City of Toronto.

OUR APPROACH



Key Deliverables

- Working with City officials to determine what are necessary timelines.
- Define with City officials the number of vans the City can commit.
- Establish agreement that HM can utilize to order vans from local dealers and necessary supplies.
- Approach local dealerships with the City commitment
- Negotiate:
 - Pricing
 - Short-term Financing
 - Models
 - Delivery time
- Source the necessary resources with the City commit.
- Ensure HM has the necessary labour resources.
- Negotiate deal with local conversion shops to provide extra resources.
- Design system to inform the City and Cab companies on the availability for purchase converted vans.
- Full transparency of the whole process.
- Establish agreement for the additional # vans required.

OUR SERVICES AND OFFER



- Humberview Mobility is a local, Toronto based company with over 50 years of combined experience in the vehicle accessibility market.
- We have in-depth relations with the City of Toronto's cab industry.
- We have the capacity to convert 20 to 25 vehicles per month - annually that works out to be 240 -300.



- Part of the largest automotive buying groups- which will assist in reducing today's supply chain barriers
- Has dedicated services - can provide stocked parts within 24-hours

TO LEARN MORE, PLEASE CONTACT

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Visit us or one of our dealerships at: driveHG.ca



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SOURCES

1. <https://www.apieceoftravel.com/wheelchair-accessible-taxis-toronto/>
2. Review of Accessible Taxi Operations for the City of Toronto - January 2014