



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Document Number 3088113679 to ECOH Management Inc./ Fisher Engineering Ltd./ Pinchin Ltd./ Safetech Environmental Ltd. for establishing a rotational roster providing Professional Hazardous Materials and Designated Substances Consulting Services for Corporate Real Estate Management

Date: November 17, 2022
To: Bid Award Panel
From: Acting Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Acting Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contracts:

Solicitation Number:

Request for Supplier Qualification Ariba Document Number 3088113679.

Description:

To establish a roster of suppliers eligible to provide professional hazardous materials and designated substances consulting services to Corporate Real Estate Management Division (Project Management Office) on an "as and when required" basis, for a period of three (3) years from date of award, with options in favour of the City to extend the agreement for up to one (1) separate one (1) year period.

Should the option(s) be exercised, then the Executive Director of Corporate Real Estate Management will request the Chief Procurement Officer to process the renewals under the same terms and conditions.

Recommended Supplier:

1. ECOH Management Inc.
2. Fisher Engineering Ltd.
3. Pinchin Ltd.
4. Safetech Environmental Ltd.

Contract Award Value:

ECOH Management Inc.

\$2,250,000 net of all applicable taxes and charges

\$2,542,500 including HST and all applicable charges

\$2,289,600 net of HST recoveries

Contract is expected to start on date of award and end on December 31, 2025

Option Year 1 January 1, 2026 to December 31, 2026

\$750,000 net of all applicable taxes and charges

\$847,500 including HST and all applicable charges

\$763,200 net of HST recoveries

The total potential award to ECOH Management Inc. including option year is

\$3,052,800 net of HST recoveries, \$3,000,000 net of all applicable taxes and charges,
and \$3,390,000 including HST and all applicable charges.

Fisher Engineering Ltd.

\$2,250,000 net of all applicable taxes and charges

\$2,542,500 including HST and all applicable charges

\$2,289,600 net of HST recoveries

Contract is expected to start on date of award and end on December 31, 2025

Option Year 1 January 1, 2026 to December 31, 2026

\$750,000 net of all applicable taxes and charges

\$847,500 including HST and all applicable charges

\$763,200 net of HST recoveries

The total potential award to Fisher Engineering Ltd. including all option years is

\$3,052,800 net of HST recoveries, \$3,000,000 net of all applicable taxes and charges,
and \$3,390,000 including HST and all applicable charges.

Pinchin Ltd.

\$2,250,000 net of all applicable taxes and charges

\$2,542,500 including HST and all applicable charges

\$2,289,600 net of HST recoveries

Contract is expected to start on date of award and end on December 31, 2025

Option Year 1 January 1, 2026 to December 31, 2026

\$750,000 net of all applicable taxes and charges

\$847,500 including HST and all applicable charges

\$763,200 net of HST recoveries

The total potential award to Pinchin Ltd. including all option years is \$3,052,800 net of HST recoveries, \$3,000,000 net of all applicable taxes and charges, and \$3,390,000 including HST and all applicable charges.

Safetech Environmental Ltd.

\$2,250,000 net of all applicable taxes and charges
\$2,542,500 including HST and all applicable charges
\$2,289,600 net of HST recoveries

Contract is expected to start on date of award and end on December 31, 2025

Option Year 1 January 1, 2026 to December 31, 2026
\$750,000 net of all applicable taxes and charges
\$847,500 including HST and all applicable charges
\$763,200 net of HST recoveries

The total potential award to Safetech Environmental Ltd. including all option years is \$3,052,800 net of HST recoveries, \$3,000,000 net of all applicable taxes and charges, and \$3,390,000 including HST and all applicable charges.

Summary

The total potential contract award identified in this report including optional periods for all contracts is \$12,000,000 net of all applicable taxes and charges, or \$13,560,000 including all applicable taxes and charges. **The total potential cost to the City including optional periods for all contacts is \$12,211,200 net of HST recoveries.**

FINANCIAL IMPACT

The total potential contract award identified in this report is \$13,560,000 including all applicable taxes and charges. The total potential cost to the City is \$12,211,200 net of HST recoveries.

Funding to cover the cost of these contracts is available in the 2023-2026 Approved Capital Budget and Plan for Corporate Real Estate Management (Project Management Office).

Table 1: Financial Impact Summary of Recommended Contract

	Jan 1, 2023 to Dec 31, 2023	Jan 1, 2024 to Dec 31, 2024	Jan 1, 2025 to Dec 31, 2025	Jan 1, 2026 to Dec 31, 2026	Total (Net of HST Recoveries)
Project Management Office WBS Element CCA245	\$600,000	\$600,000	\$600,000	\$600,000	\$2,400,000
Project Management Office 1% of Overall Capital Plan (SOG R Budgets)	\$2,889,049	\$2,661,533	\$2,960,838	\$1,299,780	\$9,811,200
TOTAL FUNDING	\$3,489,049	\$3,261,533	\$3,560,838	\$1,899,780	\$12,211,200

The Chief Financial Officer and Treasurer has reviewed this report and agrees with information included in the Financial Impact information.

SOLICITATION SUMMARY

Solicitation Issued: April 11, 2022
Number of Addenda Issued: Two (2)
Number of Bids: Eight (8)

Solicitation Closed: May 9, 2022

Table 2: Summary of Bids Received For Ariba Document Number 3088113679

Respondent Name
ECOH Management Inc.
Fisher Engineering Ltd.
Pinchin Ltd.
Safetech Environmental Ltd.
OH Environmental Inc.
Bluemetric Environmental Inc.
RiskCheck Environmental
S2S Environmental Inc.

Range of Scores:

Total Scores for Stage 2 and 3: 79.20 – 91.09 points

DIVISION CONTACTS

Clarman Yang, Acting Manager, Purchasing Client Services, Purchasing & Materials Management, Telephone: 416-392-1302, Email: Clarman.Yang@toronto.ca

Sara Reid, Project Manager, Project Management Office (Corporate Real Estate Management), Telephone: 647-618-6721, Email: Sara.Reid@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Sandra Lisi
Acting Chief Procurement Officer