



BID AWARD PANEL CONTRACT AWARD

Award of Ariba Document Number 3536109096 to Dependable Truck and Tank Limited and Safetek Emergency Vehicles Ltd., for the non-Exclusive Supply and Delivery of Ten (10) Rescue-Pumper Fire Trucks for Toronto Fire Services

Date: November 17, 2022
To: Bid Award Panel
From: Acting Chief Procurement Officer
Wards: All

RECOMMENDATIONS

The Acting Chief Procurement Officer recommends that the Bid Award Panel grant authority to award the following contract:

Solicitation Number:

Request for Quotation, Ariba Document Number 3536109096

Description:

For the non-exclusive supply and delivery of ten (10) Rescue-Pumper Fire Trucks for Toronto Fire Services. The term of the agreement is to be from the date of award to the final delivery of the units, approximately June 30, 2024.

The Request for Quotation is structured to award two (2) separate contracts to the two (2) lowest suppliers meeting specifications. Toronto Fire Services will proceed with the purchase of ten (10) Rescue-Pumper Fire Trucks. Each Supplier shall be assigned 50% of the total estimated annual quantities as stated in the Request for Quotation.

Recommended Supplier:

Dependable Truck and Tank Limited

Contract Award Value:

\$5,113,395 net of all applicable taxes and charges
\$5,778,136 including HST and all applicable charges
\$5,203,391 net of HST recoveries

Recommended Supplier:

Safetek Emergency Vehicles Ltd.

Contract Award Value:

\$5,704,250 net of all applicable taxes and charges

\$6,445,803 including HST and all applicable charges

\$5,804,645 net of HST recoveries

The contract is expected to start on date of award and end on June 30, 2024.

The total potential contract award identified in this report for both contract awards is \$10,817,645 net of all taxes and \$12,223,939 including applicable taxes and charges.

The total potential cost to the City for both contract awards is \$11,008,036 net of HST recoveries.

FINANCIAL IMPACT

The total potential contract award identified in this report is \$12,223,939 including all applicable taxes and charges. The total potential cost to the City is \$11,008,036 net of HST recoveries.

Funding for the contract period starting from January 1, 2023 to June 30, 2024 is included in the 2023-2032 Capital Budget and Plan submission for Fleet Services. Details are provided in Table 1 below.

Table 1: Financial Impact Summary of Recommended Contracts (net of HST recoveries)

Dependable Truck and Tank Limited				
WBS Element/ Cost Element	Description	Unit Pricing	Vehicle Quantity	Total (net of HST Recoveries)
CFL014-22	Fire- Vehicle/Equipment Purchase - 2022	\$1,040,678	5	\$5,203,391
	Total		5	\$5,203,391

Safetek Emergency Vehicles Ltd.				
WBS Element/ Cost Element	Description	Unit Pricing	Vehicle Quantity	Total (net of HST Recoveries)
CFL014-22	Fire- Vehicle/Equipment Purchase - 2022	\$1,160,929	5	\$5,804,645
	Total		5	\$5,804,645

Total Award Value	\$11,008,036
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The Chief Financial Officer and Treasurer has been provided the financial impacts associated with the programs for review as part of the 2023 budget process.

SOLICITATION SUMMARY

Solicitation Issued: June 28, 2022 **Solicitation Closed:** August 22, 2022
Number of Addenda Issued: Three (3)
Number of Bids: Five (5)

Table 2: Summary of Bids Received including bid price

Supplier Name	Bid Price (excluding H.S.T. and based on a bid quantity of 20 trucks)
Dependable Truck and Tank Limited	\$20,684,600.00
City View Speciality Vehicles*	\$21,099,634.60
Kovatch Mobile Equipment Inc.*	\$21,587,780.00
Safetek Emergency Vehicles Ltd.	\$22,817,000.00
Fort Garry Fire Trucks Ltd.*	\$11,116,409.10

* Supplier was found non-compliant with mandatory requirements.

DIVISION CONTACTS

Sabrina Dipietro, Senior Manager, Purchasing Client Services, Purchasing and Materials Management Division, 416-397-4809, Sabrina.Dipietro@toronto.ca

Debbie Higgins, Deputy Fire Chief Director, Fire Services Division, 416-338-9055, Debbie.Higgins@toronto.ca

COMMENTS

For the recommended contract award, the following requirements have been met:

a. The firm recommended for award is the lowest Supplier meeting specifications or to the highest scoring Supplier based on the evaluation criteria included in the Solicitation and meeting the requirements of the solicitation;

b. the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;

c. the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:

1. for a contract funded by the operating budget, 5 years or less including any option years; or

2. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Award Panel;

d. the Solicitation document was advertised on the City's internet website and bids or proposals were submitted electronically in Ariba; and

e. the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above Solicitations are on the file in the Purchasing and Materials Management Division.

SIGNATURE

Sandra Lisi
Acting Chief Procurement Officer